### SECURITIES AND EXCHANGE COMMISSION

SEC FORM - ACGR

ANNUAL CORPORATE GOVERNANCE REPORT

### GENERAL INSTRUCTIONS



#### (A) Use of Form ACGR

This SEC Form shall be used to meet the requirements of the Revised Code of Corporate Governance.

#### (B) Preparation of Report

These general instructions are not to be filed with the report. The instructions to the various captions of the form shall not be omitted from the report as filed. The report shall contain the numbers and captions of all items. If any item is inapplicable or the answer thereto is in the *negative*, an appropriate statement to that effect shall be made. Provide an explanation on why the item does not apply to the company or on how the company's practice differs from the Code.

#### (C) Signature and Filing of the Report

- A. Three (3) complete set of the report shall be filed with the Main Office of the Commission.
- B. At least one complete copy of the report filed with the Commission shall be manually signed.
- C. All reports shall comply with the full disclosure requirements of the Securities Regulation Code.
- D. This report is required to be filed annually together with the company's annual report.

#### (D) Filing an Amendment

Any material change in the facts set forth in the report occurring within the year shall be reported through SEC Form 17-C. The cover page for the SEC Form 17-C shall indicate "Amendment to the ACGR".

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM - ACGR

# ANNUAL CORPORATE GOVERNANCE REPORT

1. Report is Filed for the Year: 2015

2. Exact Name of Registrant as Specified in its Charter: EAST WEST BANKING CORPORATION

 The Beaufort, 5<sup>th</sup> Avenue Cor. 23<sup>rd</sup> Sts., Bonifacio Global City, Taguig Address of Principal Office Postal Code 1634

4. SEC Identification Number: ASO94-002733



Industry Classification Code

6. BIR Tax Identification Number: 003-921-057

 (632) 575-3888 Issuer's Telephone number, including area code

Former name or former address, if changed from the last report

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### A. BOARD MATTERS

1) Board of Directors

Number of Directors per Articles of Incorporation	9	
Actual number of Directors for the year	9	

(a) Composition of the Board

Complete the table with information on the Board of Directors:

Director's Name	Type (Executi (ED), Non- Executive (NE or independe Director (ID)	D)	If nominee , identify the principal	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elected	Date last elected (if ID, state the number of years served as ID) <sup>1</sup>	Elected when (Annual /Special Meeting)	No. of years served as director
1. GOTIANUN, SR. ANDREW L.	NED			FDC	SINCE INCEP TION 1994	April 17, 2015	ASM April 17, 2015	21
2.GOTIANUN, MERCEDES T.	NED			FDC	SINCE INCEP TION 1994	April 17, 2015	ASM April 17, 2015	21
3.GOTIANUN , JONATHAN T.	NED	}		FDC	SINCE INCEP TION 1994	April 17, 2015	ASM April 17, 2015	21
4.GOTIANUN- YAP, LOURDES JOSEPHINE	NED		NA	FDC FOREX	AUG. 15, 2000	April 17, 2015	ASM April 17, 2015	15
5.MONCUPA, JR. ANTONIO C.	ED			FDC FOREX	SEPT. 16, 2006	April 17, 2015	ASM April 17, 2015	8
6. VALERIO, JR. BENEDICTO M.	NED	)		FDC FOREX	JULY 26, 2012	April 17, 2015	ASM April 17, 2015	3 years and 6 months
7. SANDEJAS, JOSE S.	ID			FDC (Rel. None)	APRIL 2012	April 17, 2015	ASM April 17, 2015	3 years and 9 months
8. ALINDADA, CARLOS R.	ID			FDC (Rel. None)	APRIL 2012	April 17, 2015	ASM April 17, 2015	3 years and 9 months
9. AQUINO, PAUL A.	ID			FDC FOREX (Rel. None)	OCT 10, 2012	April 17, 2015	ASM April 17, 2015	3 years and 3 months

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasis the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

The Corporate Governance Manual is the framework of rules, systems and processes in the corporation that governs the performance of the Board of Directors and Management. It establishes the structure by which the Bank executes and carries out its Corporate Governance.

<sup>&</sup>lt;sup>1</sup> Reckoned from the election immediately following January 2, 2012.

The Bank's Board conducts its functions as a full board and through its committees. The Board established committees to assist it in discharging its responsibilities. Each committee has a mandate outlining the authority delegated to it by the board.

It shall be the Board's responsibility to foster the long-term success of the Bank and secure its sustained competitiveness in a manner consistent with its fiduciary responsibility, which it shall exercise in the best interest of the Bank, its shareholders and other stakeholders, namely, its depositors and other creditors, its management and employees, the regulators and government, the community where it operates and the public in general. The Board shall conduct itself with utmost honesty, integrity and transparency in the discharge of its duties, functions and responsibilities.

The Board is committed to respect the rights of the stockholders such as but not limited to:

- a. Voting rights Shareholders shall have the right to elect, remove and replace directors and vote on certain corporate acts in accordance with the Bank Code
- b. Pre-emptive right All stockholders shall have pre-emptive rights, unless the same is denied in the articles of incorporation or an amendment thereto. They shall have the right to subscribe to the capital stock of the Bank.
- c. Powers of inspection All shareholders shall be allowed to inspect corporate books and records including minutes of Board meetings and stock registries in accordance with the Corporation Code and shall be furnished with annual reports, including financial statements, without cost or restrictions
- a. Right to information All shareholders shall have access to any and all information relating to matters for which the management is accountable for and to those relating to matters for which the management shall include such information and, if not included, then the minority shareholders shall be allowed to propose to include such matters in the agenda of stockholders' meeting, being within the definition of "legitimate purposes".
- a. Rights to dividends Shareholders shall have the right to receive dividends subject to the discretion of the Board.
- d. Appraisal right. The shareholder shall have appraisal rights or the right to dissent and demand payment of the fair value of their shares in the manner provided for under Section 82 of the Corporation Code of the Philippines

How often does the Board review and approve the vision and mission?

This depends on the numbers of strategic meetings which are normally held at the beginning of the year during planning sessions and as often as needed to accommodate any revision.

- (c) Directorship in Other Companies
  - (i) Directorship in the Company's Group

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Andrew T. Gotianun Sr.	Filinvest Development Corporation	Chairman Emeritus
	Filinvest Land, Inc	Honorary Chairman
	Davao Sugar Central Corporation	Chairman
	Filinvest Farm Corp.	Chairman
	Pacific Sugar Holdings	Chairman
	ALG Holdings , Inc	Chairman

<sup>2</sup> The Group is composed of the parent, subsidiaries, associates and joint ventures of the company.

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Jonathan T. Gotianun	Filinvest Development Corp.	Chairman
and the case is some of the	Davao Sugar Central co., Inc	Executive Director (ED) / President
	Filinvest Alabang, Inc.	
	Filinvest Land, Inc.	Chairman
	Pacific Sugar Holdings	Executive Director (ED) Vice President
	EW Rural Bank	Chairman
	EW Ageas Life Insurance Corp.	Chairman
Mercedes T. Gotianun	Filinvest Development Corp.	
	Filinvest Land, Inc	
	Davao Sugar Central Corporation	
	Filinvest Alabang, Inc.	
Lourdes Josephine Gotianun Yap	Filinvest Land Inc.	Executive Director/ President and CEO
	Filinvest Alabang, Inc.	Executive Director/ President
	Filinvest Asia Corp.	Chairman
	Cyberzone Properties, Inc.	Chairman
	The Palms Country Club	Chairman / President
	Filinvest Development Corp.	President
	Festival Supermall, Inc	President
Jose S. Sandejas	The Palms Country Club	
Paul A. Aquino	EW Ageas Life Insurance Corp.	Independent Director

(ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
None		

(iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

Director's Name	Name of the Significant Shareholder	Description of the relationship
ANDREW L. GOTIANUN SR.	FDC	SHAREHOLDER/DIRECTOR
MERCEDES T. GOTIANUN	FDC	SHAREHOLDER/DIRECTOR
L. JOSEPHINE GOTIANUN YAP	FDC AND FDC FOREX	SHAREHOLDER/DIRECTOR
JONATHAN T. GOTIANUN	FDC AND FDC FOREX	SHAREHOLDER/DIRECTOR

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

The Bank follows the rule provided by the BSP on interlocking directorships in order to protect the

Bank against the excessive concentration of economic power, unfair competitive advantage or conflict of interest.

(d) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

### Record date as of December 31, 2015

Name of Director	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
JONATHAN T. GOTIANUN	13	9,402,997 Team Gladiola/ Berit holdings Inc	0.6269
ANDREW L. GOTIANUN SR.	10	880,655 /Andremerc Holdings Corp.	0.0587
MERCEDES T. GOTIANUN	10	880,654 /Andremerc Holdings Corp.	0.0587
JOSEPHINE L. GOTIANUN YAP	359,753	11,046,398 /share in EW Trust Account & shares held by immediate family	0.7604
ANTONIO C. MONCUPA JR.	1,155,736	0	0.0770
BENEDICTO M. VALERIO JR.	510	0	0.00
CARLOS R. ALINDADA	10	0	0.00
JOSE S. SANDEJAS	31,760	0	0.0021
PAUL A. AQUINO	40,010	0	0.0027
OTAL	1,587,812	22,210,704	1.5866

### 2) Chairman and CEO

(a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks and balances laid down to ensure that the Board gets the benefit of independent views.



Identify the Chair and CEO:

Chairman of the Board	JONATHAN T. GOTIANUN
CEO/President	ANTONIO C. MONCUPA JR.

(b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

	Chairman	Chief Executive Officer
Roles, Accountabilities, Deliverables	The function of the Chairman is to preside at all meetings of the stockholders and the Board of Directors. He may also call special meetings of the stockholders and the Board of Directors pursuant to Section 3 of Article II and Section 4 of Article III of the Bank's By- laws.	The President, who shall be elected by the Board from among its members, shall be the Chief Executive Officer of the corporation. He shall, subject to the control of the Board, have direct and immediate supervision over the long term and daily operations and management of

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100	Chairman	Chief Executive Officer
1. 2. 3.	of Directors. To ensure that the Board takes an informed decision.	the Bank and shall execute and administer the administrative and operational policies approved by the Board. He shall also exercise such powers as may be vested upon him by the Board not incompatible with law or these By-Laws. He may, at his discretion, delegate to a Chief Operating Officer some of his responsibilities subject to such rules and limitations as the Board may prescribe. The President shall ensure that the strategic goals set by the Bank's Board of Directors are achieved. He is also requested to attend all committee meetings.

- 3) Explain how the Board of Directors plans for the succession of the CEO/Managing Director/President and the top key management positions?
  - <u>EastWest Bank's Succession Planning Program</u> is designed to identify and assess next-in-line individuals who can fill in critical positions, and to provide the necessary development plans to ensure readiness. The program initially covers Senior Officer positions.

Succession Planning in EastWest is limited to the most critical positions in the Bank such as the President / Chief Executive Officer (CEO), and the Heads who drive the various business units, whether operations, support or governance. It also tries to put in place a talent pool for other secondary yet equally important positions such as the department heads and area heads in the branches.

- II. Methods used to Support Succession Planning
  - 1. Job Evaluation
  - Career Planning and Development preparation of career plan for identified High Potential Individuals (HiPos) to prepare them for bigger responsibilities in the future
  - Talent Management identification of top talent and designing development plan for these key talents
  - 4. Officer Development Programs
- III. EastWest Succession Planning The Succession Plan for key positions in EastWest is as follows:
  - The President May be chosen from the Business Heads of critical units who are all members of the Senior Management Committee (MANCOM) and other operating committees. If, in the opinion of the Chairman of the Board, none of the present crop qualifies, external hires will be considered.
  - The Group Heads of key business units may be chosen from the Division Heads or external hires; The Division / Department Heads may be chosen from the Department / Section Heads, or external hires.
- IV. The Corporate Governance and Compliance Committee vets the candidates for the Bank's critical positions.
- 4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the Board? Please explain.

It is the policy of the Bank that in selecting the members of the Board, it considers each director's professional background, business or banking experience, competency, independence and critical thinking and moral

#### standing in the community.

Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

The Bank thru Corporate Governance and Compliance Committee ensures that the directors are qualified prior to their election /appointment taking into account their integrity, physical fitness, competence, education, moral standing and relevant experience among others.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

	Executive	Non-Executive	Independent Director
Role	The President and CEO is the only Executive Director of the Bank. He shall, subject to the control of the Board, have direct and immediate supervision over the long-term and daily operations and management of the Bank.	The Non-executive Director is one who is not involved in the day to day management of the Bank and is generally free from any business relationship that could hamper their objectivity or judgment on the business and activities of the Bank.	An Independent Director is one who has no business or relationship with the Bank which could or could reasonably be perceived to materially interfere with the exercise of his independent judgment in carrying out his responsibilities as a Director.
Accountabilities, Deliverables	other stakeholders, the Bo a. Approve and monitor the b. Approve and oversee the of banking operations; c. Approve and oversee the d. Oversee selection and p and adopt an effective succe e. Consistently conduct the integrity; f. Define appropriate gove own work and establish m periodically reviewed for or g. Constitute committees to specific areas. h. Effectively utilize the wo and compliance functions i. Establish and maintain a that can amicably settle co stockholders, and the Bani authorities; j. Establish and maintain a stockholders informed of i k. Formulate and impleme integrity and transparency the Bank and its parent co l. Ensure the consistent ad across the group. m. Identify the Bank's stak	the implementation of strate the implementation of policie e implementation of risk mi- performance of Directors and cession planning program; e affairs of the institution we emance policies and practice eans to ensure that such an ongoing improvement; to increase efficiency and all ork conducted by the intern and the external auditors; n alternative dispute resolu onflicts or differences betwee k and third parties, including in investor relations program important developments in ent policies and procedures to of related party transaction mpany. loption of corporate govern echolders in the community operations and formulate a	gic objectives; es governing major areas anagement policies; d Senior Management with a high degree of es for the Bank and for its e followed and low deeper focus in al audit, risk management tion system in the Bank en the Bank and its g the regulatory in that will keep the the Bank. that would ensure the ns between and among ance policies and systems in which it operates or

Provide the company's definition of "independence" and describe the company's compliance to the definition.

The Bank defines independence as having no business relationship with the Bank which could or could reasonably be perceived to materially interfere with the exercise of his independent judgment in carrying out his responsibilities as a Director.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

In accordance with BSP Circular No. 749 series of 2012 and SEC Circular No. 9 series of 2011, the Bank's independent directors have a term limit of five (5) consecutive years. If after two years, the Bank decides to bring back an independent director who had served for five years, it shall limit the term for no more than four (4) additional years.

- 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)
  - (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

Name	Position	Date of Cessation	Reason
None			

(b) Selection/Appointment, Re-election, Disgualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of th processes adopted (including the frequency of election) and the criteria employed in each procedure:

Procedure	Process Adopted Criteria	
a. Selection/Appointment	State of the state of the state	AN AND AN AND AND AND AND AND AND AND AN
(i) Executive Directors		Sovernance and Compliance
(ii) Non-Executive Directors		ination and vets qualified iteria provided in the By-laws
(iii) Independent Directors		t the Annual Stockholders
b. Re-appointment	A DOWN OF THE OWNER	
(i) Executive Directors	See response to "a"	
(ii) Non-Executive Directors		
(iii) Independent Directors		
c. Permanent Disqualification	and the state of the state of the	Subsection of the section of the
(i) Executive Directors		on permanent disqualification
(ii) Non-Executive Directors	outlined in its By-laws, MOI Sentral ng Pilipinas, the Cor	RB Section X143 of the Bangko
(iii) Independent Directors	issuances.	porotion code and see
d. Temporary Disqualification		State Back
(i) Executive Directors	- The Bank follows the rules of	
(ii) Non-Executive Directors	outlined in its By-laws, MOR Sentral ng Pilipinas, the Corp	B Section X143 of the Bangko
(iii) Independent Directors	issuances.	Control Code and Sec

Procedure		Process Adopted	Criteria	
e. Removal				
(i) Executive Directors	- The Bank follows the rules and procedures prescri			
(ii) Non-Executive Directors		the Bangko Sentral ng Pilipinas under MORB Sect for removal of its directors.		
(iii) Independent Directors				
f. Re-instatement	1	THE REAL PROPERTY.	Contraction of the second second	
(i) Executive Directors	-	- The Bank follows the rules and procedures prescr		
(ii) Non-Executive Directors	1	the Bangko Sentral ng Pilipin for reinstatement of its dire	nas under MORB Section X143 ctors.	
(iii) Independent Directors	1			
g. Suspension	1			
(i) Executive Directors	•	The Bank follows the rules an		
(ii) Non-Executive Directors	1	the Bangko Sentral ng Pilipin for suspension of its director	as under MORB Section X143	
(iii) Independent Directors	1	tor suspension of its uncertor.		

Voting Results of the last Annual General Meeting:

East West Bank Stockholder's Meeting was held on April 17, 2015.

Name of Director	Votes Received		
JONATHAN T. GOTIANUN	The total votes received for the election of the		
ANDREW L. GOTIANUN SR.	Board of Directors were 86.41% or		
MERCEDES T. GOTIANUN	975,062,821 voting shares of the total		
LOURDES JOSEPHINE GOTIANUN YAP	outstanding subscribed capital stock of the bank.		
ANTONIO C. MONCUPA JR.			
ATTY. BENEDICTO M. VALERIO JR.			
JOSE S. SANDEJAS			
CARLOS R. ALINDADA			
PAUL A. AQUINO			

- 6) Orientation and Education Program
  - a. Disclose details of the company's orientation program for new directors, if any.

The Bank provides a seminar / training in corporate governance for new Directors in compliance with BSP regulation under MORB Section 141.2.

b. State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years:

In September 2012, the Bank had a Board Retreat where members of the Board and Senior Management had sessions on Corporate Governance with compliance, risk management and internal audit as focus of discussion.

In December 2014 and November 2015, the Institute of Corporate Directors (ICD), a SEC-accredited training provider, conducted an exclusive Corporate Governance Training Seminar for the Board and

<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

#### Senior Management of the Bank at Crimson Hotel, Alabang.

EWB Academy, the Bank's training arm provides, in coordination with an accredited SEC training provider, offered Corporate Governance Courses for senior officers of the Bank with the rank of Assistant Vice President and up. There were a total of four runs of this seminar in 2013, two in 2014 and three in 2015.

c. Continuing education programs for directors: programs and seminars and roundtables attended during the year.

	Name of Director/Officer	Date of Training	Program	Name of Training Institution
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16.	ard of Directors: Jonathan T. Gotianun Josephine L. Gotianun-Yap Carlos R. Alindada Paul A. Aquino Jose S. Sandejas Atty. Benedicto M. Valerio Antonio C. Moncupa, Jr. nior Management: Jose Emmanuel U. Hilado Jacqueline S. Fernandez Rene K. De Borja Jr. Eloida F. Oquialda Manuel Andres D. Goseco Ernesto T. Uy Grace N. Ang Virgilio L. Camilo Consuelo V. Dantes Randall A. Evangelista Gina Marie C. Galita Renato P. Peraita Ma. Bernadette T. Ratcliffe Gerone G. Jimenez Clarissa Maria A. Villalon Lourdes A. Ona Allan John M. Tumbaga	November 24, 2015	1. Shared Responsibility: Policy and Strategy Execution 2. Governance Outreach and Strategic IT Governance Concerns	Institute of Corporate Directors (ICD)

### B. CODE OF BUSINESS CONDUCT & ETHICS

 Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct & Directors Ethics	Senior Management	Employees
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Ethics	and the second se	Senior Management	Employees
a) Conflict of Interest	The 2015 Corporate Governance Manual provides that Directors must never allow themselves to be placed in a position where their personal interests are in conflict (or could be in conflict) with the interests or business of the Bank. They must avoid any situation or activity that compromises, or may compromise, their judgment or ability to act in the best interest of the Company. The Bank's policy on Conflict of Interest is stated in PPM COMP2013-003 on Related Party Transactions and Conflict of Interest Policy Manual. It is the duty of a Director to fully disclose to the Board of any conflict of interest or presumption thereof involving him/her which could materially impair his/her judgment, exercise of duties and responsibilities and loyalty to the Bank. It is the duty of a Director to report to the Board any conflict of interest or presumption thereof involving a Director which could materially impair the latter's judgment, exercise of duties and responsibilities and loyalty to the Bank. The director, who is in conflict of interest or presumption thereof involving a Director which could materially impair the latter's judgment, exercise of duties and responsibilities and loyalty to the Bank. The director, who is in conflict of interest, should not be counted in determining the existence of a quorum at the Board of Directors' meeting at which the matter is voted upon.	The Bank's Code of Ethics an no employee may engage in that, directly or indirectly, is the Bank or to the performan work assignments. The Bank also maintains a po Transactions and Conflict of guidance in – 1. Identification of related pa and potential conflicts of int course of the Bank's busines 2. Establishment of transpare transactions and personal de operational integrity in the b 3. The proper and restricted sensitive and/or material inf the public. 4. The establishment and ma Walls.	any business or activity in competition with that of nee of his respective job or olicy on Related Party Interest which provides arty transactions, and actua erest that may arise in the s. ency in related party calings to promote ousiness. use of confidential, formation not available to

Business Conduct & Ethics	Directors	Senior Management	Employees
	significant, ongoing and competing with the Bank's interest and if it impedes the ability of the director to carry out his/her duties, the Bank has the right to remove the director from his/her position.		
	The Board of Directors shall be governed by the Bank's policy on acceptance of gifts to avoid conflict of interest contained in OMS Personnel-10-000 Policy Manual.		
	Any transaction with conflict of interest requires prior approval of the members of the Board.		
(b) Conduct of Business and Fair Dealings	Confidence / Honesty and In It is the obligation of every d the trust and confidence bes	irector, officer and employee towed on him/her by the Ban , cash and other restricted and	to preserve an maintain k when it entrusts to
	information and /or dat 1.2. Accuracy and Completer information owned, use and complete at all time information, records and provided to the Bank's s the highest standards of 1.3. Confidentiality of Bank R or reproduction of classi correspondences and in 1.4. Integrity of Bank Record maintained at all times. the said records, includii material and/or relevan appropriate disciplinary	Records – The Bank prohibits to fied an confidential records, do formation pertaining to the Ba s – The integrity of the records Any willful action, which would ng falsification, misrepresentato t facts, will not be tolerated and action.	e divulged. e records, data and hould be accurate, updated ble for the integrity of l. Financial information s and other must embody he unauthorized disclosure ocuments, ink's business or affairs, s of the Bank must be id affect the integrity of tion or concealment of ad will be subjected to
	Bank records and docum surrendered to the Bank Bank.	is and Documents upon Resign tents in the custody of an emp upon the employee's resignat p between Employee and Cust	loyee must be tion/separation from the

Business Conduct & Ethics	Directors	Senior Management	Employees
	customers. Likewise, th employees' personal di unless required by Mar 1.7. Confidential Information privileged and must be outside the normal and	ial relationship between the B nose by virtue of their responsi ata should keep in strictest cor- nagement or by court of law. on – Confidential information is held in strictest confidence and necessary course of employm iny personal interest or as a mo	ibilities are privy to infidence such information is considered to be ind must never be discussed tent with the Bank for the
(c) Receipt of gifts from third parties	suppliers either for himself,	all accept gifts or lavish entert his family or his dependents. s, percentage and commission	
(d) Compliance with Laws & Regulations	The Board of Directors shall: a. Oversee the implementation of the Compliance Program and ensure that compliance issues are resolved expeditiously; b. Constitute a Committee that will be responsible in coordinating, monitoring and facilitating compliance with existing laws, rules and regulations; and c. Act as the approver of the Compliance Manual and amendments thereto.	Compliance, which is essent growth and stability, is the West Banker. The Compliance Division Compliance Officer is vested the design of the Bank's coordinating its effective in sound management of Busil It is the Division's mandator remains compliant with all re a cost-effective and per propagating the right compli- an overly risk-averse enviror growth. In coordination with the Com- corollary to the Bank's Comp Business and Support Unit sh policies and procedures cons- approved Compliance Manua Compliance Program. Each employee has the resp knowledge of all relevant I applicable to his assignment duties and responsibiliti Unit's/Group's Compliance P	responsibility of every East headed by the Chief with the role of overseeing Compliance Program and inplementation towards the ness and Compliance Risks to ensure that the Bank ules, regulations and laws in roductive manner while lance culture while avoiding ment that inhibits business inpliance Division and bliance Program, each hall develop and implement sistent with the BOD- al embodying the Bank's onsibility to have a working laws, rules and regulations and is expected to fulfill his ies set forth in the
(e) Respect for Trade Secrets/Use of Non- public Information	lifecycle. Creation, access, a know basis while transmiss Authorized users must not a unauthorized internal and a anyone can distribute the B	rmation shall be adequately p and usage of confidential infor ion, storage, and disposal shall distribute the Bank's confident external parties. Management ank's confidential information st contain all proper copyright,	mation is on a need-to- l adopt secured handling. tial information to approval is required before . Any approved material

Business Conduc Ethics	t & Directors	Senior Management	Employees
	Code of Ethics and Disc	cipline	
	and confidence bestow documents, cash and o operations and businer Section F 2. Bank trans relative thereto may n the disclosure of depor Section F 3. The Bank p classified and confiden pertaining to the Bank Section F 5. All Bank re surrendered to the Ban Section F 6. Employees Bank and each of its cu Section F 7. Likewise, t	sactions are confidential and any info ot be divulged. Strict compliance to f sits of any nature, should be observe prohibits the unauthorized disclosure tial records, documents, correspond business or affairs. ecords and documents in the custody nk upon the employee's resignation/ a must maintain the confidential rela- astomers. those by virtue of their responsibilities eep in strictest confidence such info	usts to him records, ters pertinent to Bank mation and/or data R.A. 1405, which prohibits d at all times. or reproduction of lence and information of an employee must be (separation from the Bank, tionship between the es are privy to employee's
(f) Use of Compar Funds, Assets a Information	And Section 15. Employees equipment for personation hours or inside Bank per Bank's business. The Bank also has an In	cipline shall not use Bank stationery, office al purposes, nor should any employe remises, any work not related to his nformation Security Policy, and new d acknowledgment form.	e perform, during working job or connected with the
(g) Employment & Labor Laws & Policies	The Employee Handbo (NEOP) and the Code of	ok, given out during the New Employ of Ethics and Discipline contain Bank accordance with existing Labor Laws	policies, and rules and
(h) Disciplinary act	relationship of banks w impressed with public standards of integrity a its directors, officers an employees must condu- values and be instrume reputation and in the a	eneral Banking Act of 2000 and the fir with its depositors and because the b interest, the Bank adopts a policy to and the highest degree of diligence a nd employees. In line with this, the d uct themselves in a manner consister ental in the promotion of the Bank's achievement of its business goals and standards of discipline and work ethi	anking business is promote the highest and responsibility among lirectors, officers and nt with the Bank's core good name and d objectives.
	employees and shall, w disciplinary action agai	when circumstances so warrant, impo inst employees who, by their acts or the work standards, policies and pro	ose appropriate omissions, commit
i) Whistle Blower	are encouraged to repo	stakeholders, clients, service provide ort, in good faith, knowledge of any r interests of the Bank and its stakeho	misconduct, irregularity or
	communication channe report may be through	otherwise referred to as the "whistle els to report any knowledge of misco the normal channel of reporting bar ervisor/manager of the personnel or	enduct or irregularity. The nk concerns which is

Business Conduct & Ethics	Directors	Senior Management	Employees		
Ethics	reportable behavior. Ho upon by the direct supe supervisor is not in a po his/her report to the W designated officers: 1. Head, Hun 2. Chief Audi 3. Chief Risk 4. Chief Com If the issue to be report approach the President member of the Board o concerns to the Chairma Governance Committee The whistleblower may	owever, if the reported misconduct ervisor or in the judgment of the wh isition to address his report, the wh histle Blowing Committee or call an nan Resources Division t Executive Officer pliance Officer ed is serious and sensitive, the white and CEO or the Chairman of the Bo f Directors reporting an activity und an of the Audit Committee, Chairman or the Chairman of the Board of Di disclose his/her identity or opt to r	or irregularity is not acted istleblower, the direct istleblower may email by of the following stleblower may directly bard of Directors. A der this policy may raise his an of the Corporate irectors.		
	The whistleblower may disclose his/her identity or opt to remain anonymo However, sufficient information must be provided to aid in the investigation reported misconduct, irregularity or improper activity. The whistleblower so refrain from obtaining evidence for which he/she does not have right of an his/her cooperation in the investigation, if needed, is expected. Ample protection is accorded to a whistleblower which includes, among ot Confidentiality of identity and of the information reported; (ii) Non-retained against the whistleblower; (iii) Protection and security of his/her person an family; (iv) Transfer to another unit; and/or, (v) Reinstatement to the same				
	family; (iv) Transfer to another unit; and/or, (v) Reinstatement to the same o comparable position and back benefits and pay, if warranted by the circumst On the other hand, any person implicated in the reported act is accorded the be informed of the act he/she is alleged to have committed, its penalties or consequences, the right to counsel of his own choice, the right to be heard ar present evidence on his/her defense, and the right to be informed of the rese of the investigation or action taken.				
	an alternative venue for activities to the Manage	reporting process beyond the norm r reporting any irregularity, miscon ement but this is without prejudice disciplinary cases under its Code of	duct or suspicious to established procedures		
j) Conflict Resolution		composed of officers and represent ancil was created with the following			
	any employee. 2. To ensure that both p 3. To assist in the media 4. To refer the grievance	astice and cooperation in the invest parties are given equal opportunitie ation of grievances at the earliest pe e matter to the Human Resources D of the Bank on handling administrat	es to present their sides. ossible time. Division (HRD) pursuant to		
	investigation is conduct	erred to HRD through an incident re ed. If there is a violation of the Ban d due process and if sanction is war	k's policies, concerned		

2) Has the Code of Ethics or Conduct been disseminated to all directors, senior management and employees?

Yes. As soon as they join the organization, directors, senior management and employees are provided a copy of the Code of Ethics and Discipline as well as the Employee Handbook.

Discuss how the company implements and monitors compliance with the code of ethics or conduct.

The Code of Ethics aims to enforce the Bank standards and ensure impartiality and fair treatment of all employees when disciplinary action is required. The Management, through its line managers, enforces the code of ethics but all employees are welcome to file reports/complaints when they find that offenses have been committed. Human Resources, along with Legal Department and Internal Audit Group, conduct a preliminary investigation.

If the findings indicate that there is basis, administrative proceedings are then conducted.

- Minor offenses would warrant a disciplinary action of oral reprimand, written warning, or suspension
  of not more than five (5) days, and may be decided on by the Line Manager/Group Head after taking
  into consideration the employee's reply and issuing a Notice of Disciplinary Action.
- Serious offenses would warrant a disciplinary action of more than five (5) days suspension up to termination and shall be decided on by the President after submitting a written reply and the conduct of a formal hearing with the Committee on Ethics and Discipline.
- 4) Related Party Transactions
  - (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

Related Party Transactions	Policies and Procedures
(1) Parent Company	In line with the Bank's thrust to promote transparency, any
(2) Joint Ventures	Related Party transaction shall be on an arms-length basis
(3) Subsidiaries	and no favorable or special treatment shall be afforded to
(4) Entities Under Common Control	such related party unless the same treatment shall be
(5) Substantial Stockholders	accorded to all parties similarly interested in such dealing.
(6) Officers including spouse/children/siblings/parents	All Related Party Transactions shall be reviewed and vett by the Corporate Governance and Compliance Committee which serves as the Board's Related Party Committee. Th Committee is composed of 5 Board members, 3 of whom
(7) Directors including spouse/children/siblings/parents	
(8) Interlocking director relationship of Board of Directors	are independent directors. Furthermore, the Chief Compliance Officer and the Chief Audit Executive sit as non voting members in the said committee whenever there are Related Party Transactions for vetting. Upon approval, the transactions shall be endorsed and presented to the Board for approval. All approved Related Party Transactions are reported to the Bangko Sentral ng Pilipinas in accordance with the regulatory reporting requirements.

- (b) Conflict of Interest
  - (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders

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	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	None
Name of Officer/s	None
Name of Significant Shareholders	None

(ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

The Related Party Transactions and Conflict of Interest Policy Manual provides that any Related Party Transaction (RPT) and Personal Dealings by any Relevant Person that includes all directors, officers and employees, regardless of employment status, title, position or duties and Connected Persons which refers to immediate family members, members of the household and legal entities that are majority owned by the Relevant Person with the Bank shall be conducted at arms-length and no favorable or special treatment shall be accorded to such related parties unless the same treatment shall be given to all parties similarly interested in such dealings. All RPT, transactions with directors, officers, stockholders and related interest (DOSRI) and personal dealings of directors, officers and their connected persons shall be vetted by the Corporate Governance and Compliance Committee (CGCC) before these are presented to the Board of Directors for approval.

The Bank further issued an inter-office memorandum that provides guidelines on loan-related transactions and purchase of Bank's Real and Other Properties Acquired (ROPA) by DOSRI and their Related Party that shall require vetting of CGCC.

- 5) Family, Commercial and Contractual Relations
  - (a) Indicate, if applicable, any relation of a family,<sup>4</sup> commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
None		

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description
FDC Group	Borrowing Client	Subject to the rules of the BSP on DOSRI accommodation, shareholder has a credit facility with the company which it may avail from time to time

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

Name of Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction
None		

<sup>&</sup>lt;sup>4</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System
Corporation & Stockholders	None
Corporation & Third Parties	The Bank, complies with applicable laws, rules and regulations on the matter of alternative dispute resolution and that, whenever circumstances warrant, the Bank expresses or manifests its willingness and openness to reasonable (extra-judicial) resolution of disputes with third parties. Further, the Bank complies with the provisions of Alternative Dispute Resolution whenever incorporated in contracts it enters into."
Corporation & Regulatory Authorities	There has been no dispute between regulatory authorities in the last three years.

### C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

#### Yes.

2) Attendance of Directors

There were twelve (12) regular board meetings from January to December 2015;, one (1) special board meeting held on March 06, 2015 and one (1) organizational meeting of the Board held on April 17, 2015 or a total of seventeen (14) Board Meetings.

The following are the attendance of the Directors of the Bank who attended the above-mentioned Board Meetings from January to December 2015;

Directors	No. of Meetings attended
Jonathan T. Gotlanun	14
Andrew L. Gotianun Sr.	10
Mercedes T. Gotianun	10
L. Josephine Gotianun Yap	12
Antonio C. Moncupa Jr.	14
Jose S. Sandejas	14
Carlos R. Alindada	14
Paul A. Aquino	14
Benedicto M. Valerio Jr.	14

The above-named Directors have complied with the BSP and Corporate Governance requirements of at least 50% attendance in the meetings of the Board of Directors for this given period.

3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

None

4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

No. As prescribed by the Bylaws of the Bank, at least a majority of the members of the Board of Directors shall constitute a quorum to do business, except in those cases where the Corporation Code provides for a greater percentage.

- 5) Access to Information
  - (a) How many days in advance are board papers<sup>5</sup> for board of directors meetings provided to the board?

#### 3-7 days before the meeting

(b) Do board members have independent access to Management and the Corporate Secretary?

Yes

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

Pursuant to the 2009 SEC Revised Code of Corporate Governance, Bank's Corporate Governance Manual and Amended By-laws of the Bank, below are details relative to responsibilities of the Corporate Secretary:

The Corporate Secretary, who is an officer of the Bank, shall be a Filipino citizen and a resident of the Philippines. He shall:

- Be responsible for the safekeeping and preservation of the integrity of the minutes of the meeting of the Board and its committees, as other official records of the Bank;
- 2. Be loyal to the mission, vision and objectives of the corporation;
- 3. Work fairly and objectively with the Board, Management and stockholders;
- 4. Have appropriate administrative and interpersonal skills;
- Be aware of the laws, rules and regulations necessary in the performance of his duties and responsibilities;
- 6. Have a working knowledge of the operations of the corporation.

Duties and Responsibilities

- He shall have custody of the Stock certificate Book, Stock and Transfer Book and the corporate Seal.
- Prepare Ballots for the annual election and keep a complete and up-to-date roll of the stockholders and their addresses.
- He shall also perform such duties as are incident to his office and those which may be required of him by the Board of Directors and of the President.
- Gathers and analyzes all documents, records and other information essential to the conduct of his duties and responsibilities to the Bank.
- Informs the members of the Board, in accordance with the by-laws of the agenda of their meetings and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval.
- Attends all Board meetings, except when justifiable causes, such as, illness, death in the immediate family and serious accidents, prevent him from doing so.
- 7. Ensures that all Board procedures, rules and regulations are strictly followed by the members.
- Submits to the Securities and Exchange Commission, at the end of every fiscal year, an annual sworn certification on the directors' record of attendance in Board meetings.
- Performs such duties as are incident to his office and those which may be required of him by the Board of Directors and of the President.

<sup>&</sup>lt;sup>3</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

(d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes. The Corporate Secretary is actively engaged in the practice of law and specializes in corporate work and litigation.

(e) Committee Procedures

Yes X

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

No

Committee	Details of the procedures
Executive	As a matter of policy, materials for the meeting are disseminated to the committee members at least a day before the meeting date. Further information required by the committee member/s, if any, are made available within the meeting day or subsequently as agreed with the concerned committee member/s. All items for Executive Committee approval are sent to and maintained by the Corporate Secretary. All members of the Board have access to these records.
Audit	As a matter of policy, materials for the meeting are disseminated to the committee members at least a day before the meeting date. Further information required by the committee member/s, if any, are made available within the meeting day or subsequently as agreed with the concerned committee member/s. All records of the Audit Committee is maintained by the Committee and its Secretary and can be accessed by the
Corporate Governance and Compliance Committee (Nomination)	members of the Board. As a matter of policy, materials for the meeting are disseminated to the committee members at least 2 days before the meeting date. Further information required by the
(Nomination)	committee member/s, if any, are made available within the meeting day or subsequently as agreed with the concerned committee member/s.
	All records of the Corporate Governance and Compliance Committee is maintained by the Committee and its Secretary and can be accessed by the members of the Board.
Remuneration/Compensation	As a matter of policy, materials for the meeting are disseminated to the committee members at least a day before the meeting date. Further information required by the committee member/s, if any, are made available within the meeting day or subsequently as agreed with the concerned committee member/s.
	All records of the Remuneration Committee is maintained by the Committee and its Secretary and can be accessed by the members of the Board.

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Committee	Details of the procedures
Risk	As a matter of policy, materials for the meeting are disseminated to the committee members at least a day before the meeting date. Further information required by the committee member/s, if any, are made available within the meeting day or subsequently as agreed with the concerned committee member/s.
	All records of the Risk Committee is maintained by the Committee and its Secretary and can be accessed by the members of the Board.
Trust	Materials for the regular meeting are distributed to the committee members at least 2 days before the meeting date. Additional information that may be required is provided during the meeting or afterward to the concerned Committee member(s). Special meetings may be requested / convened to discuss specific issues.
	All records of the Trust Committee is maintained by the Committee and its Secretary and can be accessed by the members of the Board.

6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

There is no formal procedure. If the directors see the need, they can seek external advice.

7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

All major policies and procedures, including revision and modifications thereto, are subject to periodic review and require approval of the Board of Directors. This is to ensure compliance to laws and regulations and alignment to Bank's strategy.

### D. REMUNERATION MATTERS

1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

Human Resources Group recommends a proposed compensation package for the CEO and all Senior Management Officers to the Remuneration Committee. This Committee, composed of five members including the President and one independent director, evaluates and recommends to the Board incentives and other equity-based plans designed to attract and retain gualified and competent senior officers.

For the Internal Audit Executives, an annual report on the total remuneration is reported to the Board of Directors through the Audit Committee.

2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	For the CEO, please see response to number 1.		
Non-Executive Directors	Please see response in number 3.		

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefitsin-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

#### Stockholders do not approve the decision on total remuneration of the Board.

3) Aggregate Remuneration

Complete the following table on the aggregate remuneration accrued during the most recent year:

The following are the Bank's CEO and four most highly compensated executive officers for the year ended 2015:

Name	Position	
Antonio C. Moncupa, Jr	Chief Executive Officer	
Jose Emmanuel U. Hilado	Chief Operating Officer	
Gerardo Susmerano	Head, Retail Banking Cluster	
Jacqueline S. Fernandez	Head, Consumer Lending Cluster	
Renato K. De Borja, Jr	Chief Finance Officer	

The following table identifies and summarizes the aggregate compensation of the Bank's CEO and the four most highly compensated executive officers of the Bank in 2012, 2013, 2014 and 2015 estimates:

	Year	Total(1)
		(P in millions)
CEO and the most highly compensated officers named above	2012	60.8
35.35 Q.	2013	66.8
	2014	77.8
	2015	92.9
Aggregate compensation paid to all officers and Directors as a		
group unnamed	2012	379.4
	2013	449.1
	2014	524.3
	2015	627.3

The growth in aggregate compensation of the CEO and the four most highly compensated executive officers of the Bank for 2016 is estimated to be the same as that of the prior year.

There are no actions to be taken as regards any bonus, profit sharing, pension or retirement plan, granting of extension of any option warrant or right to purchase any securities between the Bank and its directors and officers

Remunerations given to directors which were approved by the Board Remuneration Committee amounted to P 13.4 million in 2015, P13.1 million in 2014 and P10.2 million in 2013.

4) Stock Rights, Options and Warrants

The Board of Directors approved on January 29, 2015 the conduct of a rights issue by way of offering common shares to eligible shareholders of the Bank, subject to approval of regulatory agencies. The additional capital was seen to enable the Bank to pursue growth strategies while ensuring that its capital adequacy levels remain above the new Basel III requirements. The Bank set April 21, 2015 as the record date for shareholders entitled to participate in the rights offer up to 371,574,000 shares of common stock with a par value of P10.00 per share, at the entitlement ratio of 32.929 shares for every 100 shares held by eligible shareholders, and at an offer price of P21.53 per rights share. The stock rights shares were listed at the PSE on May 8, 2015. As of September 30, 2015, the net proceeds amounting to P8.0 Billion have been invested in loans.

### EW has no stock options and warrants.

(a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Option/Rights/ Warrants	tion/Rights/ Option/Rights/		Total % from Capital Stock
Gotianun, Jonathan T.	3	1,493,247	1,493,250	0.100%
Gotianun, Andrew Sr. L.		218,155	218,155	0.015%
Gotianun, Mercedes T.		218,154	218,154	0.015%
Gotianun-Yap, Lourdes Josephine T.	64,343	1,900,348	1,964,691	0.131%
Aquino, Paul	30,000		30,000	0.002%
Sandejas, Jose S.	11,750		11,750	0.001%
Moncupa, Antonio Jr. C.	149,826		149,826	0.010%

(b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

Incentive Program	Amendments	Date of Stockholders' Approval
None		

### 5) Remuneration of Management

Identify the five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

The following are the Bank's CEO and four most highly compensated executive officers for the year ended 2015:

Name	Position	
Antonio C. Moncupa, Jr	Chief Executive Officer	
Jose Emmanuel U. Hilado	Chief Operating Officer	
Gerardo Susmerano	Head, Retail Banking Cluster	
Jacqueline S. Fernandez	Head, Consumer Lending Cluster	
Renato K. De Borja, Jr	Chief Finance Officer	

The total remuneration for the CEO and the most highly compensated officers named above is P92.9 million in 2015.

## E. BOARD COMMITTEES

### 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

State and a state	No. of Members			The state of the second second	and the second		Are have
Committee	Executive Non- Director Director Director (ED) (NED) (ID)		dent	Committee Charter	Functions	Key Responsi- bilities	Power
Executive	1	4	None	The Composition and mandate of the Executive Committee (ExCom) is defined in Section 8, Article III of the By-laws of the Bank, to wit: "The Board of Directors may create an Executive Committee, the composition of which shall include not less than three members of the Board to be appointed by the Board. The Executive Committee, by a majority vote of its members , and subject to such limitations as the Board may prescribe, is empowered to approved and/or implement any or all corporate acts within the competence of the Board except those acts expressly reserved by the Corporation Code to the Board of Directors." The Executive Committee has six members, five of which are regular members and an alternate member who is appointed by the Board during its Organizational Meeting that is held after the Annual Stockholder's Meeting of the Bank The Executive Committee established its own rules of procedure consistent with the mandate given to it by the Board. The Committee shall conduct a self-assessment of its performance, at least once a year.	The Executive Committee shall have the power to direct the business of the Bank vested by law in the Board of Directors insofar as such powers and authority may be lawfully delegated to the Executive Committee, including the power to review and approve proposals and transactions related to credit in amounts within the limits of its delegated authority.	The Executive Committee , by majority vote of all its members, and subject to such limitations as the Board may prescribe, is empowere d to perform the following actions: 1. Approve and/or implement any or all corporate acts within the competence e of the board except those acts expressly reserved by the Corporatio n Code for the board directors. 2. Review and approve bank-wide credit strategy, profile and performan ce. 3. Approve	Same with Functions

Committee	No. of Members			Committee Charter	Functions Key Pov		
						the credit risk taking- activities of the bank based on the regulations of established approving authorities and reviews and endorses credit- granting activities.	
Audit	None	1	3	Please see attached Intern	al Audit Charter (/	Annex 1)	
Corporate Governance and Compliance (Nomination)		2	3	Corporate Governance and	I Compliance Com	mittee (Annex i	2)
Remuneration	1	3	1	Ensures that remuneration objectives of the institution of key talents in accordance	n and enable the r	ecruitment and	
Others : Trust Committee	2	3	None	Please see attached Trust	Committee Charte	er (Annex 3)	
Others : Risk Committee		1	3	Please see attached Risk C	ommittee Charter	(Annex 4)	

2) Committee Members

(a) Executive Committee

# \*For year ended 2015

Office	Name	Date of Appointment Re-election held on April 17, 2015)	No. of Meetings Held	No. of Meetings Attended	×	Length of Service in the Committee
Chairman	JONATHAN T. GOTIANUN	April 17, 2015	36	34	94.44	21
Member (ED)	ANTONIO C. MONCUPA	April 17, 2015	36	35	97.22	9
Member (NED)	ANDREW L. GOTIANUN SR.	April 17, 2015	36	28	77.77	21
Member (NED)	MERCEDES T. GOTIANUN	April 17, 2015	36	28	77.77	21
Member (NED)	LJOSEPHINE GOTIANUN YAP	April 17, 2015	36	33	91.67	15

#### (b) Audit Committee

Office	Name	Date of Appointment Re- election held on April 17, 2015)	No. of Meetings Held	No. of Meetings Attended	×	Length of Service in the Committee
Chairman	Carlos R. Alindada	April 17, 2015	14	14	100%	3 years and 8 months
Member (NED)	Josephine Gotianun-Yap	April 17, 2015	14	0	0%	15
Member (ID)	Jose S. Sandejas	April 17, 2015	14	12	86%	3 years and 8 months
Member (ID)	Paul A. Aquino	April 17, 2015	14	14	100%	3 years and 8 months

Disclose the profile or qualifications of the Audit Committee members.

- 1. Carlos R. Alindada -
  - Tanduay Holdings, Inc. (Director); Citibank Savings, Inc. (Director); National Power Corporation (Director, 2001); Energy Regulation Commission (Commissioner, 2001-2004); SGV & Co. (Chairman and Managing Partner, (1996-1999)
  - Education:
    - BBA Accounting, University of the East, 1954
    - Masters in Business Administration in Corporate Finance, New York University, 1959
    - Advance Management Program, Harvard University, 1975
- 2. Jose S. Sandejas
  - Soloil, Inc. (Chairman & President); Pilipinas Hino, Inc. (Chairman); Pilipinas Transport Ind., Inc. (Chairman); Philworld Travel, Inc. (Chairman); Diversified Holdings, Inc. (Chairman); St. Scholastica's College (Chairman); Insular Investments & Trust Corp. (Director); Home Credit Mutual Bldg. & Loan Assn. (Director); Benguet Consolidated Corporation (Director); Petron Corporation (Director); Board of Investments (Director)
  - Education:
    - BS Chemical Engineering (Cum Laude), De La Salle University, 1961
    - Ph.D in Materials Engineering, Rensselaer Polytechnic Institute, NY, USA, 1962
- 3. Paul A. Aquino
  - East West Ageas Life Insurance Corporation (Independent Director); Skycable Inc. (Director); Tanging Yaman Foundation (Trustee); Energy Development Corporation (Consultant); Government of Malta (Honorary Consul); KEI Tech Educational Foundation, Inc. (President)
  - Education:
    - Bachelor of Arts , Ateneo De Manila University, 1963
    - BS Electrical Engineering, Santa Clara University, California, USA, 1965
    - Masters in Business Administration, Santa Clara University, California, USA, 1967
- 4. Lourdes Josephine T. Gotianun-Yap
  - Filinvest Development Corp. (President & CEO); Filinvest Asia Corp. (President); Cyberzone Properties, Inc. (President); The Palms Country Club (President)

- Education:
  - BS Business Management, Ateneo De Manila, 1975
  - Masters in Business Administration (major in Finance), University of Chicago, 1977

Describe the Audit Committee's responsibility relative to the external auditor.

As contained in the Audit Committee Charter

xxx B. Power and Authority,

- Oversee the resolution of disagreement between management and the external auditors, in the event they arise. xxx
- Meet with the company officers, external auditors, or outside counsel, as necessary.

E. Responsibilities

 The Audit Committee provides oversight of the institution's financial reporting and internal and external audit functions. It is responsible for the appointment of the internal auditor as well as the independent external auditor who shall both report directly to the Audit Committee. xxx

#### Financial reporting, including disclosures

- Review with management and the external auditors, recent accounting, tax and regulatory
  pronouncements, and understand their impact on the financial statements
- Discuss with the external auditor the report that the auditor is required to make to the committee regarding:

 All accounting policies and practices to be used that the independent auditor identifies as critical.

All alternative treatments within generally accepted accounting principles for policies and
practices related to material items that have been discussed among management and the
independent auditor, including the ramifications of the use of such alternative disclosures
and treatments, and the treatment preferred by the auditor.

 Other material written communications between the independent auditor and management of the bank, such as any management letter, management representation letter, reports on observations and recommendations on internal controls, independent auditor's engagement and independence letters, schedule of unadjusted audit differences and any listing of adjustments and reclassifications not recorded.

- Review and discuss with management and the external auditor the annual audited financial statements, including the bank's specific disclosures made in management's discussion and analysis, and recommend to the Board whether the audited financial statements should be included in the bank's Annual Report.
- Review with management and the independent auditor: (1) major issues regarding
  accounting principles and financial statement presentation, including any significant
  changes in the bank's selection or application of accounting principles; and (2) major issues
  as to the adequacy of the bank's internal controls and any special audit steps adopted in
  light of material control deficiencies and the adequacy of disclosures about changes in
  internal control over financial reporting; and (3) the effect of regulatory and accounting
  initiatives, as well as off-balance sheet structures, on the financial statements of the bank.

#### Internal Control

 Understand the scope of internal and external auditors' review of internal control over financial reporting, and obtain reports on significant findings and recommendation.

External Audit

- Approve a set of appropriate objective criteria for approving the external audit firm of the bank;
- Approve, or recommend to the board or stockholders for their approval, the appointment, re-appointment and removal of external audit firm;
- Approve the remuneration and terms of engagement of the external audit firm;

- Review and confirm the independence of the external auditors on relationships by obtaining statements from the auditors on the relationships between the auditors and the bank, including non-audit services, and discussing the relationships with the auditors.
- Ensure that senior management is taking necessary corrective actions to address the findings and recommendations of external auditors and regulatory authority in a timely manner.
- Review and confirm the independence of the external auditors on relationships by obtaining statements from the auditors on the relationships between the auditors and the bank, including non-audit services, and discussing the relationships with the auditors.
- Prior to publishing the year-end earnings, discuss the results of the audit with the external auditors.
- On an annual basis, the audit committee should review and discuss with the external auditors all significant relationships they have with the bank that could impair the auditors' independence.
- On a regular basis, meet separately with the external auditors to discuss any matters that the committee or auditors believe should be discussed privately.

(c) Corporate Governance and Compliance Committee / Nomination Committee

The Board of Directors approved on March 2014, the revised Charter of the Corporate Governance and Compliance Committee which includes its duties and responsibilities as the Nomination Committee. It reviews and evaluates the qualification of individuals nominated to the board as well as those nominated to other positions requiring appointment by the board to ensure alignment with the Bank's strategy.

Office	Name	Date of Appointment Re-election held on April 17, 2015)	No. of Meetings Held	No. of Meetings Attended	*	Length of Service in the Committee
Chairman	Paul A. Aquino	April 17, 2015	1 – March 3, 2015	1	100%	3 years and 8 months
Member (ED)	Jonathan Gotianun	April 17, 2015	1 - March 3, 2015	1	100%	21
Member (NED)	Carlos Alindada	April 17, 2015	1 – March 3, 2015	1	100%	3 years and 8 months
Member (ID)	Jose Sandejas	April 17, 2015	1 – March 3, 2015	1	100%	3 years and 8 months
Member	Atty. Benedicto Valerio	April 17, 2015	1 - March 3, 2015	1	100%	3 years and 5 months

(d) Remuneration Committee

Office	Name	Date of Appointment (Re- election held on April 17, 2015)	No. of Meetings Held	No. of Meetings Attended	×	Length of Service in the Committee
Chairman	Lourdes Josephine G. Yap	April 17, 2015	1 – June 22, 2015	1	100	15
Member (NED)	Mercedes T. Gotianun	April 17, 2015	1 – June 22, 2015	1	100	21
Member (NED)	Jonathan T. Gotianun	April 17, 2015	1 - June 22, 2015	1	100	21
Member (ID)	Jose S. Sandejas	April 17, 2015	1 – June 22, 2015	1	100	3 years and 8 months
Member (ED)	Antonio C. Moncupa	April 17, 2015	1 – June 22, 2015	1	100	9

### (e) Others (Specify)

Provide the same information on all other committees constituted by the Board of Directors:

### **Risk Management Committee**

Office	Name	Date of Appointment (Re- election heid on April 17, 2015)	No. of Meetings Held	No. of Meetings Attended	×	Length of Service in the Committee
Chairman (ID)	Jose Sandejas	April 17, 2015	12	11	92	3 years and 8 months
Member (NED)	Lourdes Josephine Yap	April 17, 2015	12	12	100	15 years
Member (ID)	Carlos Alindada	April 17, 2015	12	12	100	3 years and 8 months
Member (ID)	Paul Aquino	April 17, 2015	12	12	100	3 years and 8 months

### **Trust Committee**

Office	Name	Date of Appointment (Re- election held on April 17, 2015	No. of Meetings Held	No. of Meetings Attended	*	Length of Service in the Committee
Chairman	Jonathan T. Gotianun	April 17, 2015	4	4	100	21
Member (ED)	Antonio C. Moncupa, Jr.	April 17, 2015	4	4	100	9
Member (NED)	Andrew L. Gotianun, Sr.	April 17, 2015	4	1	25	21
Member (NED)	Atty. Benedicto M. Valerio	April 17, 2015	4	4	100	3 years and 5 months
Member	Angel Marie L. Pacis (Trust Officer)	March 12, 2015	4	4	100	9 months

### 3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

Name of Committee	Name	Reason
Executive	None	None
Audit	None	None
Nomination	None	None
Remuneration	None	None
Others (specify):		
Risk	None	None
Trust	None	None

4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

Name of Committee	Work Done	Issues Addressed
Executive	Oversight on the Bank's overall credit risk management	NONE
Audit	Oversight function over external and internal audit work plan and results. Reviews also BSP report on examination.	Resolutions of significant audit issues noted during the regular audits were monitored monthly.
Corporate Governance and Compliance	Oversight of the implementation of the Bank's Compliance Program including Anti Money Laundering and Terrorist Financing Deterrence. It also vetted DOSRI and related party transactions prior to Board approval. It reviewed and evaluated the qualification of individuals nominated to the Board as well as those nominated to other positions requiring appointment by the board to ensure alignment with the Bank's strategy. It conducted the annual Board and Committee self- assessment.	<ul> <li>Significant issues addressed were those raised in the 2015 BSP Report on Examination of the Bank. Actions taken and planned resolutions were monitored monthly by the Compliance Division and reported to the Committee every other month.</li> <li>Updated the Corporate Governance Manual to conform with requirements of law and regulations.</li> </ul>
Remuneration	The Compensation Committee, assisted by the Human Resources Division, was responsible for harmonizing the salaries of the employees of the bank in accordance with the performance, responsibility and adherence to the prescribed culture. It was also responsible for the implementation of the reward system thru promotion of deserving employees, grant of bonus and incentives.	No significant issues.
Risk	<ul> <li>The highlights of the Committee's accomplishments include:</li> <li>Enhanced risk management education program</li> <li>Review and approval of frameworks for loss model development and setting risk limits</li> <li>Review and approval of the various policies, risk appetite and loss limits</li> <li>Review and approval of the information security risk assessment initiative</li> <li>Expanded risk oversight to the Trust business</li> <li>Review and approval of the Bank's compliance self-assessment on new regulations</li> </ul>	<ul> <li>These initiatives aimed to:</li> <li>Familiarize the Board with the inherent risks and how they are controlled in each of the Bank's businesses</li> <li>Keep the Bank's risk management practices appropriate albeit the changing internal and external environment</li> <li>Establish the Bank's information security risk management goals and identify performance gaps that needs to be addressed</li> <li>Strengthen risk oversight in the Trust business</li> <li>Ensure the Bank's readiness with the new rules and regulations</li> </ul>

Name of Committee	Work Done	Issues Addressed
Trust	<ul> <li>Instituted tighter documentary requirements such as mandatory letters of instructions</li> <li>Instituted regular monitoring of documentary deficiencies of the branch network</li> <li>Maintained tight approval control of one-off investment proposals.</li> <li>Reviewed and approved managed accounts and discussed performance of key managed accounts and UITFs</li> </ul>	Reduction of operational risks.     Improve investment discipline.

### 5) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Programs	issues to be Addressed
Executive	None	
Audit	Control Appreciation and Fraud Prevention Program	To promote and instill control awareness and appreciation among the bank's store officers to minimize occurrence of fraud and loss exposure due to fraud and other irregularities.
Corporate Governance and Compliance (Nomination)	Enhance the Bank's Compliance Program, including its Anti-Money Laundering and Terrorist Financing Deterrence, to promote and improve the organization's culture of compliance.	Raise awareness and understanding of the Bank's compliance risks and institute the right policies, systems and procedures to ensure strict adherence to rules and regulations.
Remuneration	None	
Risk	<ul> <li>The Enterprise Risk Management (ERM) Capability Maturity Model was introduced and adapted that provides clear risk management success attributes and milestones.</li> <li>With this in place, it's foreseen to realize the following: <ul> <li>Enhanced risk management strategic and tactical planning to improve effectiveness in actual risk management performance.</li> <li>More effective tracking of risk management progress and maturity.</li> </ul> </li> <li>Taken from the adoption of above model, risk management plans shall revolve around progressing the Bank's risk management practice maturity to the next higher level</li> </ul>	The inherent need to adapt to changing demands of doing banking is the compelling reason for the Bank's risk management discipline to progress higher, and be adaptive to these demands.

Name of Committee	Planned Programs	Issues to be Addressed
	<ul> <li>year-on-year. Specifically for the coming immediate year or so -</li> <li>Risk policies are to be shifted from silo-based towards enterprise-wide perspective.</li> <li>Enhance, if not complete, procedural guidelines to allow efficient execution of risk management practices.</li> <li>Embed risk management discipline through awareness &amp; training programs, as well as incorporation of risk management mandate in performance appraisal system.</li> <li>Refine key risk indicators to be periodically monitored and reported.</li> <li>Refine existing, if not develop new, risk models to improve risk measurement capability. Automate or upgrade risk management processes, and firm up data infrastructure.</li> </ul>	
Trust	Offer investment solutions and portfolios utilizing a complete array of investment funds necessary for optimal portfolio construction within an operational framework that is in line with regulatory standards.	Increase competitiveness and differentiation of the business in the industry. Improve operational framework to ensure efficiency and internal controls over asset management and account administration.

### F. RISK MANAGEMENT SYSTEM

- 1) Disclose the following:
  - (a) Overall risk management philosophy of the company;

The Bank's risk philosophy has been defined and outlined by its Board of Directors in order to provide clear directions and mandate in the conduct of risk management at all levels across the Bank. The underlying premise of the Bank's risk philosophy is that every entity in the Bank exists to provide value for the Bank's stakeholders, namely, its depositors and other creditors, its management and employees, the regulators and government, the community where it operates and the public in general. All units in the Bank face uncertainty and thus are challenged to determine how much uncertainty to accept in doing business. Uncertainty presents both risk and opportunity, with the potential to erode or enhance value. Value is maximized when management sets strategy and objectives to achieve an optimal balance between growth and return goals and, its related risks, and efficiently and effectively deploys capital in pursuit of the Bank's objectives.

The Bank is broadly directed by the following guidelines:

- align risk appetite with its business plan and strategies
- proactive risk management
- reduce surprises of unexpected losses
- identify and manage all material risks
- optimize use of capital

(b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The Board, through its Risk Management Committee oversees the effectiveness of the Bank's risk management system. The Committee convenes monthly and perform reviews of risk management frameworks, manuals, and limit systems. The Committee is likewise apprised about the Bank's overall risk profile through the regular risk management reports that includes various risk indicators, presented by RMD. This allows the Committee to perform its oversight function over the Bank's risk taking activities ensuring that aggregate risk exposures are within the Board approved levels at all times and deviations if any are accordingly dealt with.

In the course of performing its oversight function, the Committee did not pose any adverse observation on the effectiveness of the Bank's risk management system.

(c) Period covered by the review;

The review covered the Bank's risk and capital management performance for the year 2013, plus a 5-year forward looking view while the on-going review indicated above covers the year 2014 and similarly prospective 5-year period.

(d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and

The Bank's risk and capital management system, mainly its policies and processes, is constantly challenged and refined as stakeholder reliance on an effective risk management system becomes more pronounced for sound business decision-making purposes. At a minimum, the review is performed on an annual basis through its ICAAP exercise. This is without prejudice to the monthly RMC meetings diligently held to tackle and approve risk and capital management policies and limit structures, and where the results of the monitoring of the Bank's risk and capital management initiatives are comprehensively reported.

(e) Where no review was conducted during the year, an explanation why not.

N/A

- 2) Risk Policy
  - (a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	Objective
Credit rísk	Well-controlled underwriting process with appropriate levels of authority	To ensure that borrower accounts undergo a rigid credit evaluation process and authority commensurate to the risks the Bank will assume with the approval of said account.
	Employment of credit limits (at various levels)	To contain Bank credit exposures within borrowers' capacity to pay and Bank's risk tolerance.
	Securitization and/or insurance	To have credit risk mitigant as an alternative source of collection by the Bank from its clients should a default occur.

	Maintain a minimum level of quality for its credit portfolio	To keep the Bank's credit portfolio quality within acceptable level whereby credit losses are still acceptable and within the Bank's credit risk appetite.
	Diversification	To reduce credit concentration risk in terms of industry sectors, and specific borrowers and/or group of related borrowers.
Operational risk	Segregation of duties and responsibilities, and dual control	To prevent unauthorized or invalid activities arising from monopoly of the whole process by one person or unit in the Bank.
	Hierarchy of approving authorities	To ensure that transactions entered into by the Bank is reviewed and authorized by the appropriate body/ies and level of authority/ies within the Bank.
	Four eye policy	To ensure that transactions are accurately done through verification or second look by another person.
	Independent validation	To ensure reliance on reported completeness and accuracy of records and estimates through a review by a party other than the one performing the task.
Market (includes interest rate) risk	Trading of liquid instruments	To ensure that price fluctuations are relatively contained (in contrast to price fluctuations in illiquid instruments).
	Employment of market risk limits (at various levels) including loss alert system	To cap the Bank's market risk exposure within its risk tolerance and sufficient leeway is allowed to appropriately dispose limit breaches without unnecessarily increasing the Bank's risk.
Liquidity risk	Maintenance of adequate liquidity reserves	To ensure that the Bank has sufficient liquidity to draw from to settle its obligations as and when it falls due.
	Contain cash outflows within acceptable levels, as reflected in the liquidity risk limits	Ensure that there is adequate liquidity to meet expected and unexpected outflows.
	Contingency funding planning	To ensure that all available sources of funding are identified and procedures are set to address an event of severe liquidity requirement.

#### (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

The same risk management policies at the Company level applies at the Group level.

(c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

## **Risk to Minority Shareholders**

The principal risk of the minority shareholders in controlling shareholders' exercise of its voting power is the risk of share value reduction due to corporate actions by the controlling shareholders that may be detrimental to the minority shareholders. This risk is considered by the Bank to have a remote possibility of happening to the minority shareholders given the Bank's controlling shareholders track record of prudent management. Since the Bank's public debut in 2012, there were no cited incidents that caused detrimental damage to the Bank's share value as a result of unsound corporate action/s by the Bank's controlling shareholders.

## 3) Control System Set Up

## (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Assessment Risk Exposure (Monitoring and Measurem Process)		Risk Management and Control (Structures, Procedures, Actions Taken)	
Operational risk (i.e. fraud activities)	Results of the Bank's risk self - assessment performed shows that the Bank is exposed to operational risk such as business disruptions, process errors and failures, and fraudulent activities to which the Bank's management considers as high risk exposure.	Having established better or tighter control environment in the Bank's store operations, the Bank further pursued the operationalization of its well-laid Operational Risk Framework with the senior management team at the forefront to perform the same.	
	The above self-assessment results came on the back of the regular monitoring by each of the Bank's business and operating units. Collated by the Risk Management Division, the reports are analyzed on a Group-wide perspective and reported monthly to the Risk Management Committee of the Board.	Overall operational risk management is directed through Board-approved policies as embodied in the Bank's Operational Risk Management Manual. Self-assessment activities are performed to understand risk exposures and its control environment at point of occurrence to be able to proactively mitigate unacceptable residual exposures.	
	Operational risk is measured in both financial and non-financial terms in accordance with the Board approved risk appetite and tolerances. It is performed by assessing the likelihood of an operational risk happening, and estimating the consequential business impact when the event happens having	Operational risk events, both near-miss and actual losses, are recorded, tracked, and monitored. The root cause of the operational risk event is determined to evaluate soundness of control design and effective execution of said control that is essential to surface control design issues or execution lapses. This	

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management and Control (Structures, Procedures, Actions Taken
	considered the effectiveness of controls in reducing operational risk.	facilitates actions that should prevent the recurrence of said risk event. Key risk indicators are also monitored on a periodic basis to provide early-warning: on potential losses or control breakdowns.         Further, to ensure continuity of the Bank's operations, business continuity and disaster recovery planning is performed in readiness for adverse internal and external disruptions.         On the other hand, to mitigate losses, insurance coverage for various purpose
		is maintained by the Bank. Example, insurance coverage for its employee's health and safety, and for potential property loss or damage to its physical assets.

# (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

The same control system set up at the Company level applies at the Group level.

## (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Functions	
Executive Committee	Oversight on the Bank's overall credit risk management	<ul> <li>The Committee's function includes:</li> <li>To review the bank-wide credit strategy, profile and performance.</li> <li>To approve the credit risk-taking activities based on the established approving authorities and likewise reviews and endorses credit- granting activities, including the Internal Credit Risk Rating System</li> </ul>	
Corporate Governance and Compliance Committee (CGCC)	Oversight on the Bank's overall corporate governance and compliance system. It also serves as the Board's Nomination Committee.	<ul> <li>The Committee's function includes:</li> <li>Review and assess the adequacy of the CGCC's charter and Corporate Governance Manual and recommends changes as necessary.</li> <li>Oversee the implementation of the compliance program and the Money Laundering Prevention Program and ensure compliance issues are resolved expeditiously.</li> </ul>	

Committee/Unit	Control Mechanism	Details of its Functions	
		<ul> <li>Assists the Board in assessing the effectiveness of managing compliance risk and ensures regular review of the compliance program.</li> <li>Review and evaluate the qualifications of all persons nominated to the Board and to other positions requiring appointment by the Board.</li> <li>Review and vet DOSRI and related party transactions</li> </ul>	
Risk Management Committee (RMC)	Oversight on the Bank's overall risk management system	<ul> <li>The Committee's function includes:</li> <li>To develop risk appetite and tolerances for the Bank and recommends them to the Board</li> <li>To review and approve risk management principles, strategies, policies, and initiatives</li> <li>To oversee the overall risk management, risk profile, and compliance with the Board approved risk appetite and tolerances</li> </ul>	
Audit Committee (AuditCom)	Independent Examination the Bank's internal control system	<ul> <li>The Committee's function includes:</li> <li>To examine the major risk exposures and ensures accountability on the part of management to monitor and control such exposures including the risk assessment and risk management policies</li> <li>To examine the major issues regarding accounting principles and financial statement presentation, including any significant changes in selection or application of accounting principles</li> <li>To examine the major issues as to the adequacy of internal controls; to examine the effect of regulatory and accounting initiatives, as well as off-balance sheet structures, on the financial statements</li> </ul>	
Trust Committee	Oversight on the proper management of trust and other fiduciary business	The Committee's function includes: Acceptance and closing of trust and other fiduciary accounts Initial review of assets placed under the trustee's fiduciary custody Investment, re-investment and	

Committee/Unit	Control Mechanism	Details of its Functions
		<ul> <li>disposition of funds or property</li> <li>Review and approval of transactions between trust and/o fiduciary accounts, and</li> <li>Review of trust and other fiduciary accounts at least once every twelve (12) months to determine the advisability of retaining or disposing of the trust or fiduciary assets and/or whethe the account is being managed in accordance with the instrument creating the trust or other fiduciary relationship.</li> <li>The TrustCom shall also preside over the proper conduct of the trust's business, reviewing on a periodic basis, business development initiatives as:         <ul> <li>Staffing and delineation of responsibility / accountability</li> <li>Proactive development and implementation of strategies for cultivating of revenue streams and cost management</li> <li>Application and monitoring of the proper performance benchmarks.</li> </ul> </li> </ul>

Committee/Unit	Control Mechanism	Details of its Functions           The Committee's function includes:           Reviews strategies and key execution plans and monitors performance vs plans and historical numbers.           Discusses employee, customer and competitive trends and formulates strategies and action plans in response to trends.           Evaluates, approves, prioritizes and monitors major projects and initiatives           Reviews and monitors broad organizational situation           As IT Steering Committee - Evaluates, approves, monitors and prioritizes IT projects           Monitors progress of IT Strategic Plan, regularly reviews the plan and identify opportunities that will align the plan to the Bank's business strategy.           Identifies business solutions that may leverage technology - Reviews IT policies, procedures and standards, when needed.	
Executive Management Committee	Looks into broad organizational and operational issues, and approves major initiatives. Serves as the IT Steering Committee as well.		
Loan and Investments Committee (LoanCom)	Oversight on credit risk control	<ul> <li>The Committee's function includes:</li> <li>To oversee the credit risk-taking activities and overall adherence to the credit risk management framework,</li> <li>To review business/credit risk strategies, quality and profitability of the credit portfolio and recommend changes to the credit evaluation process, credit risk acceptance criteria and the minimum and target return per credit or investment transaction</li> </ul>	
Asset-Liability Management Committee (ALCO)	Oversight on market, liquidity, and other financial position related risk	<ul> <li>The Committee's function includes:</li> <li>Establish asset and liability pricing policies that are consistent with the strategies of the bank,</li> <li>Recommend market and liquidity risk limits to the Risk Management Committee and BOD</li> <li>Review regularly the liquidity position of the bank and implement asset and liability pricing guidelines as a result of the review,</li> <li>Review regularly asset levels to ensure that income objectives are met,</li> </ul>	

Committee/Unit	Control Mechanism	Details of its Functions
		<ul> <li>Review regularly interest rate risk and liquidity risk to ensure that market and liquidity risk limits are complied with.</li> </ul>
Risk Management Subcommittee (RMS)	Oversight on the implementation and execution of the Bank's risk management policies and procedures	<ul> <li>The Committee's function includes:</li> <li>To oversee and direct the management of the overall risk profile</li> <li>To spearhead the implementation of the Bank's risk management initiatives</li> <li>To lead the effective conduct of risk management</li> <li>To oversee the overall risk incidents and control gaps or deficiencies and implementation of corresponding corrective actions</li> </ul>

# G. INTERNAL AUDIT AND CONTROL

1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

(a) Explain how the internal control system is defined for the company;

Internal control is broadly defined as a process, effected by the bank's Board of Directors, Management and other personnel, designed to provide reasonable assurance regarding the achievement of its objectives.

The bank's internal control was designed to:

- Safeguard the bank's assets
- Ensure adherence to regulations, particularly those of the BSP, Anti-Money Laundering Council (AMLC), Philippine Deposit Insurance Corporation (PDIC) and SEC.
- Maintain reliability of accounting data
- Promote operational efficiency
- (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

The Audit Committee prepares annually a self-assessment on their performance and an annual report to the Board of Directors with regards their assessment of the effectiveness and adequacy of the internal controls of the Bank, among others.

(c) Period covered by the review;

Latest report was for the calendar year 2015.

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

The Audit Committee reviews the effectiveness and efficiency of internal control every meeting. An assessment will be given to the Board, when appropriate and necessary. Annually, the Audit Committee prepares a formal report to the Board of Directors. (e) Where no review was conducted during the year, an explanation why not.

#### Not applicable

- 2) Internal Audit
  - (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

Role	Scope	Indicate whether In-house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditing Firm	Reporting process
Refer to the attached Internal Audit Charter	Refer to the attached Internal Audit Charter	In-house but certain functions may be outsourced, if the need arises.	Eloida F. Oquialda SVP& Chief Audit Executive	Refer to the attached Internal Audit Charter

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

#### Yes

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Internal Audit is functionally reporting to the Audit Committee. Internal Audit reports to the Audit Committee at least 4 times per year. For 2015, the Audit Committee met 14 times.

The Chief Audit Executive (CAE) has direct access and unfettered access to the Board and the Audit Committee. Internal Audit has unrestricted access to all records, properties and personnel.

(d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the thirdparty auditing firm) and the reason/s for them.

There were 28 Internal Audit staff who left due to various reasons such as career change, family circumstance, and better compensation offer of other companies / banks.

(e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

Internal Audit monitors the accomplishment of the work plan quarterly and reports to the Audit Committee on a semi-annual basis. Also, status of corrective/remedial measures undertaken on high risk issues is reported to the Audit Committee during its regular meeting.

The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- Preparation of an audit plan inclusive of a timeline and milestones;
- Conduct of examination based on the plan;

- 3) Evaluation of the progress in the implementation of the plan;
- Documentation of issues and findings as a result of the examination;
- Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.
- 3) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

Policies & Procedures	Description	Implementation	
Internal Audit Manual, which includes the following, among others:			
Audit Risk Assessment Model	Provides risk assessment measurement criteria based on key business risk variables to calculate the weighted risk rating and rank the auditable units/ entities. The main purpose of the Risk Assessment Methodology is to enhance the objectivity and		
Risk-based Audit Methodology	transparency and provide for a sound basis for the preparation of the Annual Audit Plan (audit frequency, intensity and timing).		
Audit Rating System	Guidelines to promote consistency and objectivity in the formulation of an overall assessment /rating for each audit engagement.	All established controls, policies and procedures have	
Outsourcing Policies	Covers the process of obtaining external service providers to support or complement the Internal Audit Activity, in conformance with the Institute of Internal Auditor's Practice Advisory 1210.A1-1 and regulatory requirements of the Bangko Sentral ng Pilipinas, currently under Circular 765, and as may be amended in the future.	been implemented.	
Various Audit Program Guides	Audit Program Guides provide the audit steps / procedures for a particular audit engagement. These are reviewed and updated when deemed necessary, i.e. based on the results of walkthrough procedures there are changes in the process brought about by changes in the system, regulations, etc.		

## 4) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

Auditors (Internal and External) Financial Analysts Banks	Rating Agencies
---	-----------------

nternal Audit functionally eports to the Audit	Not Applicable	Not Applicable	The Bank has a signed agreement where the Rating Agencies commit to
Committee composed of ndependent directors			express an independent, objective and fair credit opinion, adhering to its credit rating standards and
nternal Auditors'			ensuring that the credit rating
Declaration of			function shall be performed with
ndependence signed innually.			utmost professional competence.
xternal Auditors issue			
tatement of their			
ndependence in compliance with egulation.			

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

	Jonathan T. Gotianun, Chairman
	Antonio C. Moncupa, Jr., President and CEO
Ma.	Bernadette T. Ratcliffe, Chief Compliance Officer

# H. ROLE OF STAKEHOLDERS

1) Disclose the company's policy and activities relative to the following:

	Policy	Activities
Customers' welfare	Under the vision and mission statement of the bank, customer is treated equally with the shareholders and employees as major stakeholder of the bank.	Directors, senior management and employees are constantly reminded that the bank is the just the custodian of the money of the depositors and all risk taking activities should be taken only if it will not prejudice the depositors.
Supplier/contractor selection practice	Only pre-qualified bidders are allowed to bid and the bid is awarded to the lowest bidder.	<ol> <li>Notice of bidding; prequalification to bid.</li> <li>Announcement of pre- qualified bidder.</li> <li>Submission of bid documents/bond.</li> <li>Bidding</li> <li>Awarding.</li> <li>Notice to proceed.</li> </ol>
Environmentally friendly value- chain	Contribute to conservation of trees thru adoption of paperless media transaction.	1. Electronic instead of paper based communication. 2. Adoption of other electronic based banking products and transactions.

	Policy	Activities
Community interaction	Promotion of specific cause for improvement of the Community.	Sponsor community and school based social programs.
Anti-corruption programmes and procedures?	Section I (Rules and Regulations) of the Bank's Code of Ethics and Discipline describes the policies covering the following: F. Trust and Confidence/Honesty and Integrity G. Preservation of Bank Property I. Business and Personal Conduct J. Outside Activities K. Conflict of Interest	Section II (Employee Discipline) of the Bank's Code of Ethics and Discipline describes the policies covering the following: C. Administrative Charges D. Schedule of Penalties
Safeguarding creditors' rights		

2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

There is no separate CSR section in the EastWest Annual Report.

3) Performance-enhancing mechanisms for employee participation.

(a) What are the company's policy for its employees' safety, health, and welfare?

Caring for the health and well being, as well as for the safety and security of our employees, EastWest provide HMO and group life insurance coverage. Employees' financial security extends beyond retirement with a retirement benefit plan that helps them reap the benefits of long years of hard work and allows them to enjoy life after their tenure with EastWest.

As an organization, EastWest believes in providing a learning environment which gives our people all the opportunities for them to accumulate knowledge, continuously hone their skills and sharpen their competencies. EastWest Bank's Learning Academy mission is to provide the necessary training programs to all employees that will help them increase their level of awareness, improve their skills and develop the right attitude in performing their jobs.

(b) Show data relating to health, safety and welfare of its employees.

	HEALTH RELATED FRINGE BENEFITS	AVAILED
1.	Annual Physical Examination (Head	
	Offices and Branches)	3,317
2.	Executive Check-up	83
3.	Pre-employment Physical Examination	1,745
4.	Medical Retainer onsite clinics Physician	4
	Nurses	3
5.	Total Amount for emergency medicines and clinic supplies	P207,796
6.	Monthly Medical Specialists	1207
	Consultation	
7.	Monthly Health Advisories	12
	lu Vaccinations for employees & pendents	465
9. V	Vellness Programs	512

## Safety & Security Programs:

Training Program	Frequency	Participants
Bank Safety and Security Orientation for New Employees Orientation Program (NEOP) (Covers topics on Bank Emergency Preparedness and Response for fire, earthquake, bomb threat and robbery)	Twice a month	New EWB Employees
Security Customer Service Program Modules: 1. Bank Security Operations 2. EW Customer Service Standards 3. Emergency Preparedness & Response 4. ATM-related Fraud– Identification and Prevention	Annual per Security Guard per Security Agency	All agency- deployed Security Guards
Safety and Security Seminar for Service Managers	As scheduled	Service Managers
Safety and Security Division (SSD) Quarterly In-House/Field Training	As scheduled	Safety and Security Division / Operations Center Officers
Safety and Security Seminar - Store Officers Development Program (SODP)	Semi- annual	Store Officers

(c) State the company's training and development programmes for its employees. Show the data.

EWB has various training programs such as Foundational Courses, Development Programs, Bank Development, Business Development, Governance, Risk and Compliance, Leadership and Personal Effectiveness. Please refer to Annex 5.

(d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

The Bank's Compensation programs will reflect the following beliefs and intentions:

- We are in the service industry. As such we recognized that the key factor to succeed is to build and retain an employee corps that could compete effectively.
- Having the right people is the first and most important step in achieving the Bank's vision of being a "world-class bank anchored on service excellence in our chosen markets".
- We will use compensation to attract and retain top performers, and provide base salary, incentives and rewards that direct behaviour & performance to achieve the Bank's goals & strategies as well as build and sustain the Bank's values and culture.
- We will keep our competitive positioning at or near the 50th percentile of identified competitor banks for annual base salary and total cash compensation (base plus bonus or incentives). Total

cash compensation above the 50th percentile may be attained for core employees who hold critical positions and exceed performance expectations.

- The general level of the variable component (bonus) of the compensation will be correlated to the Bank's performance. If the Bank achieves above average results, the bonus pool will correspondingly increase and possibly push the average total compensation higher than the 50th percentile level. In this way, the fortunes of the Bank and that of its workforce are tied tightly.
- We will maintain a salary structure consistent with the aforementioned competitive positioning
  and at the same time ensures internal consistency whereby the salary is reflective of the
  employee's duties and responsibilities; competencies relevant to the job, performance and
  contributions to the business. The salary structure shall specify ranges (minimum, midpoint, and
  maximum) which are set to correspond to each of the corporate ranks or levels in the bank's job
  classification framework.
- Similarly, we will provide a fringe benefits program that is competitive with the target market in terms of benefit mix and amounts. The program will complement our base compensation and pay incentives in attracting and retaining employees who meet or exceed performance standards.
- The benefits program will be a mix of benefits that are mandated by law and those commonly
  given in the industry such as health and life insurances, employee loans, car benefits, retirement,
  etc. The specific benefit amounts shall be competitively positioned at median or average of the
  target market.
- The Human Resources Group shall review and recommend changes to the compensation and benefits programs in order to maintain its competitiveness and responsiveness to the needs of the organization.
- The Compensation Committee shall review and approve proposed changes in the compensation structure and benefits program of the Bank.
- 4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retallation.

Employees, directors, stakeholders, clients, service providers and other third parties are encouraged to report, in good faith, knowledge of any misconduct, irregularity or act detrimental to the interests of the Bank and its stakeholders.

The reporting party or otherwise referred to as the "whistleblower" has a choice of communication channels to report any knowledge of misconduct or irregularity. The report may be through the normal channel of reporting bank concerns which is through the direct supervisor/manager of the personnel or officer involved in the reportable behavior. However, if the reported misconduct or irregularity is not acted upon by the direct supervisor or in the judgment of the whistleblower, the direct supervisor is not in a position to address his report, the whistleblower may email his/her report to the Whistle Blowing Committee or call any of the following designated officers:

- 1. Head, Human Resources Division
- 2. Chief Audit Executive
- 3. Chief Risk Officer
- 4. Chief Compliance Officer

If the issue to be reported is serious and sensitive, the whistleblower may directly approach the President and CEO or the Chairman of the Board of Directors. A member of the Board of Directors reporting an activity under this policy may raise his concerns to the Chairman of the Audit Committee, Chairman of the Corporate Governance Committee or the Chairman of the Board of Directors.

The whistleblower may disclose his/her identity or opt to remain anonymous. However, sufficient information must be provided to aid in the investigation of the reported misconduct, irregularity or improper activity. The whistleblower should refrain from obtaining evidence for which he/she does not have right of access but his/her cooperation in the investigation, if needed, is expected.

Ample protection is accorded to a whistleblower which includes, among others: (i) Confidentiality of identity and of the information reported; (ii) Non-retaliation against the whistleblower; (iii) Protection and security of his/her person and his/her family; (iv) Transfer to another unit; and/or, (v) Reinstatement to the same or comparable position and back benefits and pay, if warranted by the circumstances.

On the other hand, any person implicated in the reported act is accorded the right to be informed of the act he/she is alleged to have committed, its penalties or consequences, the right to counsel of his own choice, the right to be heard and present evidence on his/her defense, and the right to be informed of the resolution of the investigation or action taken.

This policy sets forth a reporting process beyond the normal reporting line to provide an alternative venue for reporting any irregularity, misconduct or suspicious activities to the Management but this is without prejudice to established procedures of the Bank in handling disciplinary cases under its Code of Ethics and Discipline.

## I. DISCLOSURE AND TRANSPARENCY

1) Ownership Structure

#### (a) Holding 5% shareholding or more

Shareholder	Number of Shares	Percent	Beneficial Owner
Filinvest Development Corporation	451,354,890	30.09%	ALG Holdings Corporation
Filinvest Development Corporation Forex Corporation	394,941,030	26.33%	Filinvest Development Corporation
PCD Nominee Corporation -Foreign	160,948,069	10.73%	Various stockholders/clients
PCD Nominee Corporation - Filipino	488,161,126	32.54%	Various stockholders/clients

Name of Senior Management	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
Antonio C. Moncupa, Jr.	1,155,736		0.0770%
Jose Emmanuel U. Hilado	167,665		0.0112%
Gerardo Susmerano	425,372		0.0284%
Jacqueline S. Fernandez	31,637		0.0021%
Arturo L. Kimseng	39,879		0.0027%
Ernesto T. Uy	40,000		0.0027%
Ivy B. Uy	199,392		0.0133%
Renato K. De Borja, Jr.	99,964		0.0067%
Bernadette T. Ratcliffe	13,292		0.0009%
Renato P. Peralta	61,546		0.0041%
Grace N. Ang	53,171	15,000	0.0045%

## Does the Annual Report disclose the following:

Key risks	Yes
Corporate objectives	Yes

Financial performance indicators	Yes
Non-financial performance indicators	Yes
Dividend policy	No
Details of whistle-blowing policy	Yes
Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners	Yes
Training and/or continuing education programme attended by each director/commissioner	Yes
Number of board of directors/commissioners meetings held during the year	Yes
Attendance details of each director/commissioner in respect of meetings held	Yes
Details of remuneration of the CEO and each member of the board of directors/commissioners	Yes

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.

Dividend Policy – the Bank has yet to finalize its Dividend Policy. In prior years' statement, the Bank has disclosed dividends attached to its Preferred Shares. Once the Dividend Policy on its common shares has been finalized, the same shall be included in the annual report.

## External Auditor's fee

Name of auditor	Audit Fee	Non-audit Fee
Sycip, Gorres, Velayo and Co.	PHP 3,075,000	PHP 5,100,000

## Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

- 1. Periodic submission of structured reports to the PSE and SEC
- 2. Immediate submission of unstructured reports to PSE and SEC in the event a material information occurs
- 3. Annual investor briefing participation locally and abroad
- Accommodation of queries by various existing and potential investors through personal meetings, email, and tele-conference
- Press releases to leading newspapers in circulation pertaining to significant developments happening in the Bank
- Continuous update of the Bank's website (<u>www.eastwestbanker.com</u>) for all of the above information released to the public
- Date of release of audited financial report: March 09, 2015
- Company Website

Does the company have a website disclosing up-to-date information about the following?

Business operations	Yes
Financial statements/reports (current and prior years)	Yes
Materials provided in briefings to analysts and media	Yes
Shareholding structure	Yes
Group corporate structure	Yes
Downloadable annual report	Yes

Notice of AGM and/or EGM	Yes
Company's constitution (company's by-laws, memorandum and articles of	Yes
association)	Tes

Should any of the foregoing information be not disclosed, please indicate the reason thereto. Not applicable

#### 7) **Disclosure of RPT**

The amounts and the balances arising from the foregoing significant related party transactions of the Group and of the Parent Company are as follows: 

			2015
	Amount/	Outstanding	
Category	Volume	Balance	Terms and Conditions/Nature
Significant investors:			
Loans receivable	P-	P5,621,850	Loans granted with a term of seven years, interest of 4 50%, secured by REM and deposits, no impairment
Deposit liabilities		1,671,459	Deposit liabilities with interest ranging from 0.50% to 1.00%
Accrued interest receivable	-	62,760	Interest income accrued on outstanding loans receivable
Accrued expenses	-	20,502	Payable for management and professional fees paid by FDC (reimbursement for expenses)
Guarantees and commitments	-	150,097	Unused credit lines
Interest income	228,247		Interest income on loans receivable
Interest expense	9,458	-	Interest expense on deposit liabilities
Key management personnel:	e la	11.000	
Loans receivable		33,433	Loans granted with terms ranging from two to fifteen years, interest ranging from 6.00% to 10.27%, secured at 100%
Deposit liabilities	-	28,758	Deposit liabilities with interest ranging from 0.50% to 5.88%
Accrued interest receivable	-	196	Interest income accrued on outstanding loans receivable
Interest income	3,149	-	Interest income on loans receivable
Interest expense	147	-	Interest expense on deposit liabilities
Other related parties:	10.00	Section 201	
Loans receivable		4,834,271	Loans granted with terms ranging from three months to thirteen and a half years, interest ranging from 4.0% to 11.52%, 97% secured by real estate and chattel mortgage, no impainment
Receivables purchased		519,481	Receivables purchased by the Parent Company from FLI
Financial assets at FVTPL	-		No issuance of FLI debt securities held for trading by the Parent Company for the year.
Deposit liabilities	-	9,580,469	Deposit liabilities with interest ranging from 0.50% to 6.0%
Accrued interest receivable	-	7,779	Interest income accrued on outstanding loans receivable
Guarantees and commitments		444,574	Unused credit lines
Accounts receivable		431,529	Receivable from FAI on the sale of land by the Parent Company, payable in 5 years, interest of 6 00% and other related advances to EWAI, that remained outstanding for the year. (see Note 10)
Gain on sale of land	240	-	No sale of the Parent Company's land to FAI for the year.
Interest income	310,346	-	Interest income on loans receivable and sale of land.
Interest expense	23,625	-	Interest expense on deposit liabilities
Service fee expense	1,946	-	Service fees paid to FLI for account servicing equivalent to 1 12% of loan amounts collected by FLI on behalf of the Parent Company (see Note 9)
Rent expense	43,178	-	Rent expenses paid for lease transactions with other related parties such as Filinvest Asia Corporation, FAI and FLI
Investment in Joint Venture		471,287	Equity Share of 50% in EWAL

The Group's significant investors pertain to FDC, the immediate Parent Company of the Group, and FDC Forex Corporation (a company under common control of FDC).

Key management personnel are those persons having authority and responsibility for planning, directing

and controlling the activities of the Group, directly or indirectly. The Group considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24. The Group provides banking services to its key management personnel.

Other related parties pertain to the Group's affiliates (subsidiaries of FDC).

The Group and the Parent Company had no outright purchases and outright sale of debt securities with significant shareholders and key management personnel in 2015 and 2014. In 2015, the Parent Company has no purchases of peso-denominated debt securities issued by Filinvest Land, Inc., an affiliate, as of December 31, 2015.

No provision and allowance for loan losses was recognized by the Group for loans to significant investors, key management personnel and other related parties in 2015 and 2014.

The Parent Company's subsidiaries have no transactions with related parties outside of the Group. The transactions disclosed above are the same for the Group and the Parent Company.

#### Parent Company Related Party Transactions

Transactions between the Parent Company and its subsidiary (EWRB) meet the definition of related party transactions.

In addition to the transactions discussed above, the following are the transactions between the Parent Company and its subsidiaries that are recognized in the Parent Company's statements of financial position and statements of income and eliminated in the consolidated financial statements:

	2015				
Category	Amount/ Volume	Outstanding Balance	Terms and Conditions/ Nature		
Subsidiaries:		1242533			
Loans receivable		P36,437	Loan Accommodation granted with a term of seven days.		
Receivables purchased	12,925,050	8,335,049	Receivables purchased by the Parent Company from EWRB (see Note 9)		
Accrued interest receivable			Interest on receivables purchased from EWRB and loans granted to EWRB at 4 00% per annum		
Accounts receivable	-	1,100,957	Amount collected by EWRB from borrowers on behalf of the Parent Company that remained unremitted by EWRB and other related expenses shouldered by the Parent Company on behalf of EWRB and EWIB		
Deposit liabilities	-	292,135	Deposit liabilities with interest rates of 0.05% to 6.0%		
Accounts payable	-	64,907	Cash reloading transactions between EWRB and the Parent Company		
Interest income	8,044	-	Interest income on outstanding loans receivable		
Interest expense	366	-	Interest expense on deposit liabilities by EWRB and EWIB		
Service fee expense	30,572		Service fees paid to EWRB for account servicing equivalent to 0.37% of loan amounts collected by EWRB in behalf of the Parent Company for the receivables purchased.		

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

In line with the Bank's thrust to promote transparency, any Related Party transaction shall be on an armslength basis and no favorable or special treatment shall be afforded to such related party unless the same treatment shall be accorded to all parties similarly interested in such dealing.

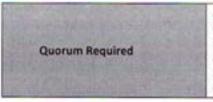
All Related Party Transactions shall be reviewed and vetted by the Corporate Governance and Compliance Committee, which serves as the Board's Related Party Committee. This Committee is composed of 5 Board members, 3 of whom are independent directors. Furthermore, the Chief Compliance Officer and the Chief Audit Executive sit as non-voting members in the said committee whenever there are Related Party Transactions for vetting. Upon approval, the transactions shall be endorsed and presented to the Board for approval. All approved Related Party Transactions are reported to the Bangko Sentral ng Pilipinas in accordance with the regulatory reporting requirements.

J. RIGHTS OF STOCKHOLDERS

Except for pre-emptive right, the stockholders of the Bank possess all the rights of a stockholder under the Corporation Code of the Philippines, to wit:

- 1) Right to attend and vote in person or by proxy at stockholders' meeting.
- Right to elect and remove directors.
- 3) Right to approve certain corporate acts.
- 4) Right to adopt and amend or repeal the by-laws or adopt new by-laws.
- Right to compel the calling of meetings when for any cause there is no authorized person to call such a meeting.
- Right to issuance of certificate or stocks or other evidence of stock ownership and be registered as a stockholder.
- 7) Right to receive dividends when declared.
- 8) Right to participate in the distribution of corporate assets upon dissolution.
- Right to transfer of stocks in the corporate books.
- 10) Right to inspect corporate books and records.
- Right to be furnished the most recent financial statements upon request and to receive financial report of the corporation's operations.
- 12) Right to bring individual and representative or derivative suits.
- 13) Right to recover stock unlawfully sold for delinquency.
- 14) Right to enter into voting trust agreements.
- 15) Right to demand payment for the value of his shares and withdraw from the corporation in certain cases.
- 16) Right to have the corporation voluntarily dissolved.
- 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings
  - (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.



As prescribed in the bylaws of the Bank, the registered owners of at least a majority of the outstanding capital stock present in person or by proxy shall constitute a quorum to do business except in those case whether the corporate Code provides a greater percentage vis-à-vis the total outstanding capital stock.

(b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

System Used	There is no specific system used. The bank complies with all laws and
Description	regulations for the approval of corporate acts.

(c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

Stockholders' Rights under	Stockholders' Rights not in
The Corporation Code	The Corporation Code
None	

Dividends

Declaration Date	Record Date	Payment Date
Not Applicable		
Not Applicable		

(d) Stockholders' Participation

- State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.
  - Ensure the participation of the shareholders thru widespread dissemination of the notice of the shareholders' meeting including the use of newspaper publication and the service to each of the shareholder of the bank thru modes allowed in the By-laws.
  - Encourage direct participation by providing relevant materials to the entire shareholder regardless o the number of their shares.
  - Have a Question and Answer period to be participated by stockholders during the ASM.

Communication Procedure

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

All proposals for amendment of the corporate charters, issuance of additional shares and transfer of assets are sent to all the shareholders of record in order that the same could be considered by the shareholders in a meeting called for that purpose. The Chair will explain the rationale and after, questions are entertained from the floor. The vote required to adopt proposal is based on the number of votes prescribed by law.

- Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up? Yes
  - a. Date of sending out notices: February 12, 2015
  - b. Date of the Annual/Special Stockholders' Meeting: April 17, 2015
- State, if any, questions and answers during the Annual/Special Stockholders' Meeting. Refer to the attached minutes of the Annual Stockholder's Meeting (Annex 10)
- 5. Result of Annual/Special Stockholders' Meeting's Resolutions

Refer to the attached Minutes of the Annual Stockholders' Meeting on April 17, 2015. (Please see Annex 10)

6. Resolution	7. Approving	8. Dissenting	9. Abstaining
10.	11.	12.	13.
14.	15.	16.	17.

18. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The Bank published the results of its Annual Stockholder's Meeting the day after the Annual Stockholder's meeting held on April 17, 2015.

(e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

Modifications	Reason for Modification		
None			

- (f) Stockholders' Attendance
  - (i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

Below is the attendance report provided by the bank's stock transfer agent, Stock Transfer Service Inc for those stockholders who were attended in person or in proxy during the Annual Stockholder's Meeting on April 17, 2015.

Type of Meeting	Names of Board members / Officers present	Date of Meeting	Voting Procedure (by poll, show of hands, etc.)	% of SH Attend ing in Person	% of SH in Proxy	Total % of 5H attendance
Annual	<ol> <li>Andrew Gotianun Sr.         <ul> <li>NED/ Chairman</li> <li>Emeritus</li> <li>Mercedes T.</li> <li>Gotianun – NED</li> <li>L. Josephine T.</li> <li>Gotianun Yap – NED /</li> <li>Chairman of the</li> <li>Compensation</li> <li>Committee</li> <li>Jonathan T. Gotianun</li> <li>NED/ Chairman</li> <li>Antonio C. Moncupa</li> <li>Jr ED/ President and</li> <li>CEO</li> <li>Jose S. Sandejas –</li> <li>NED/ Chairman of Risk</li> <li>Management</li> <li>Committee</li> <li>Paul Aquino – NED/</li> <li>Chairman of Corporate</li> <li>Governance and</li> <li>Compiliance Committee</li> <li>Benedicto M. Valerio</li> <li>Jr. – NED / Corporate</li> </ul> </li> </ol>	April 17, 2015	Voting by show of hands	.0	77.96	77.96

(ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the

## ASM/SSMs?

Yes.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

# Yes, one vote for one share.

(g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Company's Policies
Execution and acceptance of proxies	Form for proxy are sent to the stockholders of record as part of ASM with instructions on how to accomplish it, including the instruction of the shareholder on how to vote on specific matters in the agenda.
Notary	Proxies are required to be notarized.
Submission of Proxy	Proxies may be submitted to the office of the corporate secretary or to the office designated in the principal office of the Bank.
Several Proxies	Proxy may cover one or several shares at the option of the shareholder.
Validity of Proxy	Valid only for a specific meeting.
Proxies executed abroad	Uniform rules for proxies executed in the Philippines and abroad.
Invalidated Proxy	Shareholders of invalidated proxies are informed in writing at a date which would give them sufficient time to address noted deficiencies before the ASM.
Validation of Proxy	Cut-off date for validation of the proxy is indicated in the notice of meeting. Validation is done by the Corp Sec assisted by the stock and transfer agent.
Violation of Proxy	Proxies are voted strictly in accordance with its term.

## (h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

Policies	Procedure
Notices may be sent by registered mail, personal service or by publication.	Notice of ASM is published in a newspaper of general circulation. ASM kit, together with the notice, is also sent to all stockholders of record as of a pre-determined record date.

# (i) Definitive Information Statements and Management Report

Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials	All
Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by market	21 days before scheduled meeting.

participants/certain beneficial owners	
Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by stockholders	21 days before scheduled meeting.
State whether CD format or hard copies were distributed	The CD format was distributed at initial distribution and the hard copies at actual stockholders' meeting.
If yes, indicate whether requesting stockholders were provided hard copies	Yes

(j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

Each resolution to be taken up deals with only one item.	Yes
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election.	Yes
The auditors to be appointed or re-appointed.	Yes
An explanation of the dividend policy, if any dividend is to be declared.	Yes
The amount payable for final dividends.	Not applicable
Documents required for proxy vote.	Yes

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

- 2) Treatment of Minority Stockholders
  - (a) State the company's policies with respect to the treatment of minority stockholders.

Policies	Implementation
No discrimination.	All queries during the stockholders meeting are entertained regardless of the number of the shares the shareholder has in the Bank. No preference is given to any of the stockholders by virtue of the number of the shares that they hold.
Observance of right.	The rights of a shareholder under its by-laws and the law are respected by the Bank.

(b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes. Minority shareholders have the right to nominate and elect the members of the board of directors which is impliedly expressed in the rights of the shareholders prescribed in the Corporation Code of the Philippines.

# K. INVESTORS RELATIONS PROGRAM

 Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

The Bank's communication frameworks are centralized through the following units:

#### a. Strategic Management Department (SMD)

SMD is responsible for the investor relations framework of the Bank. Thus, all structured public disclosure and announcement of material information shall be coursed through SMD. Likewise, all external announcements, i.e. press releases, newspaper ads, etc. that will be released by any of the Bank's units shall be coursed through SMD for clearance. SMD reviews and ensures the accuracy of all financial and non-financial external announcements prior to providing clearance. Likewise, if the announcement is material in nature, SMD shall ensure that it is properly disclosed to the PSE or SEC prior to release to the press or to external parties. SMD is also responsible in informing all Bank Directors and Principal Officers of the blackout trading period prior to the disclosure of material information.

b. Bank Marketing and Corporate Communications (BMCC)

BMCC is responsible for the release of all external and internal communication to ensure that these comply with the Bank's communication standards. The approval process would depend on the nature of the announcement, such as:

- Product specific announcements (e.g. advertisements, promotions, branch opening, etc.) shall be
  endorsed by the project owner and approved by the head of the unit in charge of the product. The
  approval of the unit head signifies that the information to be released is accurate and has gone
  through the necessary approval process set forth by the Bank.
- Bank-wide related announcements (e.g. financial performance, branding, etc.) shall be endorsed by the
  project owner and approved by the President / CEO.
- SMD shall be informed by BMCC prior to release of announcement to ensure that there is no material
  information to be disclosed. SMD ensures that the public is informed ahead, through appropriate PSE
  / SEC disclosures, prior to BMCC's release of the announcement through the press or to other external
  party.
- Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

	Details
(1) Objectives	The objective of EastWest's Investor Relations (IR) framework is to ensure that the investing public is fully informed at all times of significant developments and material information pertaining to the Bank, and no investor shall be disadvantaged by lack of access to these information.
(2) Principles	The IR principle pertain to the strict adherence on the timely, accurate and credible reporting of all corporate information, business performance, and any material information of the Bank based on the disclosure standards set by the Philippine Stock Exchange (PSE) and the Securities and Exchange Commission (SEC).
	As a listed company, IR is a critical function of EastWest Bank (EW) in order to ensure that all our clients and investors have access to the same level of information. Likewise, it is important that all officers and employees of EW provide same standard of information to the public to establish credibility to the public on the way we do business.
	All these are envisaged contribute to achieving fair valuation of our listed shares.
(3) Modes of Communications	The following are the modes of communication used in the Investor Relations framework:

	<ul> <li>a. Periodic submission of structured reports to the PSE and SEC</li> <li>b. Immediate submission of unstructured reports to PSE and SEC in the event a material information occurs</li> <li>c. Annual investor briefing participation locally and abroad</li> <li>d. Accommodation of queries by various existing and potential investors through personal meetings, email, and tele-conference</li> <li>e. Press releases to leading newspapers in circulation pertaining to significant developments happening in the Bank</li> <li>f. Continuous update of the Bank's website (www.eastwestbanker.com) for all of the above information released to the public</li> </ul>
(4) Investors Relations Officer	The Bank's Investor Relations is under Strategic Management         Department with the following contact information:         Address: 5 <sup>th</sup> FL., The Beaufort, 5 <sup>th</sup> Avenue corner 23 <sup>rd</sup> Street,         Bonifacio Global City, Taguig City, Philippines         Email: ir@eastwestbanker.com         Website: http://www.eastwestbanker.com/info/ir_main.asp         The following are the official contact persons under EW         Investor Relations:         Aerol Paul B. Banal         Corporate Planning Officer         abbanal@eastwestbanker.com         Tel. No. (631) 5753888 loc. 3586         Fax No. (632) 5753888 loc. 3623         The following are the other Corporate Information Officers of         EW, as submitted to the Philippine Stock Exchange (PSE):         Atty. Benedicto M. Valerio, Jr.         Corporate Secretary         bmvalerio@eastwestbanker.com         Tel. No. (632) 5753871         Fax No. (632) 8150619 / (632) 8184147         Rene K. De Borja, Jr.         Chief Finance Officer         rkdeborja@eastwestbanker.com

3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

Once a target company is identified, a memorandum of understanding (MOU) or a letter of intent (including nondisclosure agreement) will be executed prior to commencing preliminary transactions among parties to the acquisition.

The Management will then create a Due Diligence Team. At the outset, the Due Diligence Team will have to agree on the scope of the examination/investigation (i.e. Corporate, financial, legal, etc.). Should the Bank decide to continue with the merger and acquisitions (M&A) after due diligence investigations, the legal documentations (i.e. Deed of Assignment, Articles and Plan of Merger) will be drafted.

All proposed M&A transactions are presented to the Board for approval. If the transaction received majority vote consent from the boards of directors, such M&A transaction must be approved by the shareholders.

The shareholders of all of the involved companies shall be given a notice. This notice should also inform them as to the purpose of the meeting and include a summary of the plan for the M&A. An affirmative vote of stockholders representing at least two-thirds of the outstanding capital stock of the Bank is needed to approve the plan.

After approval, any amendment to the plan for the M&A must similarly be approved by a majority vote from the board of directors and an affirmative vote from stockholders representing at least two thirds of the Bank's outstanding capital stock.

Bank acquisition, mergers and consolidations are subject to the approval of the Bangko Sentral ng Pilipinas (BSP). The Bank should consult with the BSP prior to the finalization of any M&A transaction.

The price/exchange ratio to be applied in the M&A shall be determined by the Board in consultation with a reputable independent auditor.

## L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

Initiative	Beneficiary
The Bank is in the process of drafting a CSR charter.	Employees, Community, Regulators, Customers and Shareholders

#### M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

	Process	Criteria	
Board of Directors	A self-assessment form is	Criteria used in the self-	
Board Committees	accomplished by the members of the Board at the start of the year to assess its performance and effectiveness as a body, the various committees, the CEO/President and the Individual Directors. The over- all result of the annual self- assessment is presented to the Board through the Corporate Governance and Compliance Committee (CGCC).	assessment are in accordance with the SEC Memorandum Circular No	
Individual Directors			
CEO/President		<ul> <li>6, Series of 2009 (Revised Code of Corporate Governance) and Subsection X141.3 (Power/Duties and Responsibilities of Directors) of the Manual of Regulations for Banks (MORB).</li> <li>Each guide question is rated from 1-10, with 10 being the highest (the lowest being not observed and the highest being largely observed).</li> </ul>	

# N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

Violations	Sanctions		
First violation	Reprimand		
Second violation	Suspension from office. The duration of the suspension shall depend on the gravity of the violation.		
Third violation	Maximum penalty of removal from office shall be imposed.		

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of <u>Taguig</u> on \_\_\_\_\_\_April 2016.

SIGNATURES Jonathan T. Gotianun na Ir. Chairman of the Board dent and Chief Executive Officer Carlos, R. Alindada aul A. Aguino Independent Director Independent Director Atty, Benedicto M. Valerio Jose S. Sandejas Independent Director **Gorporate Secretary** 

Ma. Bernadette T/Ratcliffe

Chief Compliance Officer

day of \_\_\_\_\_\_ APR 1 3  $\overline{2013}$  \_\_\_\_\_\_ 20\_\_\_ , affiant(s) exhibiting to me

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ their MAKATI CITY as follows:

NAME/NO. Jonathan T. Gotianun

Antonio C. Moncupa

Paul A. Aquino

Carlos R. Alindada

Jose S. Sandejas

Atty. Benedicto M. Valerio

Ma. Bernadette T. Ratcliffe

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NOTARY FUBLIC 1 ATTY, MA. ANNA LOURDES Y. DIMAANO-PAMFILO NOTAR PUBLIC FOR MAKATI CITY

Appointment Np. N-87 until December 31, 2016 2264 Pasong Tamo Extension, Makati City Roll No. 38260 / IBP Lifetime No. 07083 PTR Nu. 5334330 January 11, 2016