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EAST WEST BANKING CORPORATION NOTICE OF ANNUAL STOCKHOLDERS MEETING

TO ALL STOCKHOLDERS;

NOTICE IS HEREBY GIVEN that the Annual Stockholders' Meeting of **EAST WEST BANKING CORPORATION** ("EW") will be conducted virtually on Friday, April 21, 2023 at 8:30 AM at which the following matters shall be taken up:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held on April 22, 2022
- 4. Chairman's Report
- 5. Ratification of the Audited Financial Statements for the year ending 31 December 2022
- 6. Ratification of the Acts and Resolutions of the Board of Directors and Management
- 7. Election of the Board of Directors
- 8. Appointment of External Auditor
- 9. Other Matters
- 10. Adjournment

Only Stockholders on record at the close of business on February 28, 2023 shall be entitled to notice of and to vote at this meeting.

PLEASE NOTE THAT THE CORPORATION IS NOT SOLICITING PROXIES.



In view of the current circumstances, stockholders may only attend the meeting by remote communication, by voting *in absentia* or through proxy by appointing the Chairman of the meeting.

Duly accomplished proxies shall be submitted on or before April 14, 2023 to the Office of the Corporate Secretary at 5F Executive Office, The Beaufort, 5th avenue, corner 23rd street, Bonifacio Global City, Taguig or by email to <u>EW-ASM@eastwestbanker.com</u>. A proxy submitted by a corporation should be accompanied by a Corporate Secretary's certificate quoting the board resolution designating a corporate officer to execute the proxy. In addition to the above requirement for corporations, a proxy form given by a broker or custodian bank in respect of shares of stock carried by such broker or custodian bank for the account of the beneficial owner must be accompanied by a certification under oath stating that the broker or custodian bank has obtained the written consent of the account holder.

The procedures for attending the meeting by remote communication and for casting their votes *in absentia* are set forth in the Information Statement.

ATTY. BENEDICTO M. VALERIO Corporate Secretary

EXPLANATION OF AGENDA ITEMS

1. Call to Order

Chairman Jonathan T. Gotianun will welcome the stockholders and guests and formally begin the 2023 Annual Stockholders Meeting of the Bank.

2. Proof of Notice of Meeting

The Corporate Secretary will certify that notice of the meeting was duly sent to the stockholders and that a quorum exists for the valid transaction of business.

Pursuant to Sections 57 and 23 of the Revised Corporation Code and SEC Memorandum Circular No. 6, Series of 2020 which provide for remote attendance and voting in absentia in stockholders' meetings, the Company has set up a system and process to allow stockholders to vote online in absentia on the matters in the agenda. Only stockholders who successfully registered in the stockholder registration system, together with those who voted in absentia or by proxy, will be included in determining the existence of a quorum.

The following are the procedures for the meeting:

- Stockholders who wish to appoint the Chairman as proxy may submit the same on or before April 14, 2023 to the Office of the Corporate Secretary at 5F Executive Office, The Beaufort, 5th avenue, corner 23rd street, Bonifacio Global City, Taguig or by email to <u>EW-ASM@eastwestbanker.com</u>.
- Stockholders who wish to attend the meeting via remote communication and/or vote in absentia online must register at the following web address: <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u>. After validation, the stockholders will receive an email with instructions on how to access the voting ballot and the meeting. The details of process are provided in the Information Statement.
- The votes will be tabulated by the Office of the Corporate Secretary and the stock transfer agent. The results will be reported in the meeting.
- Any comments and questions on the agenda should be emailed to <u>EW-ASM@eastwestbanker.com</u> on or before April 14, 2023. The Board of Directors and/or officers will endeavor to answer these questions during the meeting. Due to time constraints, any questions that will not be addressed during the meeting may be answered by email.
- There will be an audio and visual recording of the meeting. A copy of such recorded proceedings will be provided to a stockholder upon request.

3. Approval of the Minutes of the Annual Meeting of Stockholders on April 22, 2022

Stockholders will be asked to approve the minutes of the Stockholders' Meeting held on April 22, 2022, which contain, among others, the (a) annual report to stockholders and approval of financial statements, (b) ratification of all acts of the Board of Directors (c) election of the Board of Directors, (d) appointment of external auditors and other matters.

4. Chairman's Report

The Chairman will present to the stockholders the Bank's activities, business and financial performance, and other relevant data for the preceding year.

5. Ratification of the Audited Financial Statements for the year ending 31 December 2022

Stockholders will be provided information about the financial position, performance and changes in financial position of the Bank.

6. Ratification of the Acts and Resolutions of the Board of Directors and Management for 2022

All acts of the Board of Directors, Executive Committee, Management and other Committees during the year 2022 will be presented to the Stockholders for their approval and ratification.

7. Election of the Members of the Board of Directors to serve for 2023 - 2024

The Chairman will present the nominees for election as members of the Board of Directors, including the independent directors.

8. Appointment of External Auditors

The stockholders will ratify the Audit Committee's and Board's selection of auditors.

9. Other Matters

All matters that arise after the notice, agenda, and information statement have been sent out, may be presented for the consideration of the stockholders.

10. Adjournment

SECURITIES AND EXCHANGE COMMISSION SEC FORM 20–IS INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
 - [X] Preliminary Information Statement
 - [] Definitive Information Statement
- 2. Name of Registrant as specified in its charter: EAST WEST BANKING CORPORATION
- 3. Province, country or other jurisdiction of incorporation or organization: Philippines
- 4. SEC Identification Number: ASO94–002733
- 5. BIR Tax Identification Code: 003-921-057
- 6. Address of principal office: The Beaufort, 5th Avenue, corner 23rd Street, Fort Bonifacio Global City, Taguig City
- 7. Registrant's telephone number, including area code: +632 8575-3888
- 8. Date, time and place of the meeting of security holders
 - Date: April 21, 2023
 - Time: 8:30 AM

Place: via Remote Communications, Online web address for registration, remote participation and voting: <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u>

- Approximate date on which the Information Statement is first to be sent or given to security holders:
 On or before March 29, 2023
- 10. In case of Proxy Solicitations:

EAST WEST BANKING CORPORATION IS NOT SOLICITING PROXIES

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock
	Outstanding or Amount of Debt Outstanding
Common	2,249,975,411 shares

12. Are any or all of registrant's securities listed in a Stock Exchange?

Yes <u>X</u> No _____

The above common shares are listed in the Philippine Stock Exchange (PSE)

PART I.

INFORMATION REQUIRED IN INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of security holders

Date: April 21, 2023

Time: 8:30 AM

Place: via Remote Communications, Online web address for registration for remote participation and voting: <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u>

The Bank ensures the integrity and secrecy of voting in absentia and its stockholders in accordance with the Bank's Data Privacy Policies. The Meeting proceedings shall be recorded in audio and video format. A copy of such recorded proceedings will be provided to a stockholder upon request.

Mailing address of principal office: The Beaufort, 5th Avenue, corner 23rd Street, Fort Bonifacio Global City, Taguig City

Approximate date on which the Information Statement is first to be sent or given to security holders is on:

On or before March 29, 2023

East West Banking Corporation is not asking any of its stockholders for a proxy.

Item 2. Dissenters' Right of Appraisal

A stockholder has a right to dissent and demand payment of the fair value of his shares in any of the following instances under Section 80 of The Revised Corporation Code (R.A. 11232): (a) In case an amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (b) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; (c) In case of merger or consolidation; and (d) In case of investment of corporate funds for any purpose other than the primary purpose of the corporation.

Any stockholder who votes against the proposed corporate action may avail himself of the right of appraisal by making a written demand on the Bank within thirty (30) days after the meeting for the payment of the fair value of his shares. In order to perfect such right, the stockholder shall follow the procedures as described under Sections 80 to 85 of The Revised Corporation Code.

There are no matters or proposed corporate actions included in the agenda of the meeting which may give rise to the exercise by a security holder of the right of appraisal

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director or officer, or any associate of the foregoing persons, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon as contained in the agenda of the meeting.

No director has informed the Bank in writing that he intends to oppose any action to be taken as contained in the agenda of the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

(a) Class of Voting Securities: 2,249,975,411 common shares are entitled to vote on April 21, 2023 Annual Stock Holders Meeting.

(b) Record Date: Only the stockholders of record as of February 28, 2023 are entitled to notice of and to vote at the meeting.

(c) Nomination and Election of Directors and Independent Directors and manner of voting:

In accordance with Sections 22 and 26 of The Revised Corporation Code (R.A. 11232), Section 15 of The General Banking Law (R.A. No. 8791), Section 38 of The Securities Regulation Code, Section 38.1 of the Amended Implementing Rules and Regulations of the Securities Regulation Code, Section X132 and X138 of the Manual of Regulations for Banks and relevant circulars or memoranda, the Bank's Nominations and Corporate Governance Committees adopted rules governing the nomination and election of directors. The rules pertinently state that the nomination forms shall be submitted to any of the members of the Committees or to the Corporate Secretary. The rules likewise state that the Committees shall pre-screen the qualifications of the nominees and prepare a final list of candidates, indicating the nominees for independent directors.

As to the manner of voting, paragraph 2, Section 2, Article II of the Bank's By–Laws provides that during the annual meeting, the stockholders shall elect the members of the Board of Directors and may transact such other business and or consider such other matters about which they have been given prior notice before such meeting. Section 9 Article III of the By–Laws states that each stockholder entitled to vote in a meeting of stockholder may vote by proxy. For this purpose, the proxy instrument must be duly notarized as presented to the Corporate Secretary for inspection and record prior to the opening of said meeting.

Following Section 23 of The Revised Corporation Code, a stockholder entitled to vote shall have the right to vote the number of shares of stock standing in their own names in the stock books of the Bank at the time fixed in the bylaws or where the bylaws are silent, at the time of the election. The said stockholder may: (a) vote such number of shares for as many persons as there are directors to be elected; (b) cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of the shares owned; or (c) distribute them on the same principle among as many candidates as may be seen fit: Provided, That the total number of votes cast shall not exceed the number of shares owned by the stockholders as shown in the books of the Bank multiplied by the whole number of directors to be elected.

Stockholders may vote electronically *in absentia* by registering in the online web address <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u>, subject to validation procedures. A stockholder voting electronically *in absentia* shall be deemed present for purposes of quorum. The detailed instructions for electronic voting *in absentia* are set forth in Annex A

East West Banking Corporation is not asking any of its stockholders for a proxy.

(d) Security Ownership of Certain Record and Beneficial Owners and Management

Record and beneficial owners holding 5% or more of voting securities as of February 28, 2023

Title of Class	Name, Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship with Record Owner	Citizenship	No. of Shares Held	%
Common	Filinvest Development Corporation 6/F The Beaufort, 5th Ave. cor, 23rd St., Fort Bonifacio Global City, Taguig City (Stockholder)	A.L. Gotianun, Inc. (Parent Corporation of FDC)	Filipino	900,136,017	40.0%
Common	FDC Ventures, Inc. (formerly FDC Forex Corporation) 6/F The Beaufort, 5th Ave. cor, 23rd St., Fort Bonifacio Global City, Taguig City (Stockholder)	Filinvest Development Corporation (Parent Corporation of EW, owns 100% of FDC Ventures, Inc.)	Filipino	851,517,164	37.8%
Common	PCD Nominee Corporation 37th Floor, Tower I, The Enterprise Center,6766 Ayala Ave. corner Paseo de Roxas, Makati City	Various stockholders/clients	Filipino	414,441,103	18.4%
Common	PCD Nominee Corporation 37th Floor, Tower I, The Enterprise Center, 6766 Ayala Ave. corner Paseo de Roxas, Makati City	Various stockholders/clients	Non-Filipino	52,597,677	2.3%

Based on the list provided by the Philippine Depository and Trust Corp. to the Bank's transfer agent, Stock Transfer Service, Inc., as of February 28, 2023, none among the stockholders under the PCD Nominee Corporation holds 5% or more of the Bank's securities.

Filinvest Development Corporation (FDC) is the record and beneficial owner of 40.0% of the outstanding capital stock of the Bank. It is also the beneficial owner – through registered owner FDC Ventures, Inc. (formerly FDC Forex Corporation) of 37.8% of the shares of the Bank. FDC is majority owned by A.L. Gotianun, Inc. The Bank and FDC's ultimate parent Corporation is A.L. Gotianun, Inc.

Lourdes Josephine Gotianun-Yap is the proxy holder and authorized to vote on behalf of Filinvest Development Corporation and FDC Ventures, Inc. (formerly FDC Forex Corporation) with 77.9% shareholding in the Corporation.

Except as stated above, the Bank has no knowledge of any person holding more than 5% of the Bank's outstanding shares under a voting trust or similar agreement. The Bank is likewise not aware of any arrangement which may result in a change in control of the Bank, or of any additional shares which the above-listed beneficial or record owners have the right to acquire within thirty (30) days, from options, warrants, rights, conversion privilege or similar obligation, or otherwise.

	_			Nature of		
Title of Class	Name	Position	Citizenship	Beneficial Ownership	No. of Shares Held	Percent of Ownership
Common	Jonathan T. Gotianun	Chairman of the Board	Filipino	Direct / Indirect	22,777,406	1.0123%
Common	Antonio C. Moncupa, Jr.	Vice-Chairman	Filipino	Direct	7,333,554	0.3259%
Common	Josephine Gotianun-Yap	Director	Filipino	Direct / Indirect	22,293,626	0.9908%
Common	Jacqueline S. Fernandez	President / Director	Filipino	Direct	359,455	0.0160%
Common	Isabelle Therese G. Yap	Director	Filipino	Direct / Indirect	209,205	0.0093%
Common	Wilson L. Sy	Director	Filipino	Direct / Indirect	712,365	0.0317%
Common	Imelda B. Capistrano	Independent Director	Filipino	Direct	5	0.0000%
Common	Jose Maria G. Hofileña	Independent Director	Filipino	Direct	5	0.0000%
Common	Gregorio U. Kilayko	Independent Director	Filipino	Direct	5	0.0000%
Common	Cristina Q. Orbeta	Independent Director	Filipino	Direct	5	0.0000%
Common	Armando L. Suratos	Independent Director	Filipino	Direct	5	0.0000%
		Subtotal			53,685,636	2.3861%
Common	Jerry G. Ngo	Chief Executive Officer	Singaporean	Direct	19,095,900	0.8487%
Common	Gerardo Susmerano	Senior Executive Vice President	Filipino	Direct	750,558	0.0334%
Common	Rafael S. Algarra, Jr.	Senior Executive Vice President	Filipino	Direct	185,000	0.0082%
Common	Ivy B. Uy	Senior Vice President	Filipino	Direct	299,088	0.0133%
Common	Richard Chester C. Tamayo	Senior Vice President	Filipino	Direct	9,000	0.0004%
Common	Grace N. Ang	Senior Vice President	Filipino	Direct / Indirect	137,256	0.0061%
		Subtotal			20,476,802	0.9101%
		Total			74,162,438	3.2961%

Directors and Management as of February 28, 2023:

Voting trust holders of 5% or more

To the extent known to the Bank, there is no person or group of persons holding more than 5% of the common shares by virtue of a voting trust or similar agreement as there has been no voting trust which has been filed with the Bank and the Securities and Exchange Commission.

Change in Control

There have been no arrangements that have resulted in a change of control of the Bank during the period covered by this report.

Item 5. Directors and Executive Officers

(a) Incumbent Directors

The Registrant is overseen by its Board of Directors (BOD) consisting of six regular members and five Independent Directors. The members of the Board are elected annually by the stockholders and shall each serve a term of one (1) year until the election and qualification of a new set of BOD. Furthermore, the BOD shall elect among themselves a Chairman and a Vice-Chairman.

Name	Age (as of 2023 ASM)	Citizenship
Jonathan T. Gotianun	70	Filipino
Antonio C. Moncupa, Jr.	64	Filipino
Jacqueline S. Fernandez	60	Filipino
Lourdes Josephine Gotianun-Yap	67	Filipino
Isabelle Therese G. Yap	35	Filipino
Wilson L. Sy	70	Filipino
Imelda B. Capistrano*	67	Filipino
Jose Maria G. Hofileña*	61	Filipino
Gregorio U. Kilayko*	68	Filipino
Cristina Q. Orbeta*	71	Filipino
Armando L. Suratos*	77	Filipino

The current list of the Bank's members of the Board is as follows:

*Independent Director

Name	Profile
Jonathan T. Gotianun	Chairman of the Board since April 2007
Chairman	• Concurrent positions: Chairman of Filinvest Development
	Corporation, Filinvest Land, Inc., EastWest Rural Bank, Inc.,
	East West Leasing and Finance Corporation, East West
	Ageas Life Insurance Corporation, Pacific Sugar Holdings
	Corporation, Cotabato Sugar Central Co., Inc., Davao Sugar
	Central Co., Inc., FDC Utilities, Inc., FDC Misamis Power
	Corporation, Countrywide Water Services, Inc., Director of
	Filinvest Alabang, Inc. and Filinvest Hospitality Corporation
	• Past position: Vice Chairman of EastWest from 1994 to 2007
	• Education: Management Eng. (Completed 4 Years Out Of
	The Required 5 Years For This Course) - Ateneo De Manila
	University; Bachelor Of Science Of Commerce- Sta. Clara
	University, Sta. Clara; Masters In Management – Kellogg
	School Of Management, Northwestern University
Antonio C. Moncupa, Jr.	Years of experience: Over 32 years of banking experience
Vice-Chairman	Concurrent positions: Chairman of April 21 Development,
	Inc., and Rafael B. Buenaventura Micro Finance Foundation
	Inc., Director of Philippine Dealing System Holdings Corp.,
	Philippine Dealing & Exchange Corp., Philippine Securities
	Settlement Corp. and Philippine Payments Management,
	Inc.
	• Past positions: CEO and President of East West Bank, EVP &
	CFO of International Exchange Bank
	• Education: Graduate of De La Salle University, double
	degrees in Economics and Accounting, and University of
	Chicago, Masters in Business Administration
Jacqueline S. Fernandez	• Years of experience: Over 33 years of banking experience
President, Director	Concurrent positions: President of East West Bank

Name	Profile
	 Past positions: Chief Lending Officer of East West Bank, Head of Consumer Credit of Standard Chartered Bank Philippines Education: Graduate of the University of the Philippines Diliman, AB Economics, Cum Laude and Masters in
	Business Administration
Lourdes Josephine Gotianun– Yap Director	 Concurrent positions: Chairman of Mactan Seascapes Services, Inc., Quest Restaurants, Inc., Mimosa Cityscapes, Inc., Chairman and President of Filinvest Alabang, Inc., Filinvest Hospitality Corporation Education: Business Management degree from the Ateneo de Manila University and Masters in Business Administration, Major in Finance degree from the University of Chicago
Isabelle Therese G. Yap Director	 Concurrent positions: Special Projects Officer and Director of EastWest Bank, Chairman of F(dev) Digital Innovations and Ventures, Inc., Director of AL Gotianun Inc., and Andremerc Holdings Inc. Past positions: Previously worked in multinational companies like McKinsey & Company, Razorfish, SingTel, Credit Suisse and HSBC Education: Business Management, Double Major Finance and Marketing degree from Singapore Management University, with a Masters degree in Business Administration from Harvard Business School
Wilson L. Sy Director	 Concurrent positions: Chairman & Director of Wealth Securities, Inc.; Chairman of Manila Stock Exchange Found, Inc.; Director of Philippine Stock Exchange, Vantage, Securities, Inc., Philequity Management, Inc., Vantage Financial Corp., Leisure & Resorts World Corp. Past positions: Chairman of the Philippine Stock Exchange from 1996–1998 and Director of Yehey! Corporation and International Exchange Bank Education: Management Engineering degree from the Ateneo de Manila University
Imelda B. Capistrano Independent Director	 Past positions: Director and Country Manager at Wells Fargo Bank, Senior Vice President and Country Manager of Wachovia Bank, N.A., Manila Representative Office Education: Graduate of University of the Philippines, Diliman, Bachelor's Degree in Business Economics and Master's in Business Administration
Jose Maria G. Hofileña Independent Director	 Concurrent positions: Dean at Ateneo de Manila School of Law, Board of Trustees of Advancement for Rural Kids Philippines Inc. and Philippine Association of Law Schools Past positions: Partner at Sycip Salazar Hernandez & Gatmaitan

Name	Profile
Gregorio U. Kilayko Independent Director	 Education: Bachelor of Arts degree with Honors from Ateneo de Manila University, and Bachelor of Laws at Ateneo de Manila School of Law; Master of Laws from Harvard University Law School Lawyer Concurrent positions: Independent Director of Philequity Funds Past positions: Chairman and CEO of ABN-Amro Bank (Philippines), Country Representative of James Capel Securities (Philippines), President of ING Baring Securities (Philippines) and ABN-Amro Securities (Philippines) Education: B.S. Industrial Management Engineering degree at De La Salle University, with a Masters Degree in Energy
	Management and Business Administration from University of Pennsylvania
Cristina Q. Orbeta Independent Director	 Concurrent positions: Consultant in World Bank: assigned as Deposit Insurance Expert to Laos Past positions: Executive Director in the Central Bank Board of Liquidators; Director at Management of External Debt Department of Central Bank, President and Vice Chairperson of the Board of Philippine Deposit Insurance Corporation, Adviser and Board of Directors in United Coconut Planters Bank Education: Graduate of University of the East, Bachelor's Degree in Mathematics – magna cum laude, and Master's in Economics; Master in Public Administration from Harvard University
Armando L. Suratos Independent Director	 Concurrent positions: Chairman of Supervisory Committee, ABF Philippine Bond Index Fund, Vice Chairman of Mary Johnston College of Nursing Scholarship Foundation, Inc., Resources for the Blind, Inc., Kapatiran Kaunlaran Foundation, Inc. Past positions: Independent Director – Philippine Trust Company; Independent Director– Manila Bulletin Publishing Corporation; Monetary Board Member – Bangko Sentral ng Pilipinas and Board of Director – International Association of Currency Affairs Education: BSBA in University of the Philippines; Il. b. (8th placer in the 1971 bar examinations) Ateneo de Manila Law School and investment Negotiation Course Georgetown university Lawyer

The Bank held its Annual Stockholders Meeting on April 22, 2022.

The Bank held twelve (12) Regular Board Meetings from January to December 2022; four (4) Special Board Meetings; two (2) Executive Sessions and one (1) Organizational Meeting of the Board held on April 22, 2022 or a total of Nineteen (19) Board Meetings.

Board of Directors	No. of Meetings Attended	Percent Present
Jonathan T. Gotianun	18	95 %
Antonio C. Moncupa Jr.	19	100 %
L. Josephine T. Gotianun Yap	19	100 %
Mercedes T. Gotianun*	11	100 %
Isabelle Therese G. Yap	18	95 %
Wilson L. Sy	19	100 %
Gregorio U. Kilayko	19	100 %
Jose Maria G. Hofileña	19	100 %
Armando L. Suratos	19	100 %
Cristina Q. Orbeta**	18	100 %
Imelda B. Capistrano**	18	95 %
Jacqueline S. Fernandez***	8	100 %

* resigned as of June 30, 2022

** joined the bank as of January 27, 2022

*** joined as Director starting July 1, 2022

A certification on the qualifications of the Independent Directors is attached herewith as Annex B.

(b) Executive Officers

The following is the list of Key Executive Officers of the Bank as of February 28, 2022:

Name	Rank	Age (as of 2023 ASM)	Citizenship
Jerry G. Ngo	Chief Executive Officer	53	Singaporean
Jacqueline S. Fernandez	President	60	Filipino
Rafael S. Algarra, Jr.	Senior Executive Vice President	53	Filipino
Gerardo Susmerano	Senior Executive Vice President	57	Filipino
Lawrence L. Lee	Executive Vice President	52	Filipino
Cecilio Frederick M. Pusag	Executive Vice President	53	Filipino
Juan Alfonso D. Suarez	Executive Vice President	50	Filipino
Ivy B. Uy	Senior Vice President	49	Filipino
Richard Chester C. Tamayo	Senior Vice President	44	Filipino
Mylene C. Subido	Senior Vice President	51	Filipino
Salvador R. Serrano	Senior Vice President	56	Filipino
Norman Martin C. Reyes	Senior Vice President	57	Filipino
Grace N. Ang	Senior Vice President	45	Filipino
Amy Belen R. Dio	First Vice President	60	Filipino
Emma B. Co	First Vice President	59	Filipino

Name	Profile
Jerry G. Ngo Chief Executive Officer	 Years of experience: more than 20 years of extensive experience in banking, finance consultancy and digital Concurrent positions: Managing Director and Founder, Ora et Labora Capital Partners Pte Ltd.; Vice Chairman for Asia, Delta Capita; Consultant, Filinvest Development Corporation Past position: Former Group Chief Financial Officer & Board Director at PT Saratoga Investama Sedaya Tbk in Indonesia Education: Completed Advanced Management Program
	from Harvard Business School, MBA (Hons) from University of Chicago – Booth School of Business, Master in Management (Distinction) from University of San Jose– Recolletos, BS Medical Technology (cum Laude) from Velez College, Philippines
Rafael S. Algarra, Jr. SEVP, Financial Markets and Wealth Management Head, Treasurer	 Years of experience: Over 27 years of banking experience Past positions: Former EVP & Head of Financial Markets in Security Bank Education: Graduate of Ateneo de Manila University, BS
Gerardo Susmerano	Management Engineering and Asian Institute of Management, Masters in Business Management
SEVP, Retail Banking Head	 Years of experience: Over 22 years of banking experience Past positions: Former Center Head of International Exchange Bank Education: Graduate of the University of Sto. Tomas, BS Accounting, and Asian Institute of Management, Masters in Business Administration
Lawrence L. Lee EVP, Consumer Lending Head	 Years of experience: Over 30 years of experience in banking and finance Past positions: Former Director of Regional Credit Operations for Asia, Australia, Europe at Citibank Education: Graduate of University of the Philippines, Bachelor of Science in Business Economics; Master in Applied Business Economics from University of Asia and the Pacific
Cecilio Frederick M. Pusag EVP, Chief Information Officer, Information Technology Head	 Years of experience: over 20 years of evolving experiences in Information Technology Past positions: Former SVP and Chief Information Officer of Security Bank Education: Graduate of California Polytechnic University Pomona, Bachelor of Science, Business Administration/ Computer Information Systems
Juan Alfonso D. Suarez EVP, Human Resources Group Head	 Years of experience: more than 20 years of experience in Human Resources from various industries such as Telecommunications, Insurance, Technology, Consumer and Power Past positions: Former Senior Vice President & Group Chief Human Resources Officer at Aboitiz Equity Ventures (AEV),

Name	Profile
	 former First Vice President & Chief Human Resources Officer at Aboitiz Power (AP); and former Head of HR Business Partnering and Centers of Expertise at PLDT and Smart Communications Education: Graduate of Bachelor of Arts in Behavioral Science and Bachelor of Science in Commerce, and Masters in Business Administration at DLSU; Obtained Bachelor of Laws at Arellano University Law School – Executive Program
Ivy B. Uy SVP, Regional Branch Banking Head	 Years of experience: over 20 years of banking experience Past positions: Former Center Head-Manila Area of International Exchange Bank Education: Graduate of the University of Sto Tomas, Hotel and Restaurant Management, and Asian Institute of Management, Management Development Program
Richard Chester C. Tamayo SVP, Wealth Management Head	 Years of experience: over 20 years of experience in banking and finance Past positions: Former Vice President and Head of Ortigas Branch of Standard Chartered Bank Education: Graduate of Ateneo de Manila University, Bachelor of Arts, Major in Economics Certified Public Accountant
Mylene C. Subido SVP, Securities, Derivatives, Foreign Exchange Distribution Head	 Years of experience: over 20 years of experience in banking and finance Past positions: Former Executive Director at Accion Capital Management; former Senior Vice President and Head of Institutional Accounts and Wealth Management at Hongkong & Shanghai Banking Corp (HSBC) Education: Graduate of from De La Salle University, Bachelor of Science in Commerce Major in Accounting, Master's in Business Administration and Master of Early Childhood Education Certified Public Accountant
Salvador R. Serrano SVP, Central Branch Operations Head	 Years of experience: Almost 30 years of banking experience, specifically on audit and bank operations Past positions: Former SVP & Head of Operations in One Network Bank Education: Graduate of University of Sto. Tomas, Bachelor of Science in Commerce, Major in Accounting, Master in Business Administration from De La Salle University
Norman Martin C. Reyes SVP, Bank Marketing and Corporate Communications Head	 Years of experience: over 20 years of experience in the Banking and Health industry handling several positions in Product Development, Sales, Digital innovation, and Marketing Past positions: Former Digital Transformation Advisor at Medicard Philippines; former Chief Marketing Officer and Digital Innovations Head at Philippine National Bank

Name	Profile
	• Education: Graduate of from University of the Philippines, Bachelor of Arts; Master's degree in Business Management at Asian Institute of Management (AIM)
Grace N. Ang SVP, Chief Risk Officer	 Years of experience: 20 years of banking experience Past positions: Former Senior Manager of International Exchange Bank Education: Graduate of De La Salle University, B.S. Accountancy Certified Public Accountant
Amy Belen R. Dio FVP, Chief Compliance Officer	 Years of experience: over 30 years of experience in banking and finance Past positions: Former Chief Compliance Officer (CCO) & Compliance Division Head of BPI Family Savings Bank (BFSB) Education: Graduate of Ateneo de Manila University, Economics (Honors Program); received her law degree from the University of the Philippines Lawyer
Emma B. Co FVP, Chief Audit Executive	 Years of experience: over 30 years of accounting, banking and audit experience Past Positions: Former Chief Audit Executive (CAE) at Philippine Savings Bank (PSBank) Education: Graduate of University of Sto. Tomas, Bachelor's degree in Accounting; Lyceum of the Philippines University, Bachelor of Laws. Master of Science in Information Management from Ateneo De Manila University Lawyer and a Certified Public Accountant

None of the above-named Directors and Executive Officers of the Bank works for the government.

(c) Nominees for election as Directors and Independent Directors for 2023-2024

The Corporate Governance and Compliance Committee ("CGCC") serves as the Nomination Committee of the Bank. In its meeting held on March 14, 2023, the CGCC has reviewed and evaluated the qualifications of nominated directors (including independent directors) in accordance with the Bank's By-Laws and Manual on Corporate Governance and relevant rules and regulations. The nominees for the independent directors have no relationship / affiliation with FDC and FDC Ventures, Inc. (formerly FDC Forex Corp.) The CGCC nominees for election as Directors and Independent Directors are enumerated below:

Name	Citizenship	Nominated as
Jonathan T. Gotianun	Filipino	Director
L. Josephine G. Yap	Filipino	Director
Jacqueline S. Fernandez	Filipino	Director
Isabelle Therese G. Yap	Filipino	Director
Joseph M. Yap	Filipino	Director
Francis Nathaniel C. Gotianun	Filipino	Director
Jose Maria G. Hofileña	Filipino	Independent Director
Gregorio U. Kilayko	Filipino	Independent Director

Armando L. Suratos	Filipino	Independent Director
Imelda B. Capistrano	Filipino	Independent Director
Cristina Q. Orbeta	Filipino	Independent Director

Mr. Joseph M. Yap is the Chairman of Filinvest REIT Corporation, Philippine DCS Corporation, PROMEI, FDC Green Energy Corporation, FDC Casesnan Hydro Power Corporation, and FDC Renewables Corporation. He is also a member of the Board of Directors of Lipad Corporation, Chroma Hospitality Inc., Entrata Hotel Services, Inc., Filinvest Hospitality Corporation, Quest Restaurants, Inc., ProPlus, Inc., Filinvest Corporate City Foundation. He served as the Ambassador Extraordinary and Plenipotentiary to the Republic of Singapore from January 5, 2018 to June 30, 2022 and Special Envoy of the President to Singapore for Business and Investment. Prior to his government positions, he was President and CEO of Filinvest Land, Inc., Cyberzone Properties, Inc., Filinvest Asia Corporation, Filinvest–BCDA Clark, Inc. He finished his Bachelor of Science Degree in Management Engineering (Honorable Mention) from the Ateneo de Manila University, Candidate for Degree of Master of Science in Industrial Engineering with concentration in Operations Research, from University of the Philippines, and Master's in Business Administration (MBA), major in Finance in Harvard Business School.

Mr. Francis Nathaniel C. Gotianun is a Director of Filinvest Land, Inc., Filinvest REIT Corporation, Filinvest Mimosa, Inc. and Corporate Technologies, Inc. He is also the Chairman of Filinvest Corporate City Association, Inc., ProOffice Work Services, Inc., Pro-Excel Property Managers, Inc., Nature Specialists, Inc.; Chairman and CEO of Property Specialists Resources, Inc. He serves as Director, President, and CEO of The Palms Country Club, Inc., Mimosa Cityscapes, Inc., Boracay Seascapes, Inc., Chinatown Cityscapes, Inc., Cubao Cityscapes, Inc., Dumaguete Cityscapes, Inc., Dauin Seascapes, Inc., Duawon Seascapes, Inc., Princesa Seascapes, Inc., Quest Restaurants, Inc., Zamboanga Cityscapes, Inc., Mactan Seascapes Services, Inc., Baguio Mountainscapes, Inc., GenSan Cityscapes, Inc.; Director, and SVP in Filinvest Hospitality Corporation; President and CEO of Fora Restaurants, Inc. He obtained his Bachelor's Degree in Commerce from the University of Virginia in 2005 and his Master's in Business Administration degree in IESE Business School – University of Navarra in 2010.

The Corporate Governance and Compliance Committee, in addition to the certification of the nominees, has determined that the nominees possess all the qualifications and none of the disqualifications for Directors as set forth in the Revised Manual on Corporate Governance. The nominees for the independent directors have no relationship / affiliation with FDC and FDC Ventures, Inc. (formerly FDC Forex Corporation).

A certification on the qualifications of the Independent Directors is attached herewith as Annex B.

The CGCC is composed of Ms. Cristina Q. Orbeta as Chairman, Mr. Jonathan T. Gotianun, Atty. Armando L. Suratos and Atty. Jose Maria G. Hofileña, as members.

(d) Family Relationships

Mr. Jonathan T Gotianun and Mrs. Lourdes Josephine Gotianun-Yap are siblings. Mr. Joseph M. Yap is the husband of Mrs. Lourdes Josephine Gotianun-Yap and their daughter is Ms. Isabelle Therese G. Yap. Mr. Francis Nathaniel C. Gotianun is the son of Mr. Jonathan T. Gotianun.

(e) Involvement in Legal Proceedings

To the best of the Bank's knowledge and belief and after due inquiry, none of the Bank's directors, nominees for election as director, or executive officer have in the five-year period prior to the date of this Report:

- 1) had any petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within a two-year period of that time;
- convicted by final judgment in a criminal proceeding, domestic or foreign, or have been subjected to a pending judicial proceeding of a criminal nature, domestic or foreign, excluding traffic violations and other minor offenses;
- subjected to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting their involvement in any type of business, securities, commodities or banking activities; or
- 4) found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation and the judgment has not been reversed, suspended, or vacated.

The Bank has been, and may in the future be, implicated in lawsuits in connection with the ordinary course of its business. However, neither the Bank nor any of its subsidiaries have been subject to any order, judgment, or decree, or violated any securities or commodities law for the last five years, or are involved in any litigation or arbitration proceedings that may have, or have had, a material adverse effect on it or its subsidiaries' financial condition, nor, so far as any of them is aware, is in any such proceeding pending or threatened.

All legal proceedings involving the Bank are efficiently and competently attended to and managed by a group of eleven (11) in-house counsels who are graduates of reputable law schools in the country. As its external counsels, the Bank retains or engages the services on case to case basis the following respected law firms: Sycip Salazar Hernandez & Gatmaitan Law Office, Angara Abello Concepcion Regala & Cruz, Sobreviñas Hayudini Navarro and San Juan Law Offices, Valerio and Associates, Vera Law Office, Alvarez Nuez Galang and Espina Lopez, Law Firm of Tagamolila & Margarico, Nietes-Gengos Laborte-Ildesa Panigbatan-Nafarrete Law Offices, Cantago and Partners, Quitain Law Office, Atty. Remie Calatrava, Atty. Fillmore Gomos, Atty. Henri S. Cariño and Atty. Romeo Guillermo, among others.

(f) Significant Employees

No single person is expected to make a significant contribution to the business since the Bank considers the collective efforts of all its employees as instrumental to the overall success of the Bank's performance.

(g) Relationships and Related Transactions

The Bank has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business.

The amounts and the balances arising from the foregoing significant related party transactions of the Bank are as follows (amounts in thousands):

			2022
Category	Amount/ Volume	Outstanding Balance	Terms and Conditions/Nature
Significant investors:			
Loans receivable	₽-	₽4,842,800	Loans granted with a term of five years, interest of 4.75%, secured with deposit holdout and not impaired

			2022		
	Amount/	Outstanding			
Category	Volume	Balance	Terms and Conditions/Nature		
Releases	-	-			
Collection	-	-			
Deposit liabilities	-	2,346,047	Earns interest at the respective bank deposit rates		
Deposits	11,920,865	-			
Withdrawals	12,426,558	-			
Accrued interest receivable	-	61,132	Interest income accrued on outstanding loans receivable		
Accrued expenses	-	28,120	Payable for management and professional fees paid by FDC (reimbursement for expenses)		
Guarantees and commitments	-	4,842,800	Unused credit line (omnibus facility) with term of 10 months		
Interest income	230,033	-	Interest income on loans receivable		
Interest expense	13,021	-	Interest expense on deposit liabilities		
ey management personnel:					
Deposit liabilities	₽-	₽320,839	Earns interest at the respective bank deposit rates		
Deposits	1,725,809	-			
Withdrawals	1,821,198	-			
Interest income	-	_	Interest income on loans receivable		
Interest expense	1,096	_	Interest expense on deposit liabilities		
Other related parties:	1,050				
Loans receivable	P-	₽8,638,803	Loans granted with terms ranging from six days to thirteen and a half years, interest ranging from 4.42% 1 17.07%, secured by chattel and real estate mortgage, current and not impaired		
Releases	4,858,591	-			
Collection	3,151,081	-			
Receivables purchased (booked under 'Loans Receivable')	_	501,041	Receivables purchased by the Parent Company from FLI (Note 9), current and not impaired		
Releases	501,041	-			
Collection	2,283,451	-			
Accounts receivable	-	30,836	Receivables from EW Ageas Life which represent expenses shouldered by the Parent Company		
Deposit liabilities	-	5,013,495	Earns interest at the respective bank deposit rates		
Deposits	142,032,724	-			
Withdrawals	142,859,448	-			
Accounts payable	_	53,151	Collection of loan insurance on behalf of EW Ageas Life that remained unremitted		
Guarantees and commitments	-	8,137,550	Unused credit lines		
Accrued interest receivable	-	55,578	Interest income accrued on outstanding loans receivable		
Interest income	765,248	-	Interest income on loans receivable		
Interest expense	132,936	-	Interest expense on deposit liabilities		
Commission fees	-	-	Commission fees received from EW Ageas Life		
Service fee expense	-	-	Service fees paid to FLI for account servicing equivalen to 1.12% of loan amounts collected by FLI on behalf of the Parent Company (Note 9)		
Rent expense	81,553	-	Rent expenses paid for lease transactions with other related parties such as Filinvest Asia Corporation, FAI and FLI		

		2021			
Category	Amount/ Volume	Outstanding Balance	Terms and Conditions/Nature		
Significant investors:					
Loans receivable	₽-	₽4,842,800	Loans granted with a term of five years, interest of 4.75%, secured with deposit holdout, no impairment		
Releases	4,842,800	-	······································		

	2021			
-	Amount/	Outstanding		
Category	Volume	Balance	Terms and Conditions/Nature	
Collection	5,621,850	-		
Deposit liabilities	-	2,649,419	Earns interest at the respective bank deposit rates	
Deposits	1,157,579	-		
Withdrawals	3,309,556	-		
Accrued interest receivable	-	57,981	Interest income accrued on outstanding loans receivable	
Accrued expenses	-	10,220	Payable for management and professional fees paid by FDC (reimbursement for expenses)	
Guarantees and commitments	-	4,843	Unused credit line (omnibus facility) with term of 10 months	
Interest income	230,033	-	Interest income on loans receivable	
Interest expense	3,930	-	Interest expense on deposit liabilities	
ey management personnel:			· · ·	
Deposit liabilities	₽-	₽491,773	Earns interest at the respective bank deposit rates	
Deposits	106,970	-		
Withdrawals	144,684	-		
Interest income	-	-		
Interest expense	395	-	Interest expense on deposit liabilities	
ther related parties:			· ·	
Loans receivable	₽-	₽6,931,292	Loans granted with terms ranging from six days to thirteen and a half years, interest ranging from 4.42 to 17.07%, secured by chattel and real estate mortgage, no impairment	
Releases	619,635	-		
Collection	1,268,957	-		
Receivables purchased (booked under 'Loans Receivable')	_	2,283,451	Receivables purchased by the Parent Company from FLI (Note 9)	
Releases	9,645	-		
Collection	109,630	-		
Accounts receivable	-	23,710	Receivables from EW Ageas Life which represent expenses shouldered by the Parent Company	
Deposit liabilities	-	1,206,443	Earns interest at the respective bank deposit rates	
Deposits	3,083,414	-		
Withdrawals	3,085,141	-		
Accounts payable	-	7,652	Collection of loan insurance on behalf of EW Ageas Life that remained unremitted	
Guarantees and commitments	-	6,921	Unused credit lines	
Accrued interest receivable	-	34,686	Interest income accrued on outstanding loans receivable	
Interest income	388,316	-	Interest income on loans receivable	
Interest expense	2,932	-	Interest expense on deposit liabilities	
Commission fees	13,477	-	Commission fees received from EW Ageas Life	
Service fee expense	83	-	Service fees paid to FLI for account servicing equivalen to 1.12% of loan amounts collected by FLI on behal of the Parent Company (Note 9)	
Rent expense	80,770	-	Rent expenses paid for lease transactions with other related parties such as Filinvest Asia Corporation, FAI and FLI	

The Group's significant investors pertain to FDC, the immediate Parent Company of the Group, and FDC Ventures, Inc. (formerly FDC Forex Corporation, a company under common control of FDC).

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. The Group considers the members of the Management Committee to constitute key management personnel for purposes of PAS 24, *Related Party Disclosures*. The Group provides banking services to its key management personnel.

Other related parties pertain to the Group's affiliates (subsidiaries of FDC).

The Group and the Parent Company had no outright purchases and outright sale of debt securities with significant shareholders and key management personnel in 2022 and 2021.

No specific provision and allowance for credit losses were recognized by the Group for loans to significant investors, key management personnel and other related parties in 2022 and 2021.

The Parent Company's subsidiaries have no transactions with related parties outside of the Group. The transactions disclosed above are the same for the Group and the Parent Company.

Bank Related Party Transactions

Transactions between the Parent Company and its subsidiaries meet the definition of related party transactions. Details of the Parent Company's subsidiaries are disclosed in Note 10 of the 2022 Audited Financial Statements.

In addition to the transactions discussed above, the following are the transactions between the Parent Company and its subsidiaries that are recognized in the Parent Company's statements of financial position and statements of income and eliminated in the consolidated financial statements (amounts in thousands):

			2022
	Amount/	Outstanding	
Category	Volume	Balance	Terms and Conditions/ Nature
Subsidiaries:			
Receivables purchased	₽-	₽32,433,426	Receivables purchased by the Bank from EWRB (Note 9)
Releases	46,174,920		
Collection	13,741,493		
Receivable sold	-	255,972	Employee loans sold by the Bank to EWRB (Note 9)
Accounts receivable	-	510,971	Amount collected by EWRB from borrowers on behalf of the Bank that remained unremitted and other related expenses shouldered by the Bank on behalf of the Subsidiaries
Accounts receivable	-	244,637	Receivables from subsidiaries which represent expenses shouldered by Parent Company
Deposit liabilities	-	441,250	Earns interest at the respective bank deposit rates
Deposit	19,932,090	-	
Withdrawal	201,133,065	-	
Accounts payable	-	40,410	Cash reloading transactions between EWRB and the Bank
Interest expense	56,159	-	Interest expense on deposits of EWRB and EWIB
Interest income	995	-	Interest income on loans and receivable of EWRB
Service fee expense	-	-	Service fees paid to EWRB for account servicing equivalent to 0.37% of loan amounts collected by EWRB on behalf of the Parent Company for the receivables purchased (Note 9) and for collection of credit card payments
Service fee income	-	-	Service fees paid by EWRB for account servicing equivalent to 0.37% of loan amounts collected by the Parent Company on behalf of EWRB for the receivables sold (Note 9)
Commission Expense	-	-	Commission expense paid by the Parent Company to QMIS
Rent Income	41,153	-	Rent of office space leased to subsidiaries

			2021
	Amount/	Outstanding	
Category	Volume	Balance	Terms and Conditions/ Nature
a			

Receivables purchased Releases Collection	₽– 2,466,091 4,374,495	₽1,908,404	Receivables purchased by the Bank from EWRB (Note 9)
Receivable sold	-	230,796	Employee loans sold by the Bank to EWRB (Note 9)
Accounts receivable	-	206,976	Amount collected by EWRB from borrowers on behalf of the Bank that remained unremitted and other related expenses shouldered by the Bank on behalf of the Subsidiaries
Accounts receivable	-	494,848	Receivables from subsidiaries which represent expenses shouldered by Parent Company
Deposit liabilities	-	657,746	Earns interest at the respective bank deposit rates
Deposit	1,005,512	-	
Withdrawal	1,331,964	-	
Accounts payable	-	117,639	Cash reloading transactions between EWRB and the Bank
Interest expense	34	-	Interest expense on deposits of EWRB and EWIB
Interest income	2,079	-	Interest income on loans and receivable of EWRB
Service fee expense	17,326	-	Service fees paid to EWRB for account servicing equivalent to 0.37% of loan amounts collected by EWRB on behalf of the Parent Company for the receivables purchased (Note 9) and for collection of credit card payments
Service fee income	881	-	Service fees paid by EWRB for account servicing equivalent to 0.37% of loan amounts collected by the Parent Company on behalf of EWRB for the receivables sold (Note 9)
Commission Expense	-	-	Commission expense paid by the Parent Company to QMIS
Rent Income	1,688	-	Rent of office space leased to subsidiaries

Remunerations of Directors and other Key Management Personnel

Total remunerations of key management personnel are as follows (amounts in thousands):

	Consolidated			Pa	arent Company	
	2022	2021	2020	2022	2021	2020
Short-term employee benefits	₽280,924	₱245,576	₱231,944	₽221,361	₱224,658	₱219,553
Post-employment benefits	59,120	6,847	8,057	59,120	6,847	_
	₽340,044	₱254,445	₱240,001	₽280,480	₱233,526	₱219,553

Remunerations given to directors which were approved by the Board Remuneration Committee amounted to #22.94 million in 2022, #21.54 million in 2021 and #19.86 million in 2020 for the Group and the Parent Company.

Subsidiaries and Affiliate

The following are the subsidiaries and affiliate of East West Banking Corporation (the Bank) as of December 31, 2022:

		Effective Percentage
Name	Principal Activities	of Ownership
East West Rural Bank, Inc. (EWRB)	Consumer banking	100.00%
East West Insurance Brokerage, Inc. (EWIB)	Non-life insurance brokerage	100.00%
East West Leasing and Finance Corporation (EWLF)	Finance and leasing	100.00%
Quest Marketing and Integrated Services Inc. (QMIS)	Sales and marketing	100.00%
Assurance Solutions Insurance Agency (ASIA)	General insurance and marketing	100.00%
East West Ageas Life Insurance Corporation (EWAL)	Life insurance	50.00%

East West Rural Bank, Inc.

East West Rural Bank, Inc. (formerly Finman Rural Bank, Inc.) was incorporated and registered with Philippine Securities and Exchange Commission (SEC) on November 5, 1997 for the purpose of accumulating deposits and granting loans to various individuals and corporate entities as well as government and private

employees. The Bank was granted authority by the Bangko Sentral ng Pilipinas (BSP) to operate as a rural bank and commenced operations in March 1998. Its principal office is located at 3rd and 4th Floors, East West Bank Building, J.P. Laurel Avenue corner Iñigo Street, Bajada, Davao City.

East West Insurance Brokerage, Inc.

East West Insurance Brokerage, Inc. (EWIB) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on July 6, 2015 primarily to act as an insurance broker in soliciting, negotiating, and forwarding applications for fire insurance, motor car insurance, engineering insurance, personal accident insurance, travel insurance, bonds & surety, directors and officer's liability insurance, aviation insurance, marine cargo insurance and other non-life insurance services. On September 23, 2015, EWIB received its license to act as an insurance broker from the Insurance Commission ("IC"). It started its commercial operations in September 24, 2015. Its principal place of business is located at The Beaufort, 5th avenue corner 23rd street, Bonifacio Global City, Taguig City.

East West Leasing and Finance Corporation

East West Leasing and Finance Corporation (EWLF) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on October 6, 2016, primarily to engage in general financing and investment business, with secondary license to operate as a financing company in accordance with the Financing Company Act of 1998 and its implementing rules and regulations. Its place of business is located at The Beaufort, 5th avenue corner 23rd street, Bonifacio Global City, Taguig City.

Quest Marketing and Integrated Services Inc. (formerly known as Price Solutions Philippines, Inc.)

On November 25, 2016, SCMB Overseas Ltd., a wholly owned subsidiary of Standard Chartered Bank (SCB) Philippines, completed the transfer of its 100% ownership of Quest Marketing and Integrated Services Inc. (QMIS) as part of the asset and share transfer agreement by and between SCB Philippines and SCMB. QMIS was registered with the Philippine Securities and Exchange Commission (SEC) on July 17, 2007 primarily to engage in providing sales and marketing services for financial institutions. The principal place of business is at 7th Floor, Global Trade Center, 1024 EDSA, Quezon City.

Assurance Solutions Insurance Agency, Inc.

On November 25, 2016, SCMB Overseas Ltd., a wholly owned subsidiary of Standard Chartered Bank (SCB) Philippines, completed the transfer of its 100% ownership of Assurance Solutions Insurance Agency (ASIA) as part of the asset and share transfer agreement by and between SCB Philippines and SCMB. ASIA was registered the Philippine Securities and Exchange Commission (SEC) on July 17, 2007 primarily to engage in general insurance agency business. The principal place of business is at 6th Floor, 6788 Sky Plaza Building, Ayala Avenue, Makati City.

East West Ageas Life Insurance Corporation

East West Ageas Life Insurance Corporation (EWAL) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on October 20, 2015. EWAL's primary purpose is to undertake and write insurance upon the life of individuals, and every insurance appertaining thereto or connected therewith; to make contracts of insurance providing for all risks, hazards, guarantees and contingencies to which life, accident, or health insurance is applicable; to indemnify against legal liability; to compute endowments and grant, purchase or dispose of annuities; to procure re–insurance of its risks; to issue policies stipulated to be with or without participation in profits; and to purchase for its own benefit any policy of insurance or other obligation as well as claims of policyholders. On December 22, 2015, EWAL obtained from the Insurance Commission a license to operate life insurance business. Its principal place of business is located at One World Place, 32nd Street, Bonifacio Global City, Taguig City.

Item 6. Compensation of Directors and Executive Officers

The following table identifies and summarizes the aggregate compensation of EastWest's CEO and the four most highly compensated executive officers of the Bank in 2020, 2021 and 2022:

In	mil	lion	pesos:
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Name	Year	Salary	Bonus	Others	Total
Antonio C. Moncupa, Jr.	2022	₽78.9	₽75.3	₽57.7	₽211.9
Jacqueline S. Fernandez	2022	17015	+75.5	1 57 11	121115
Rafael S. Algarra, Jr.	2021	₽73.8	₽82.1	₽-	₽155.9
Gerardo Susmerano					
Cecilio Frederick M. Pusag	2020	₽75.3	₽86.1	₽-	₽161.4

Aggregate compensation paid to all officers and Directors as a group unnamed (in millions)	2022	₽3,895
	2021	₽3,652
Directors as a group unnamed (in minions)	2020	₽3,373

The growth in aggregate compensation of the CEO and the four most highly compensated executive officers of the Bank for 2023 is estimated to be the same as that of the prior year.

There are no actions to be taken as regards any bonus, profit sharing, pension or retirement plan, granting of extension of any option warrant or right to purchase any securities between the Bank and its directors and officers.

Standard Arrangement

Non-executive directors and directors who are not directors or officers of Filinvest Development Corporation receive per diem of \neq 60,000 for every committee or special board meeting and \neq 120,000 for every regular board meetings.

Executive directors and directors who are officers or directors of Filinvest Development Corporation do not receive per diem as the same has been considered in their compensation.

Other Arrangement

The Bank does not have any agreement to pay additional compensation to its directors other than the above but may, without any obligation, grant additional compensation if certain performance driven goals are met.

Each member of the Board of Directors received the following as Directors for the year 2022:

Name of Directors	Am	ount
Jonathan T. Gotianun*	₽	-
Antonio C. Moncupa, Jr.*		-
Jacqueline S. Fernandez*		-
Lourdes Josephine Gotianun-Yap*		-
Isabelle G. Yap*		-
Wilson L. Sy	2,9	20,000.00
Imelda B. Capistrano	2,2	20,000.00

Jose Maria G. Hofileña	4,360,000.00
Gregorio U. Kilayko	4,180,000.00
Cristina Q. Orbeta	3,480,000.00
Armando L. Suratos	4,780,000.00
Total	₽ 21,940,000.00

*Executive directors do not receive per diem as the same has been considered in their compensation

Item 7. Independent Public Accountants

Sycip Gorres Velayo & Co. (SGV & Co.), a member firm of Ernst & Young Global Limited, has been the Bank's independent accountant for more than 25 years and is again recommended for appointment at the scheduled annual stockholders' meeting.

None of the Bank's external auditors have resigned during the two most recent fiscal years (2022 and 2021) or any interim period. In compliance with the Revised Securities Regulations (SRC) Rule 68 and Code of Ethics for Professional Accountants in the Philippines on the rotation of external auditors or signing partners of a firm every after seven (7) years of engagement, Ms. Veronica Mae A. Arce was assigned as the signing partner in 2019, replacing Ms. Josephine Adrienne Abarca who was assigned since 2013. Representatives of SGV & Co. are expected to be present at the meeting to respond to matters relating to the auditors' report on the 2022 financial statements of the Bank that may be pertinently raised during the meeting. Their representative will be given the opportunity to make a statement if they so desire.

The Bank has paid the following fees to SGV & Co relative to the regular and special engagements rendered by the latter that are reasonably related to the performance of the audit or review of the Bank's financial statements:

Fiscal Year	Audit Fees (Group)	Tax and Other Related Fees
2022	₽5,941,228	₽2,258,928
2021	₽5,394,900	₽2,972,849
2020	₽3,422,160	₽4,866,297

The Bank's Audit Committee approves the audit fees and fees for non-audit services of external auditors, if any, as stated in the Audit Charter.

The Audit Committee is composed of Messrs. Gregorio Kilayko (Chairman), Ms. Josephine Gotianun-Yap, Armando L. Suratos, Jose Maria G. Hofileña and Cristina Q. Orbeta

Per SGV & Co.'s representation during the Audit Committee meeting on October 20, 2022, they confirm that they did not have any disagreement with Management that could be significant to the Bank's financial statements or their auditor's report. Further, there are no matters that in their professional judgment may reasonably be thought to bear on their independence or that they gave consideration to in reaching the conclusion that independence has not been impaired. SGV & Co.'s will re-confirm or communicate independence matters to the Audit Committee following the completion of our audit.

Item 8. Compensation Plans

Not applicable

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 9. Authorization or Issuance of Securities Other than for Exchange

There are no matters or actions to be taken up in the meeting with respect to authorization or issuance of securities, other than for Exchange.

Item 10. Modification or Exchange of Securities

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Bank's securities or the issuance of authorization for of issuance of one class of the Bank's securities in exchange for outstanding securities of another class.

Item 11. Financial and Other Information

Annex C - Brief Description of the General Nature and Scope of the Business of the Bank Annex D - Management's Discussion and Analysis - To be included in the Definitive Information Statement Annex E - 2022 Audited Financial Statements - To be included in the Definitive Information Statement

There were no disagreements with SGV & Co. on accounting and financial disclosures.

The Principal Accountants are expected to be present at the meeting and will have the opportunity to make a statement if they desire to do so. They are also expected to be available to respond to matters relating to the auditors' report on the 2022 financial statements of the Bank that may be pertinently raised during the meeting.

Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

There are no matters or actions to be taken up in the meeting with respect to mergers, consolidations, acquisitions and similar matters.

Item 13. Acquisition or Disposition of Property

There are no matters or actions to be taken up in the meeting with respect to material acquisition or disposition of any property by the Bank.

Item 14. Restatement of Accounts

There is no action to be taken with respect to the restatement of any asset, capital, or surplus account of the Corporation.

D. OTHER MATTERS

Item 15. Action with Respect to Reports

The following are included in the Agenda for the April 21, 2023 Annual Stockholders' Meeting for the approval of the stockholders of the Corporation:

1. Approval of the Minutes of the April 22, 2022 Annual Stockholders' Meeting

Hereunder is a summary of the salient matters discussed at the Annual Stockholders' Meeting of the Bank in 2022:

a. The minutes of the 2021 Annual Stockholders' Meeting held on April 22, 2022 was approved;

		Percent of voting
	Number of	shares present
Vote	shares voted	or represented
For	1,832,857,003	97.52%
Against	-	0.00%
Abstain	46,656,999	2.48%

- b. A report of the President on the Results of Operations for the year 2021 was presented;
- c. The 2021 Audited Financial Statements was approved;

		Percent of voting
	Number of	shares present
Vote	shares voted	or represented
For	1,831,941,353	97.47%
Against	-	0.00%
Abstain	47,572,649	2.53%

d. All legal acts, resolutions, and proceedings taken by the Board of Directors and Management in 2021 were confirmed and ratified;

		Percent of voting
	Number of	shares present
Vote	shares voted	or represented
For	1,831,941,353	97.47%
Against	-	0.00%
Abstain	47,572,649	2.53%

e. Eleven (11) Directors were elected to serve for the term 2022-2023;

Name of Director	For	Against	Abstain
Jonathan T. Gotianun	1,832,039,403	799,300	46,656,999
Antonio C. Moncupa, Jr.	1,829,805,973	3,032,730	46,656,999
Josephine Gotianun-Yap	1,830,369,073	2,469,630	46,656,999
Mercedes T. Gotianun	1,832,039,403	799,300	46,656,999
Isabelle Therese G. Yap	1,832,857,003	-	46,656,999
Wilson L. Sy	1,832,133,603	723,400	46,656,999
Jose Maria G. Hofileña	1,832,857,003	-	46,656,999
Gregorio U. Kilayko	1,831,403,573	1,453,430	46,656,999
Armando L. Suratos	1,832,857,003	-	46,656,999
Imelda B. Capistrano	1,832,893,603	-	46,656,999
Cristina Q. Orbeta	1,832,893,603	-	46,656,999

f. SGV was appointed as External Auditor of the Bank for 2022-2023; and

		Percent of voting
	Number of	shares present
Vote	shares voted	or represented
For	1,829,658,253	97.35%
Against	3,198,750	0.17%
Abstain	46,656,999	2.48%

g. Amendment of Section 1, Article V of the Bank's By-Laws.

		Percent of voting
	Number of	shares present
Vote	shares voted	or represented
For	1,829,857,003	97.52%
Against	-	0.00%
Abstain	46,656,999	2.48%

A copy of the Minutes of the 2022 Annual Stockholders Meeting was uploaded in the Bank's website (Link) and attached herewith as Annex F.

2. Ratification of the Audited Financial Statements for the year ending 31st December 2022

The Audited Financial Statements for the year ending 31st December 2022 will be included in the Definitive Information Statement.

3. Ratification of the Acts and Resolutions of the Board of Directors and Management for 2022

A list of all legal acts, resolutions and proceedings taken by the Directors and Management will be too voluminous to be included in this report. These pertain to acts which are made in the ordinary course of business and have been subject of disclosures to the Securities and Exchange Commission ("SEC"), the Philippine Stock Exchange ("PSE") and to some extent to the Bangko Sentral ng Pilipinas ("BSP") when applicable. These actions are subjected to the annual review of the BSP and the Bank's external auditor.

4. Election of the Members of the Board of Directors to serve for 2023-2024

Please refer to the list of nominees under Item 5 (c) – "Directors and Executive Officers – Nominee Directors" for details.

5. Appointment of External Auditor

Please refer to the write-up on SGV & Co. under Item 7 - "Independent Public Accountants" for details.

6. Other Matters

Item 16. Matters Not Required to be Submitted

All matters or actions that will require the vote of the security holders will be submitted in the meeting.

Item 17. Amendment of Charter, By-laws or Other Documents

There are no matters or actions to be taken up in the meeting with respect to amendment of Charter, By-Laws or other documents.

Item 18. Other Proposed Action

Not applicable.

Item 19. Voting Procedures

In accordance with Sections 22 and 26 of The Revised Corporation Code (R.A. 11232), Section 15 of The General Banking Law (R.A. No. 8791), Section 38 of The Securities Regulation Code, Section 38.1 of the Amended Implementing Rules and Regulations of the Securities Regulation Code, Section X132 and X138 of the Manual of Regulations for Banks and relevant circulars or memoranda, the Bank's Nominations and Corporate Governance Committees adopted rules governing the nomination and election of directors. The rules pertinently state that the nomination forms shall be submitted to any of the members of the Committees or to the Corporate Secretary. The rules likewise state that the Committees shall pre-screen the

qualifications of the nominees and prepare a final list of candidates, indicating the nominees for independent directors.

As to the manner of voting, paragraph 2, Section 2, Article II of the Bank's By–Laws provides that during the annual meeting, the stockholders shall elect the members of the Board of Directors and may transact such other business and or consider such other matters about which they have been given prior notice before such meeting. Section 9 Article III of the By–Laws states that each stockholder entitled to vote in a meeting of stockholder may vote by proxy. For this purpose, the proxy instrument must be duly notarized as presented to the Corporate Secretary for inspection and record prior to the opening of said meeting.

Following Section 23 of The Revised Corporation Code, a stockholder entitled to vote shall have the right to vote the number of shares of stock standing in their own names in the stock books of the Bank at the time fixed in the bylaws or where the bylaws are silent, at the time of the election. The said stockholder may: (a) vote such number of shares for as many persons as there are directors to be elected; (b) cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of the shares owned; or (c) distribute them on the same principle among as many candidates as may be seen fit: Provided, That the total number of votes cast shall not exceed the number of shares owned by the stockholders as shown in the books of the Bank multiplied by the whole number of directors to be elected.

The Corporate Secretary shall act as the election inspector at the annual stockholders' meeting and shall be authorized to count the votes to be cast.

Item 20. Participation of Stockholders by Remote Communication

In order for the Company to properly conduct validation procedures, stockholders who wish to participate in the meeting via remote communication and/or vote *in absentia* must register at <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u> on or before April 7, 2023.

The detailed instructions for electronic voting *in absentia* are set forth in Annex A.

INFORMATION REQUIRED IN A PROXY FORM

EAST WEST BANKING CORPORATION IS NOT SOLICITING PROXIES

SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Taguig on March 14, 2023.

By:

ATTY. BENEDICTO M. VALERIO, JR.

Corporate Secretary

2023 ANNUAL STOCKHOLDERS' MEETING OF EAST WEST BANKING CORPORATION

REQUIREMENTS AND PROCEDURE FOR ELECTRONIC VOTING *IN ABSENTIA* AND PARTICIPATION BY REMOTE COMMUNICATION

I. REGISTRATION

East West Banking Corporation (the "Corporation") has established a designated website in order to facilitate the registration of and voting *in absentia* by stockholders at the annual meeting, as provided under Sections 23 and 57 of the Revised Corporation Code.

- a. Stockholders as of February 28, 2023 ("Stockholders") may register at the web address: <u>https://shareholders.filinvest.com.ph/EW_SHAREHOLDERSYSTEM</u>. The deadline for registration is April 7, 2023.
- b. To register, the stockholders are required to provide the following supporting documents:
 - i. For Individual Stockholders:
 - 1. A scanned copy of the stockholder's valid government-issued ID showing photo, signature and personal details, preferably with residential address (in JPG format). The file size should be no larger than 2MB;
 - 2. A valid and active e-mail address;
 - 3. A valid and active contact number.
 - ii. For Individual Stockholders with Joint Accounts
 - 1. A scanned copy of an authorization letter signed by all stockholders, identifying who among them is authorized to cast the vote for the account;
 - 2. A scanned copy of the authorized stockholder's valid government-issued ID showing photo, signature and personal details, preferably with residential address (in JPG format). The file size should be no larger than 2MB;
 - 3. A valid and active e-mail address;
 - 4. A valid and active contact number.
 - iii. For Individual Stockholders under Broker Accounts
 - 1. A broker's certification on the stockholder's number of shareholdings;
 - 2. A scanned copy of the stockholder's valid government-issued ID showing photo, signature and personal details, preferably with residential address (in JPG format). The file size should be no larger than 2MB;
 - 3. A valid and active e-mail address;
 - 4. A valid and active contact number.
 - iv. For Corporate Stockholders
 - 1. A secretary's certificate attesting to the authority of the representative to vote for, and on behalf of the corporation;
 - 2. A scanned copy of a valid government-issued ID of the stockholder's representative showing photo, signature and personal details, preferably with residential address (in JPG format). The file size should be no larger than 2MB;

- 3. A valid and active e-mail address of the stockholder's representative;
- 4. A valid and active contact number of the stockholder's representative.

Important Note: Incomplete or inconsistent information may result in an unsuccessful registration. As a result, stockholders will not be able to access to vote electronically in absentia, but may still vote through a proxy, by submitting a duly accomplished proxy form on or before April 14, 2023.

c. After registration, the Company, together with its stock transfer agent, Stock Transfer Service, Inc. (STSI) will conduct the validation process. Upon validation, the Company will send an email to the stockholder, which shall be sent to the email address of the stockholder indicated in the registration form, containing instructions for voting *in absentia* and remote attendance for the meeting.

II. ELECTRONIC VOTING IN ABSENTIA

- a. Registered stockholders have until April 14, 2023, 11:59 PM (Philippine time) to cast their votes *in absentia*.
- b. All agenda items indicated in the Notice of Meeting will be set out in the digital absentee ballot and the registered stockholder may vote as follows:
 - i. For items other than the election of directors, the registered stockholder has the option to vote: For, Against, or Abstain. The vote is considered cast for all the stockholder's shares.
 - ii. For the election of directors, the registered stockholder has the option to:
 - 1. Distribute his votes equally among all the candidates;
 - 2. Abstain;
 - 3. Cast such number of votes for each nominee as preferred by the stockholder, provided that the total number of votes cast shall not exceed the number of shares owned, multiplied by the number of directors to be elected. Should the votes cast by the stockholder exceed the number of votes he is entitled to, the votes for each nominee shall be reduced in equal proportion, rounded down to the nearest whole number. Any balance shall be considered abstained.

Once voting on the agenda items is finished, the registered stockholder can proceed to submit the accomplished ballot by clicking the "Submit" button.

- c. The Office of the Corporate Secretary of the Company, with the assistance of representatives of the Company's stock transfer agent, Stock Transfer Service, Inc. (STSI), will count and tabulate the votes cast *in absentia* together with the votes cast by proxy.
- d. During the meeting, the Corporate Secretary shall report the votes received and inform the stockholders if the particular agenda item is carried or disapproved. The total number of votes cast for each item for approval and/or ratification under the agenda will be shown on the screen.

III. PARTICIPATION BY REMOTE COMMUNICATION

a. Prior to the meeting, the Company will send email instructions to those stockholders who have successfully registered, which shall be sent to the email address of the stockholder indicated in the

registration form, on how they can attend the meeting through remote communication and have access to the livestream of the meeting.

- b. Only those stockholders who successfully registered in the stockholder registration system, together with the stockholders who voted *in absentia* or by proxy, will be included in determining the existence of a quorum.
- c. Stockholders may send any questions and/or comments relating to the agenda on or before April 14, 2023 to <u>EW-ASM@eastwestbanker.com</u>. Questions or comments received on or before April 14, 2023 may be responded to during the meeting. Any questions not answered during the meeting may be answered via email.
- d. Stockholders who register and vote on the website for voting *in absentia* are hereby deemed to have given their consent to the collection, use, storing, disclosure, transfer, sharing and general processing of their personal data by the Company and by any other relevant third party for the purpose of electronic voting *in absentia* for the Annual Stockholders' Meeting and for all other purposes for which the stockholder can cast his/her/its vote as a stockholder of the Company. The Bank ensures the integrity and secrecy of voting in absentia and its stockholders in accordance with the Bank's Data Privacy Policies.

For any clarifications, please contact us through <u>EW-ASM@eastwestbanker.com</u>.

ANNEX B - CERTIFICATION ON QUALIFICATION OF INDEPENDENT DIRECTORS

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Imelda B. Capistrano, Filipino, of legal age and a resident of

, after having been duly sworn to in accordance with law do hereby declare

that:

- 1. I am a nominee for independent director of East West Banking Corporation and have been its independent director since 2022.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
N/A	N/A	N/A

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of East West Banking Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of East West Banking Corporation and its subsidiaries other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation, or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from the <u>Not Applicable</u> to be an independent director in _______, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of East West Banking Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this ______ day of ______, at _____.

MELDA B. CAPISTRANO Affiant

SUBSCRIBED AND SWORN to before me this _____ day of **0** 8 MAR 2023 at ______ affiant personally appeared before me and exhibited to me his/her ______ issued : ______ on _____

470	;
84	Ξ;
Ø	;
2073	-;

LOURDES NOTARY PUBLIC POR 1 0111 Appointment No. M-066 until December 31, 2023 MCLE Compliance No. VII-0025815 valid until April 14, 2025 Office Address: 2264 Pasong Tamo Extension Makati City Roll No. 38397/IBP Lifetime No. 02701 PTR No. 9563387 January 3, 2023 Marati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Jose Maria G. Hofileña , Filipino, of legal age and a resident of

, after having been duly sworn to in accordance with law do hereby

declare tnat:

- 1. I am a nominee for independent director of East West Banking Corporation and have been its independent director since 2019.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Ateneo De Manila University School of Law	Dean	2018
Advancement for Rural Kids Philippines Inc.	Board of Trustees	2016
Philippine Association of Law Schools	Board of Trustees	2019

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of East West Banking Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of East West Banking Corporation and its subsidiaries other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation, or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of East West Banking Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this ______ day of ______, at ______,

G. HOFILEÑA Affiant

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Gregorio U. Kilayko, Filipino, of legal age and a resident of

after having been duly sworn to in accordance with law do hereby

declare that:

- 1. I am a nominee for independent director of East West Banking Corporation and have been its independent director since 2019.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
PhilEquity Funds	Independent Director	2013
i inizquity i unus	independent birector	2015

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of East West Banking Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of East West Banking Corporation and its subsidiaries other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation, or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from the <u>Not Applicable</u> to be an independent director in _______, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of East West Banking Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this ______ day of ______, at _____.

GREGORIO U. KILAYKO Affiant

 SUBSCRIBED AND SWORN to before me this _____ day of _____ at
 _____ affiant personally appeared before me and exhibited to me his/her
 _____ issued at [______ on

Doc. No. _____; Page No. _____; Book No. _____; Series of _____;

SECRETARY'S CERTIFICATE

The undersigned, **BENEDICTO M. VALERIO**, JR., of legal age, Filipino, Corporate Secretary of East West Banking Corporation duly certifies that Director Gregorio U. Kilayko approved the Certification of Independent Director electronically done since he is out of the country. Director Kilayko is currently in Canada and because of the Covid-19 pandemic, he cannot travel back to the Philippines to affirm his signature before a notary. We hereby undertake that as soon as travel restrictions eases, he will appear before a notary to confirm his certification. In the meantime, we are constrained to submit a Director's certification containing his electronic signature.

IN WITNESS WHEREOF, the undersigned has signed this Certificate this ______ at _____, Philippines.

ATTY. BENEDICTO M. VALERIO, JR. Corporate Secretary

REPUBLIC OF THE PHILIPPINES) MAKATI CITY) S.S.

SUBSCRIBED AND SWORN to before me in <u>Makati City</u>, this <u>0 8 MAR 2023</u>, by Atty. Benedicto M. Valerio, Jr., personally known to me, who is the same person who personally signed before me the foregoing affidavit and acknowledged that he executed the same.

Doc. No. 200; Page No. 400; Book No. 1; Series of 2023.

ATTY, MA, ANNA LOURIES ON ANO-PAMFILC NOTARY PUBLIC FOR MAKATI CITY Appointment No. M-124 until December 31, 2023 MCLE Compliance No. VI-0023162 valid until April 14, 2025 Office Address: 2264 Pasong Tamo Extension, Makati City Roll No. 38260/ IBP Lifetime No. 07083 PTR No. 9563590, January 3, 2023, Makati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Cristina Que Orbeta, Filipino, of legal age and a resident of

5 after having been duly sworn to in accordance with law do hereby

declare that:

- 1. I am a nominee for independent director of East West Banking Corporation and have been its independent director since 2022.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
WORLD BANK	CONSULTANT	2017 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of East West Banking Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of East West Banking Corporation and its subsidiaries other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances.

7. I shall inform the Corporate Secretary of East West Banking Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this ______ day of ______, at _____ CRISTINA Q ORBETA Affiant SUBSCRIBED AND SWORN to before me this _____ day of 07 MAR 2023 at Makati City _____, affiant personally appeared before me and exhibited to me his/her issued at on). Doc. No. 146 Page No. 30 T Book No. ATTY, MA, ANNA LOURDES DIMAANO-PAMFILO NOTARY PUBLIC FOR MAKATI CITY Appointment No. M- 24 until December 31, 2023 MCLE Compliance No. VH0023162 valid until April 14, 2025 Office Address: 2264 Pasong Tamo Extension, Makati City Roll No. 38280/ IBP L Malma No. 07083 Series of 1003 Roll No. 38260/ IBP Lifetime No. 07083 PTR No. 9563590, January 3, 2023, Makell City

- I, <u>Armando L. Suratos</u>, Filipino, of legal age and a resident of after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am a nominee for independent director of East West Banking Corporation and have been its independent director since 2021.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Philippine Life Financial Assurance Corp.	Independent Director	Oct. 16, 2018-present
Supervisory Committee, ABF Philippine Bond Index Fund	Chairman	Oct. 11, 2017-present
Mary Johnston College of Nursing Scholarship Foundation Inc.	Vice Chairman	July 18, 2021-present
Kapatiran Kaunlaran Foundation, Inc.	Vice Chairman	April 17, 2012-present
Resources for the Blind, Inc.	Vice Chairman	May 12, 2022- present
Maestro Holdings, Inc.	Director	Nov. 15, 2022-present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of East West Banking Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of East West Banking Corporation and its subsidiaries other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation, or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from the <u>Not Applicable</u> to be an independent director in _______, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of East West Banking Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this ______ day of _____ , at **ARMANDO L. SURATOS** Affiant 107 MA r 2023 SUBSCRIBED AND SWORN to before me this _____ day of at Makati City , affiant personally appeared before me and exhibited to me his/her issued at _ on ATTY, MA, ANNA LOURDES DIMAANO PAMFILO NOTARY PUBLIC FOR MAKATI CITY Appointment No. M-124 until December 31, 2023 MCLE Compliance No. VH-0023162 valid until April 14, 2025 Doc. No. 29 Page No. Book No. TT Office Address: 2264 Pasong Tamo Extension, Makati Oity Roll No. 38260/ IBP Lifetime No. 07083 Series of ron PTR No. 9563590, January 3, 2023, Makati City

ANNEX C - Brief Description of the General Nature and Scope of the Business of the Bank

Overview of the Bank

East West Banking Corporation (the "Bank", "EW") is a universal bank in the Philippines that provides a wide array of products and services catering to the financial needs of consumers, middle market corporates, and the mass affluent. Through its vast network of stores nationwide, it offers a wide range of banking products and services, as well as allied financial services: non-life insurance brokerage, bancassurance, and leasing.

EW was registered with the Securities and Exchange Commission ("SEC") as a domestic corporation on March 22, 1994 and was granted authority by the Bangko Sentral ng Pilipinas ("BSP") to operate as a commercial bank under Monetary Board Resolution No. 101 dated July 6, 1994, and commenced operations on July 8, 1994. EastWest was also granted authority by the BSP to operate an expanded foreign currency deposit unit under MB Resolution No. 832 dated August 31, 1994. On July 26, 2012, the Bank received the approval of the BSP to operate as a universal bank under Monetary Board Resolution No. 1696 dated 25 November 2010. EastWest's ultimate parent company is A.L. Gotianun, Inc. EastWest's head office is located at The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City. On July 26, 2012, the BSP granted the Bank the authority to operate as a universal bank under Monetary Board Resolution No. 1696 dated November 25, 2010.

EW has been listed on the Philippine Stock Exchange ("PSE") since May 7, 2012. Its market capitalization as of December 31, 2022, was ₱15.1 billion. EW is approximately 77.9% owned by Filinvest Development Corporation ("FDC"). FDC is the listed holding company of the Filinvest Group, one of the largest conglomerates in the Philippines with interests in banking, real estate, hospitality and tourism, power generation and sugar. EW is a majority-owned subsidiary of FDC, incorporated on April 27, 1973, FDC started out as a consumer finance and banking business established by FDC's patriarch, Andrew L. Gotianun, Sr.

On 19 August 2011, EastWest entered into a deed of assignment for the purchase of majority of the outstanding shares and control of Green Bank (A Rural Bank), Inc. ("GBI"). Consequently, GBI became a subsidiary of EastWest. The GBI acquisition enabled EastWest to significantly expand its branch network by adding 46 branches.

On 15 June 2012, the BSP Monetary Board approved the application of EastWest to acquire up to 100.0% of the outstanding shares of Finman Rural Bank, Inc. ("FRBI"), subject to certain conditions, a rural bank engaged in the business of extending credit to farmers, tenants, and rural enterprises. EW subsequently increased its ownership in FRBI to 100.0% through additional share acquisitions and capital contributions in 2012 and 2013. In May 2013, FRBI changed its name to East West Rural Bank, Inc. ("EWRB") and entered into an asset purchase agreement with GBI, effectively consolidating all of the Bank's rural banking business in EWRB.

In May 2013, EWRB and GBI entered into an asset purchase agreement with assumption of liabilities, in which EWRB will acquire selected loan portfolio, licenses for GBI's branches, and various assets necessary for branch business and operations, as well as assume the deposits and other liabilities incidental to the branch business and operations. The transfer of these assets and liabilities took effect on 31 October 2013.

On 17 February 2014, the SEC approved the application of EastWest to change its registration from a Government Securities Eligible Dealer (with Broker/Dealer of securities functions) to an Underwriter of Securities Engaged in Dealing Government Securities (with Broker/Dealer of securities functions), in

accordance with the Securities Regulation Code and its implementing rules, as well as, other pertinent laws, rules and regulations applicable, with validity until 31 December 2018.

On March 28 and June 5, 2014, the BSP and the SEC respectively, approved the proposed merger between EW and GBI. On July 31, 2014, the merger between EW and GBI was completed.

On January 29, 2015, the BOD approved the common shares rights offering, subsequently, the BOD approved the application of the bank to list up to 371,574,000 common shares with par value of P10 per share to cover its stock rights offering. On May 8, 2015, a total of 371,574,000 common shares were listed at the PSE with P10 par value per share. The total proceeds raised by the Bank from the sale of the said shares amounted to P8.0 billion while the net proceeds (after deduction of direct costs related to equity issuance) amounted to P7.9 billion.

On May 18, 2015, the BSP approved EastWest's initial equity investment amounting to #30.0 million in East West Brokerage, Inc. ("EWIB"), a proposed wholly-owned insurance Brokerage insurance company of EastWest. EWIB was registered with the SEC on July 6, 2015.

On September 21, 2015, the BSP approved the request of the Bank for initial equity investment amounting to ₽500.0 million in East West Ageas Life Insurance Corporation ("EWAL"), a proposed joint venture with Ageas Insurance International N.V. The joint venture company, EWAL, shall be primarily engaged in life insurance business. EWAL was registered with the SEC on October 20, 2015.

On May 6, 2016, EW entered into an asset and share transfer agreement with Standard Chartered Bank ("SCB") and SCMB Overseas Limited for the acquisition of SCB Philippines' retail banking business (including all of SCB Philippines' three branches) and the transfer of 100.0% ownership of the entities, namely: QMIS and ASIA. The acquisition was approved by the BSP on August 8, 2016. On November 25, 2016, after satisfying all the conditions under the asset and share transfer agreement, the transfer of assets and liabilities was completed.

In 2016, the BSP approved and confirmed the initial equity investment in East West Leasing and Finance Corporation ("EWLF") of ₱100.0 million. It was registered with the SEC in October 2016 with secondary license to operate as a financing company in accordance with the Financing Company Act of 1998 and its implementing rules and regulations. The principal place of business of EWLFC is at East West Corporate Center, The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City.

On July 13, 2017, the BOD approved the following: (1) the Bank's increase in authorized capital stock from $\cancel{P}20.0$ billion to $\cancel{P}50.0$ billion and (2) the subsequent declaration of a 50% Stock Dividend or 750,000,000 common shares to cover the minimum required subscription and payment for the said increase in authorized capital stock. On April 16, 2018, a total of 749,991,801 common shares were listed at the PSE.

On June 19, 2019, the Philippine Competition Commission ("PCC") approved the Bank's purchase of the dealer-generated auto-lending portfolio held by Philippine Bank of Communications ("PBCom").

Principal Products and Services

The Bank offers a comprehensive range of deposit products, consisting primarily of Peso demand, savings and time deposits. The Bank also offers U.S. dollar and other third currency savings and time deposits. The

Bank's loan offerings include consumer loans - auto, mortgage and personal as well as corporate loans. The Bank also offers payment facilities such as debit, prepaid and credit cards.

EastWest also offers a suite of electronic channels such as internet banking for individuals and corporates, mobile banking, phone banking and ATMs.

Below lists out the various products and services of EastWest:

Deposit Products and Related Services

Savings Accounts: Passbook Savings Account, Passbook Savings Account with Debit Card, Basic Savings, Kiddie Savings Account, ATM Savings Account, ATM Savings Account for SSS Pensioners, Super Saver.

Checking Accounts: Regular Checking Account, ChequeMax, ChequeMax Rewards, Chequemax Plus, Basic Checking.

Time Deposit Accounts: Peso Time Deposit, 5-year Time Deposit, Online Peso Time Deposit.

USD and 3rd Currency Accounts: US Dollar Savings Account, US Dollar Time Deposit, Online Dollar Time Deposit, Chinese Yuan Savings and Time Deposit Account, Euro Savings and Time Deposit Account, Japanese Yen Savings and Time Deposit Account, Singapore Dollar Savings and Time Deposit Account, Australian Dollar Savings and Time Deposit Account, British Pound Savings Account, Hongkong Dollar Savings Account, New Zealand Dollar Savings Account.

Debit and Prepaid Cards: Classic Debit Card, Priority Platinum Debit Card, General Purpose Prepaid Card, Personal Loan Prepaid Card, Gift Card, Travel Money Card.

Consumer Loans and Related Services

Auto Loan: Auto Loan, Fleet Financing, Refinancing Home Loan: Top-Up Loan, Home Equity, Home Construct, Reimbursement, Home Acquire/ Condo Acquire, Lot Acquire Personal Loan Salary Loan

Credit Cards

Elite Credit Cards: EastWest Priority Visa Infinite, EastWest Platinum Mastercard, EastWest Visa Platinum, EastWest JCB Platinum, EastWest EveryDay Titanium Mastercard, EastWest Dolce Vita Titanium Mastercard Core Credit Cards: EastWest Classic and Gold Mastercard, EastWest Visa Classic and Gold, EastWest JCB Gold, EastWest Practical Mastercard, EastWest 1st Mastercard

Co-brand and Affinity Cards: EastWest Singapore Airlines KrisFlyer World Mastercard, EastWest Singapore Airlines KrisFlyer Platinum Mastercard

Investment Banking

Securities Underwriting Financial Advisory

Corporate Credit Facilities

Working Capital Loans and Facilities: Short Term Loan, Revolving Promissory Note Facility, Trade Check Discounting Facility

Floor Stock Financing: Floor Stock Facility

Trade Finance: Import and Domestic Letters of Credit, Document Against Payment, Documents Against Acceptance and Open Account, Trust Receipt Loan, Export Advance Facility, Export Bills Purchase *Guarantees:* Foreign and Domestic Standby Letters of Credit (SLBC), Bank Guarantees, Committed Credit Line *Bills Purchase:* Domestic Bills Purchase Line, Foreign Bills Purchase Line *Term Financing:* Long Term Loans, Project Financing

Hedging Products

Foreign Exchange: Spot, Forwards, FX Swaps

Investment Products

Fixed Income: Peso Government and Corporate Securities, USD-denominated Government and Corporate Securities

Trust Products

Corporate Solutions: Employee Benefit Trust/Retirement Account, Fund Management *Wealth Management:* Personal Management Trust, Investment Management Account *Investment Funds:* EW Peso Money Market Fund, EW Peso Intermediate Term Bond Fund, EW Peso Long Term Bond Fund, EW Dollar Intermediate Term Bond Fund, EW PSEi Tracker Fund, EW PhilEquity Feeder Fund, EW S&P 500 Index Feeder Fund *Other Fiduciary:* Escrow Agency

Cash Management Services

Collection Services: Auto Debit Arrangement, Bills Collect, Check Deposit Pick-up, Check Warehousing, Payment Gateway

Disbursement Services: Check-writing, Electronic Invoice Payment & Presentment, Bulk Intra Bank and Inter Bank Funds Transfer, Corporate Bills Payment

Liquidity Management Services: Account Sweeping, Reverse Account Sweeping

Payroll Services: Payroll Crediting, Payroll System with HRIS (Human Resource Information System) *Other Services:* Government Payments, Electronic Invoice Presentment and Payment (EIPP), Inventory Management System (IMS)

Small and Medium Enterprise Banking / Business Loans

Revolving Credit Facility Term Loans Omnibus Line Promissory Note Line (PNL) Trade Checks Discounting Line (TCDL)/Receivables Purchase Line Export Advance Loan Line Letters of Credit (Import/Domestic) Standby Letter of Credit (Foreign/Domestic) Trust Receipt Line Domestic Bills Purchase Export Bills Purchase

Distribution Network

EastWest's products and services are made available across multiple distribution and delivery channels. As of December 31, 2022, EastWest has a total of 392 branches, with 213 of these branches in Metro Manila.

For the rest of the country, the Bank has 100 branches in other parts of Luzon, 40 branches in Visayas, and 39 branches in Mindanao. ATM network is at 582, composed of 475 on-site ATMs and 107 off-site ATMs.

The Bank's subsidiary rural bank has a total of 76 branches bringing the group branch store network total to 468.

Employees

As at December 31, 2022, EastWest had 5,787 full-time employees compared to 5,866 in 2021. The following table categorizes EastWest's full-time employees rank, as of December 31, 2022 and 2021:

	2022	2021
Executives	277	238
Managers	2,438	2,483
Rank and File	3,072	3,145
Total	5,787	5,866

The subsidiaries have 1,388 officers/staff, bringing the combined manpower of 7,175.

There is no existing collective bargaining agreement between EastWest and any of its employees, and EastWest's employees are not part of any labor union.

Market Information

The Company will not issue any security other than Common Shares

The common shares of EastWest have been listed on the PSE on May 7, 2012 under the ticker "EW". The table below shows the high and low prices of EastWest shares transacted at the PSE since 2019:

Year Ended December 31, 2022	High	Low
1st Quarter - 2022	8.47	8.40
2 nd Quarter - 2022	7.03	7.00
3 rd Quarter - 2022	6.17	5.90
4th Quarter - 2022	6.70	6.60

Year Ended December 31, 2021	High	Low
1st Quarter - 2021	9.78	9.68
2 nd Quarter - 2021	10.44	9.98
3 rd Quarter – 2021	9.06	8.92
4 th Quarter - 2021	9.84	9.53

Year Ended December 31, 2020	High	Low
1st Quarter - 2020	7.97	7.53
2 nd Quarter – 2020	7.36	7.17
3 rd Quarter – 2020	8.64	8.36
4 th Quarter - 2020	10.86	10.64

High and Low price of the Registrant's shares as of March 13, 2023 (last practicable trading day) were P 7.11 and P7.02, respectively.

Holders

EastWest's top 20 shareholders as of February 28, 2023 are as follows:

Name of Stockholder	Number of Shares	Percent
1. Filinvest Development Corporation	900,136,017	40.01%
2. FDC Forex Corporation	851,517,164	37.85%
3. PCD Nominee Corporation (Filipino)	414,441,103	18.42%
4. PCD Nominee Corporation (Non-Filipino)	52,597,677	2.34%
5. F. Yap Securities Inc.	22,905,600	1.02%
6. Jonathan D. Co	1,200,000	0.05%
7. Berit Holdings Corporation	1,048,410	0.05%
8. Albarracin Trinidad M. Or Albarracin Mario M.	1,000,000	0.04%
9. Alfredo B. Catapang &/or Carmina P. Catapang	1,000,000	0.04%
10. Teh Alfonso S.	750,000	0.03%
11. Team Gladiola Inc.	745,930	0.03%
12. Susmerano Gerardo	480,000	0.02%
13. Jacqueline S. Fernandez	359,455	0.02%
14. Manuel A. Santiago &/Or Ella C. Santiago	330,600	0.01%
15. Herrera Victoria S.	161,000	0.01%
16. Cheng Joshua	150,000	0.01%
17. Miriam Cheng Bona Itf Mark Jericho C. Bona	150,000	0.01%
18. Gotauco Quirino Cheong	131,598	0.01%
19. Uy Ivy B.	112,500	0.01%
20. Sycip George Edwin Y	100,625	0.00%
TOTAL	2,249,317,679	99.97%

Total number of shareholders as of February 28, 2023 is 105, of which 89 are owning at least 100 shares.

Nationality	Number of Stockholders	Number of Shares	%
Filipino	99	2,197,106,883	97.65%
Foreign	3	52,606,528	2.34%
American	2	201,250	0.01%
Indian	1	60,750	0.00%
Total	105	2,249,975,411	100.00%

Free Float Level

Based on the Public Ownership Report of the Bank as of December 31, 2022, 18.85% of the total outstanding shares are owned by the public.

Recent Sale of Unregistered Securities

There were no recent sales of unregistered or exempt securities, including issuance of securities constituting an exempt transaction.

Declaration of Dividends

Dividends may be declared from the surplus profits arising from the business of the Bank at such time and in such percentage as the Board of Directors may deem proper. No dividends may be declared that will impair the Bank's capital below regulatory prescriptions. Stock dividends shall be declared in accordance with the law. The Board in principle, has set 20% to 30% of earnings will be declared as dividends. This policy has been put on hold in the meantime that the Bank is in a 'full speed' growth plan. The decision was made in lieu of making a capital call.

The Board of Directors of the Bank, in its special meeting on April 22, 2022, approved the declaration of cash dividends amounting to ₱0.40 per share or around ₱900 million to stockholders on record as of May 11, 2022. The dividends were paid on May 31, 2022.

No dividends were declared and paid by the Bank in 2021 and 2020.

COMPLIANCE WITH CORPORATE GOVERNANCE PRACTICES

The Bank is guided by the Board approved Manual on Corporate Governance which is the framework of rules, systems, and process that governs the performance of the Board of Directors and Management in the performance of their duties and responsibilities. The Manual on Corporate Governance outlines the Board governance processes which defines, among others, the corporate governance, board of directors, nomination and election, meetings, and quorum requirements. The Manual also enumerates the duties expected from the Board members, Board committees, and key officers and employees. It also features a disclosure system which highlights adherence to the principles of transparency, accountability and fairness.

Evaluation System and Compliance

Each Board Committee regularly reports to the Board of Directors. On an annual basis, the Bank also accomplishes and submits to the SEC the Integrated Annual Corporate Governance Report (I-ACGR) to determine extent of compliance with the recommendations provided under the Code of Corporate Governance for Publicly Listed Companies.

In addition to the examination mandated by law or regulation, the corporate governance process is also subjected to the review of Internal Audit Division of the Bank. Review was primarily focused on the execution of BOD's governance responsibilities, appropriateness of BOD and Board–level committees' structure and composition, soundness of existing Board processes (e.g., board meetings and attendance, board diversity, board appointments and re–election, and remuneration matters), adherence to disclosure and transparency requirements, adequacy of internal control system and risk management framework, and active promotion and protection of stakeholders' rights.

The Chief Compliance Officer is tasked with the formulation of specific measures to determine the level of compliance with the Corporate Governance Manual by the Board members, officers and employees. There has been no deviation from the Manual on Corporate Governance standards as of the date of this Report. Any violation of the Bank's Corporate Governance Manual shall be subjected to the provisions of the Bank's Code of Discipline and Ethics.

Training and Continuing Education

The Bank held the annual Corporate Governance Seminar on December 9, 2022 conducted by Center for Global Best Practices as part of EWBC's initiative to have a competent Board of Directors and Senior Management effectively instilling a clear strategy in protecting the rights of its stakeholders at the same time operating the business profitably. The seminar focused on updates on corporate governance, costs of non-compliance to laws and regulations, money laundering/terrorist financing fundamentals, preventive measures, obligations of covered persons, targeted financial sanctions, and AMLC latest regulatory

issuances, best practices for effective boards particularly on key roles and core practices founded on timeless governance themes and how boards become effective through collaborative leadership, and lastly, mindfulness in the workplace for senior management.

Board Committees

To support the effective performance of the Board's functions and fulfill the principles of good corporate governance, the Board created each of the following committees and appointed Board members thereto.

Executive Committee

The Executive Committee is empowered to direct the business of the Bank vested by law in the Board of Directors insofar as such powers and authority may be lawfully delegated to the Executive Committee, including the power to review and approve proposals and transactions related to credit in amounts within the limits of its delegated authority.

The Executive Committee shall have five (5) regular members that meets weekly or as often as it may be necessary to address all matters referred to it. In 2022, twenty-nine (29) regular meetings were conducted and attended by at least a majority of the Committee members.

Name	Role	Meetings attended	% Present
Jonathan T. Gotianun	Chairman	28	97%
Antonio C. Moncupa Jr.	Member	28	97%
Josephine Gotianun-Yap	Member	27	93%
Isabelle Therese G. Yap	Member	26	90%
Jacqueline S. Fernandez	Member	24	83%
Total Meetings Held		29	

Corporate Governance and Compliance Committee (CGCC)

The Corporate Governance and Compliance Committee leads the Bank and assists the Board of Directors in defining and fulfilling the corporate governance policies and attaining best practices while overseeing the implementation of compliance program, money laundering prevention program and ensuring that regulatory compliance issues are resolved expeditiously. In addition to its governance role, the CGCC also assumes the nomination function whereby it reviews and evaluates the qualifications of all persons nominated to the Board, all direct reports of the CEO and the President, regardless of rank, heads of Governance Units and other positions of the Bank requiring appointment by the Board of Directors. The Committee oversees the annual performance evaluation of the Board, its committees, and individual directors in accordance with the Corporate Governance Manual.

The Committee, composed of four (4) members of the Board of Directors, three of whom are independent directors, including the Chairperson, meets every other month or when necessary. In 2022, fourteen (14) meetings (regular and special) were conducted and attended by Committee members.

Name	Role	Meetings attended	% Present
Cristina Q. Orbeta*	Chairman	13	100%
Jonathan T. Gotianun	Chairman	13	93%

Jose Maria G. Hofileña	Member	13	93%
Armando L. Suratos	Member	14	100%
Total Meetings Held		14	

* Membership from March to December 2022

Related Party Transaction Committee (RPT Committee)

The RPT Committee assists the Board in ensuring that transactions with related parties of the Bank are handled in a sound and prudent manner, with integrity and in compliance with the applicable laws and regulations to protect the interest of depositors, creditors and other stakeholders. It also ensures that related party transactions are conducted on an arm's length basis and that no stakeholder is unduly disadvantaged by such transactions.

The RPT Committee, composed of three (3) members of the Board of Directors, two of whom are independent directors, including the Chairperson, meets every other month or when necessary. In 2022, eight (8) meetings (regular and special) were conducted and attended by Committee members.

Name	Role	Meetings attended	% Present
Jose Maria G. Hofileña	Chairman	8	100%
Jonathan T. Gotianun	Member	7	88%
Imelda B. Capistrano*	Member	7	100%
Total Meetings H	eld	8	

* Membership from February to December 2022

Audit Committee

The Audit Committee assists the Board of Directors in overseeing the Bank's financial reporting process, system of internal controls and the process for monitoring compliance with laws and regulations and the code of conduct. It also provides reasonable assurance to the Board on the overall management of risks of the Bank. It is responsible for setting up the Internal Audit, and for appointing the Chief Audit Executive and an independent external auditor who both report to the Audit Committee. It monitors and evaluates the effectiveness and accuracy of the internal control system established throughout the Bank, through the Internal Audit.

The Internal Audit provides independent, objective assurance and consulting services designed to add value and improve the Bank's operations. It helps the organization accomplish its objectives by bringing a systematic, disciplined approach in evaluating and improving the effectiveness of risk management, internal control and governance processes. It functionally reports to the Audit Committee and administratively to the Chief Executive Officer. Internal Audit is independent to the Bank's other organizational units of as well as of the personnel subject to audit.

The Audit Committee, which consists of five (5) members, four of whom are independent directors, including the Chairman, meets once a month. In 2022, twelve (12) regular meetings were conducted and attended by majority of the Committee members. The Audit Committee also had special meetings with Internal Audit, executive session with the external auditor, and a separate meeting with the heads of the governance units, namely Internal Audit, Compliance and Risk Management, without any executive director or senior management present. These meetings were attended by majority of the Committee members, including the Chairman.

Name	Role	Meetings attended	% Present
Gregorio U. Kilayko	Chairman	13	100%
Jose Maria G. Hofileña	Member	13	100%
Josephine Gotianun-Yap	Member	12	92%
Armando L. Suratos	Member	13	100%
Cristina Q. Orbeta*	Member	12	100%
Total Meetings H	leld	13	

* Starting February 2022

Risk Management Committee

The Risk Management Committee (RMC) assists the Board in fulfilling its responsibilities in managing the Bank's risk-taking activities. The RMC reviews principles, policies, strategies, processes and control frameworks pertaining to risk management. It also recommends to the Board any necessary modifications or amendments to strategies and policies relative to risk management. Its functions include identifying and evaluating the Bank's risk exposures, estimating its impact to the organization and assessing the magnitude, direction and distribution of risks across the Bank, which it uses as basis in determining risk tolerances that it subsequently recommends to the Board for approval. RMC reports to the Board the overall risk exposures as well as the effectiveness of its risk management practices and processes while recommending further policy revisions when necessary. Members of the Committee possess adequate knowledge and understanding of the institution's risk exposures and expertise in developing appropriate risk policies and strategies.

The Risk Management Committee, which meets every month is composed of three (3) independent directors, including the Chairperson. In 2022, twelve (12) regular meetings and two (2) special meetings were conducted and attended by the Committee members.

Name	Role	Meetings attended	% Present
Armando L. Suratos	Chairman*	14	100%
Gregorio U. Kilayko	Member**	14	100%
Cristina Q. Orbeta	Member***	13	100%
Total Meetings Held		14	

*Committee member and Chairman since April 2021

Chairman up to March 2021 and Committee member thereafter *Committee member since February 2022

Rewards and Talent Management Committee

The Rewards and Talent Management Committee carries out responsibilities relating to the following:

- a. Development and succession of key executives;
- b. Compensation principles and practices;
- c. Other strategic Human Resource items as the committee may deem appropriate

The Committee, shall be composed of at least three (3) members of the Board of Directors with at least one (1) independent director that meets at least once a year or when necessary. In 2022, one (1) meeting was conducted and attended by all of the Committee members.

Name	Role	Meetings attended	% Present
Josephine Gotianun-Yap	Chairman	1	100%
Jonathan T. Gotianun	Member	1	100%
Antonio C. Moncupa Jr.	Member	1	100%
Imelda B. Capistrano	Member	1	100%
Gregorio U. Kilayko	Member	1	100%
Total Meetings Held		1	

Trust Committee

The Trust Committee assists the Board in fulfilling its responsibilities to oversee the proper management and administration of trust and other fiduciary business. Duly constituted and authorized by the Board, the Committee acts within the sphere of authority as provided in the Bank's By-laws and/or as may be delegated by the Board. It undertakes such responsibilities but not limited to the following:

- 1) Ensure that fiduciary activities are conducted in accordance with applicable laws, rules and regulations, and prudent practice;
- 2) Ensure that policies and procedures that translate the board's objectives and risk tolerance into prudent operating standards are in place and continue to be relevant; comprehensive and effective;
- 3) Oversee the implementation of the risk management framework and ensure that internal controls are in place to the fiduciary activities;
- 4) Adopt an appropriate organizational structure/staffing pattern and operating budgets that shall enable the trust department to effectively carry out its functions;
- 5) Oversee and evaluate performance of the trust officer;
- 6) Conduct regular meetings at least once a quarter, or more frequently as necessary, depending on the size and complexity of the fiduciary business; and
- 7) Report regularly to the board of directors on matters arising from fiduciary activities.

The Trust Committee is composed of five (5) members, namely the President, Trust Officer and three directors. It meets once every quarter or more frequently as circumstances may warrant. In 2022, four (4) regular meetings and two (2) special meetings were conducted and attended by at least a majority of the Committee members

Name	Role	Meetings attended	% Present
Wilson L. Sy	Chairman	5	83%
Jonathan T. Gotianun	Member	3	50%
Antonio C. Moncupa Jr.	Member	6	100%
Imelda B. Capistrano	Member	6	100%
Raul Victor M. De Guzman	Member	6	100%
Total Meetings Held		6	

UNDERTAKING

EastWest will provide without charge its Annual Report or SEC Form 17-A to its stockholders upon receipt of a written request addressed to Atty. Benedicto M. Valerio, Jr., Corporate Secretary, at 5th Floor, The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City.

ANNEX D - Management's Discussion and Analysis

To be included in the Definitive Information Statement

ANNEX E – 2022 Audited Financial Statements

To be included in the Definitive Information Statement

ANNEX F - Minutes of the 2022 Annual Stockholders' Meeting

MINUTES OF THE 2022 ANNUAL STOCKHOLDERS MEETING OF EAST WEST BANKING CORPORATION

April 22, 2022, 8:30 a.m. Thru Webcast

Directors Present:

MR. JONATHAN T. GOTIANUN, Chairman MR. ANTONIO C. MONCUPA, JR., President and CEO MS. L. JOSEPHINE GOTIANUN-YAP MS. MERCEDES T. GOTIANUN MS. ISABELLE G. YAP MR. WILSON L. SY MR. GREGORIO U. KILAYKO ATTY. ARMANDO L. SURATOS ATTY. JOSE MARIA G. HOFILEÑA MS. IMELDA B. CAPISTRANO MS. CRISTINA QUE ORBETA

Directors Absent:

None

Also Present:

MR. JERRY NGO - Advisor to the Board ATTY. BENEDICTO M. VALERIO, JR. - Corporate Secretary MR. RAFAEL ALGARRA - Treasurer MS. JACQUELINE FERNANDEZ - Chief Lending Officer MR. GERRY SUSMERANO- Head, Retail Banking AMY BELEN R. DIO - Chief Compliance Officer EMMA B. CO - Chief Audit Executive MINDA L. CAYABYAB - Financial Controller CECILIO PUSAG - Chief Information Officer, Head Information Technology IVY UY - Head, Regional Branch Banking RICHARD CHESTER TAMAYO - Head, Wealth Management MYLENE C. SUBIDO – Head, Securities, Derivatives, Foreign Exchange Distribution RAUL VICTOR DE GUZMAN – Trust Officer VINCENT VILLANUEVA JASON YOUNG

I. NATIONAL ANTHEM

The National Anthem was played at the beginning of the Annual Stockholder's Meeting.

2. CALL TO ORDER

Mr. Jonathan T. Gotianun, Chairman of the Board welcomed the stockholders and guests to the Bank's 2022 annual stockholders' meeting, which was an online-only event because of the current circumstances, similar to last year's annual meeting. He took the opportunity to thank the Bank's shareholders who have participated in the meeting through the Bank's voting in absentia system or the appointment of the Chairman as proxy.

The Chairman called the meeting to order and presided over the same. He informed that with him is Mr. Antonio C. Moncupa, Jr., President and CEO and Atty. Benedicto M. Valerio, Jr., Corporate Secretary. He acknowledged the presence of the directors and senior officers of the Bank.

Atty. Benedicto M. Valerio, Jr, Corporate Secretary, took the minutes of the proceedings.

3. CERTIFICATION OF NOTICE

The Chairman inquired from the Corporate Secretary about the sending of the required notice of meeting to the stockholders.

The Corporate Secretary, Atty. Benedicto M. Valerio, Jr., certified: That in accordance with the SEC Notice dated February 16, 2022, the Notice of the Meeting together with the copies of the Information Statement and Audited Financial Statement of the Bank were posted on the Bank's website and disclosed thru PSE EDGE; That the Notice of the Meeting was also published in the business section of the Business World and Manila Bulletin from March 31 to April 1, 2022; and, that he is in possession of the Affidavit attesting to the foregoing fact.

The Chairman directed the Corporate Secretary to attach the proof of compliance with the SEC Notice dated February 16, 2022 to the records of the meeting.

4. DETERMINATION OF QUORUM

The Chairman asked the Corporate Secretary about the presence of a quorum.

The Corporate Secretary certified to the Chairman that a quorum exists for the business at hand after determining that stockholders owning at least **1,879,514,002** shares representing 83.53% of the outstanding two billion, two hundred forty-nine million, nine-hundred seventy-five thousand four hundred eleven **2,249,975,411** total outstanding are present in the meeting, to wit:

 Proxy
 - 1,832,820,253

 Voting in absentia
 - 36,750

 Via Web Broadcast - 46,656,999

The Chairman directed the Corporate Secretary to attach in the Minutes of the Meeting the report showing the number of shares represented in the meeting, their mode of attendance and the percentage of the outstanding shares they own.

5. RULES OF CONDUCT AND VOTING PROCEDURE

Upon the instruction of the Chairman, the Corporate Secretary read the rules of conduct and procedure for voting in the meeting:

1. Stockholders who successfully registered under the shareholder registration system were provided the instructions to access the Bank's digital voting ballot as well as the virtual meeting;

2. The deadline for voting in absentia ad through proxy was on April 13, 2022;

3. After the voting, the Office of Corporate Secretary together with the Bank's Stock Transfer Agent tabulated all votes cast in absentia and well as via proxy.

4. The results of voting will be reported after each item is taken up during the meeting;

5. The stockholders were also given up to April 13, 2022, to submit any questions or comments they may have; and,

6. The video and audio of the entire proceeding will be recorded.

6. <u>APPROVAL OF THE MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING</u> ON APRIL 23, 2021

The next item of the Agenda is the approval of the minutes of the April 23, 2021, Annual Stockholders' Meeting. The Corporate Secretary certified that a copy of the aforesaid minutes was made available on the Bank's website and a copy thereof was attached to the Bank's Information Statement.

That based on the tabulation of the votes that were cast, shareholders owning 1,832,857,003 shares, or 97.52% of the total shares represented in the meeting voted to approve the minutes of the annual meeting on April 23, 2021.

The vote tabulation was shared on the screen of the web meeting:

Opinion	Votes cast	Percentage
For	1,832,857,003	97.52
Against	0	
Abstained	46,656,999	2.48

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing approval by the shareholders of the minutes of the meeting:

STOCKHOLDERS RESOLUTION NO. 04-2022-01

"RESOLVED, for the record, that the stockholders of the Bank approved the Minutes of the Bank's Annual Stockholders' Meeting held on April 23, 2021."

7. PRESIDENT'S REPORT BASED ON THE AUDITED FINANCIAL STATEMENT

The next item in the Agenda is the President's Report:

The Covid-19 pandemic was difficult for the country, the banking industry, and EW. In 2020, we had the mitigating impact of the loose monetary policy the BSP put in place to alleviate the pandemic economic pain. This significantly lowered funding costs and consequently widened net interest margins and provided trading gains windfall to the banks, including EW, of course. In addition, loose monetary policy offset the elevated levels of bad loans and the lower income from reduced banking transactions. In 2021, there was no more help from monetary policy action, and the cumulative impact of the pandemic was more clearly manifested.

Balance Sheet growth slows.

The more direct impact is on our loan levels. In 2021, the average loan volume declined from the end-2019 levels, as shown on the screen.

- Business loans declined by 15.1% to PHP60.6Bn from PHPP71.3Bn
- Auto Loans declined by 33.2% to PHP69.5Bn from PHP104.1Bn
- Credit Card Receivables declined by 6.1% to PHP33.1Bn from PHP 35.3Bn
- Housing declined by 10.7% to PHP19.9Bn from PHP22.3Bn
- Personal Loans declined by 42.7% to PHP4.7Bn from PHP8.2Bn
- Salary Loans to DepEd teachers were flat, or barely increased by 0.4% to PHP28.1 from PHP28.0Bn

Fixed income securities portfolio was also lower. We thought that interest rates were still too low, and it will be more prudent to study carefully where the markets will go before, we recommit our liquidity.

The lower volume of loans was due to several factors and pandemic decisions we made

- Higher level of uncertainties. There was a higher level of uncertainties for most of the two-year pandemic. We did not know how the virus would behave over time. Will it get better? Worst? When? We thought the more prudent thing is to de-escalate the risk-taking activities and prioritize safety and balance sheet resiliency.
- Business slowed down, and banking followed next. There are also lesser opportunities for loans. Economic output (GDP) declined by 9.6% in 2020, recovered with a 5.7% growth in 2021 but still below pre-pandemic levels of Php19.3T. And where the economy goes, so does banking. Total business loans increased by 4.1% between end-2019 and end-2021 in nominal terms. Adjusted for inflation, it declined by 3.3% (discount it by inflation first 2020 by the inflation rate of 2020, and then 2021, by the inflation rate of 2021)

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 Households hold off spending and borrowings. Again, these were driven by the uncertainties of the times, loss of jobs, and limited mobility.

The pandemic impact is more pronounced for EW because of our unique business model. As we know, EW's growth strategy is anchored on consumer loans. Its 72% consumer portfolio share is easily the highest in the industry, and no bank comes close to this proportion. While this is superior when the economy is growing, in bad economic times, like during the pandemic, this becomes a disadvantage.

- First, consumer loans are more prone to bad loans during an economic recession, and
- Second, consumer loans run off faster. There are periodic payments that reduce the portfolio. Loans to households also are discretionary, which gets held off or postponed during difficult times. Adjusted for inflation, total industry consumer loans declined from end-2019 levels by 8.4%.

Balance sheet slowdowns translate to lower income.

As a result of the significant slowdown and decline in our major earning assets – loans and fixed income securities, revenues declined. In 2021, (compare to 2020 this time) we fully felt the full impact of the 2020 decline and the continuing run-offs and risk-off response we have chosen to take.

- Interest income on loans and investments went down by 24.3% to P23.3Bn.
- NII lower. While interest expense also declined by P2.0Bn, this was not enough to offset the decline in interest income. As a result, NII was lower by 20.7% to Php21.0 B
- Fees and Commissions remained flat. Business volume and mobility has not returned to pre-pandemic levels hence lower opportunities to earn fees and commissions. Total fees and commissions extrading was flat at PHP3.7Bn. (Other note: This is still 29% lower than 2019 levels)
- Normalized Trading revenues. The decisive action from the BSP in 2020 also meant, not much loosening of financial condition happened in 2021. As a result, there were no longer trading opportunities in 2021. Total trading income declined by 64.7% to PHP1.9Bn. In context, total industry trading gains declined by 27.6% to PHP81.9B in 2021.

• In the meantime, Operating expenses were largely flat, slightly increasing by 1.8% to P16.5Bn in 2021.

Aggravating circumstance

Aside from lower business volumes and the resulting lower revenues, your Bank was also adversely affected by the regulation that put a cap on credit card interest rates. This resulted in a Php2.7 billion reductions in gross interest income. This accounts for around 50% of the total decline in NII.

Net income was lower by 30.6% to Php4.5 billion with the ROE at 7.9% This meant we failed to get our 5-peat of being one of top 3 banks in terms of ROE.

What is to be done?

The question before us now, what is to be done? Management has two major broad priorities.

- Recover lost opportunity and resume growth plans
- Enhance existing capabilities

Now that the pandemic conditions are waning, your Bank restarted its business engines. We have wholly returned to the office, readjusted credit policies, and we are now executing the business plans in full steam. So far, the recovery is starting to gain traction. While there will be a lag of several months before we begin to see the results, we have started to book more auto loans, more salary loans to public school teachers, and process more loan availments and new business loan accounts. We are also intensifying our deposit generation activities now that our customers are likewise getting back to business. We are optimistic we can gain much ground in time as the organization remains intact and ready, and with our CET 1 ratio at the highest level in years at 14.1%? and could take on higher level of risk assets.

At the same time, we have started implementing our digital efforts. We are reinstalling an upgraded version of our core banking application. This version, which can better handle digital micro-services, will complement the new digital customer experience platform we are also installing. While the core banking upgrade will take around two years to complete, and the new digital platform's initial launch will happen in Q3 this year, we believe that we are looking forward to a better digital offering in the market that should enhance our competitive position.

What to expect in 2022.

The full impact of the two Covid years will spill over this year 2022. Recovering lost loan volume has resumed, but it will take time for the impact to manifest. The pace of the recovery of the loans and rebuilding of our fixed-income portfolio will depend on market developments, particularly on

- how the pandemic will evolve,
- the geopolitical situation,
- inflation
 - and the impact of all these on global and PH recovery and growth

While there are headwinds, we remain positive that the worst of the pandemic is behind us now. We expect loan losses to continue its decline. We are also positive that the Philippine economy will fully recover its 2019 GDP level before the year ends, and it will grow somewhere 6.5% as the IMF project.

For EW, we see a challenging first half, particularly Q1. It will gradually get better as the year progresses, and we start to see the results of the recovery efforts. We expect the consumer focus strategy to revert to advantage now that the country is poised to resume its robust growth. The Philippines will likely be among the fastest-growing economies in the next few years. Pent-up demand from businesses and households should translate to more business for the banking industry.

By year-end, EW should be in a much better position. This is the commitment of every EWBanker.

8. RATIFICATION OF THE 2021 AUDITED FINANCIAL STATEMENT

The Chairman informed the shareholders that the next item of the Agenda is the ratification of the 2021 Audited Financial Statement of the Bank. He asked the Corporate Secretary if the shareholders were furnished with a copy of the Bank's 2021 Audited Financial Statement.

The Corporate Secretary certified that the Audited Financial Statement was posted in the Bank's website and was attached to the Bank's Information Statement and that 1,831,941,353 shares or 97.47% of the total shares of the Bank represented in the meeting voted in favor of its ratification.

The tabulation of the votes was shared on the screen of the web meeting:

Opinion	Votes cast	Percentage
For	1,831,941,353	97.47
Against	0	
Abstained	47,572,649	2.53

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing ratification by the shareholders of the 2021 Audited Financial Statement of the Bank:

STOCKHOLDERS RESOLUTION NO. 04-2022-02

"RESOLVED, for the record, that the stockholders of the Bank ratified its 2021 Audited Financial Statement."

9. <u>RATIFICATION OF ALL ACTS OF THE BOARD OF DIRECTORS AND</u> CORPORATE OFFICERS

The next item in the Agenda is the ratification by the stockholders of all acts, resolutions and proceedings of the outgoing Board of Directors and Corporate Officers of the Bank for the year 2021. The Chairman directed the Corporate Secretary to explain the matter and report on the results of the voting thereon.

The Corporate Secretary explained that the Board and Management of the Bank is seeking the ratification of all the acts and resolution of the Board and its Committees which were adopted in for the year 2021. These acts and resolutions include the election of officers and members of the Board Committees, contracts and transactions entered into by the Bank, credit and Ioan transactions including related parties, projects and investments, internal policies including Related Party Transaction policy, treasury matters, manpower related decisions, corporate governance related actions and matters governed by disclosures to the Securities and Exchange Commission and the Philippine Stock Exchange.

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Stockholders ratification is also being sought for the acts of the Bank officers to implement the resolutions of the Board and its Committees or made in the conduct of business.

The Corporate Secretary reported that stockholders owning 1,831,941,353 shares or 97.47% of the total shares of the Bank represented in the meeting voted in favor of its ratification.

The tabulation of the votes was shared on the screen of the web meeting:

Opinion	Votes cast	Percentage
For	1,831,941,353	97.47
Against	0	
Abstained	47,572,649	2.53

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing ratification.

STOCKHOLDERS RESOLUTION NO. 04-2022-03

"RESOLVED, for the record, that the stockholders of the Bank approved, confirmed and ratified all the acts, resolutions and proceedings of the outgoing Board of Directors and Corporate Officers of the Bank for the year 2021."

<u>ELECTION OF THE MEMBERS OF THE BOARD OF DIRECTORS FOR</u> 2022-2023.

The next item of the Agenda is the election of the members of the Board of Directors of the Bank. The Chairman asked the Corporate Secretary if there were nominations for the Directors for the year 2022 to 2023,

The Corporate Secretary explained that the Corporate Governance and Compliance Committee earlier submitted the final list of all candidates who were nominated and pre-screened in accordance with the Company's Manual on Corporate Governance. They are: MERCEDES T. GOTIANUN JONATHAN T. GOTIANUN L. JOSEPHINE GOTIANUN YAP ISABELLE G. YAP ANTONIO C. MONCUPA, JR. WILSON L. SY GREGORIO U. KILAYKO JOSE MARIA G. HOFILENA ARMANDO L. SURATOS CRISTINA QUE. ORBETA IMELDA B. CAPISTRANO

That Messrs. GREGORIO U. KILAYKO, JOSE MARIA G. HOFILENA, ARMANDO L. SURATOS, CRISTINA Q. ORBETA, and IMELDA B. CAPISTRANO were also named by the Nomination Committee as nominees for the position of Independent Directors.

No other nomination for election of the Board of Directors was submitted to the Nomination Committee within the period allowed under the Revised Manual on Corporate Governance, as provided in the Information Statement furnished to the stockholders.

The Chairman asked the Corporate Secretary for the results of the election. The tabulation of the votes was thereafter shared on the screen of the web meeting:

Name of Director	Туре	Opinion	Votes Cast
Mercedes T.	Director	For	1,832,039,403
Gotianun	2	Against	799,300
		Abstain	46,656,999
Jonathan T.	Director	For	1,832,039,403
Gotianun		Against	799,300
		Abstain	46,656,999
Antonio C.	Director	For	1,829,805,973
Moncupa, Jr.		Against	3,032,730
		Abstain	46,656,999
Josephine T.	Director	For	1,830,369,073
Gotianun		Against	2,469,630
		Abstain	46,656,999
Isabelle G. Yap	Director	For	1,832,857,003
		Against	
		Abstain	46,656,999

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Wilson L. Sy	Director	For	1,832,133,603
		Against	723,400
		Abstain	46,656,999
Gregorio U. Kilayko	Independent	For	1,831,403,573
	Director	Against	1,453,430
		Abstain	46,656,999
Jose Maria G.	Independent	For	1,832,857,003
Hofileña	Director	Against	
		Abstain	46,656,999
Armando L. Suratos	Independent	For	1,832,857,003
	Director	Against	-1
		Abstain	46,656,999
Cristina Que Orbeta	Independent	For	1,832,893,603
	Director	Against	-
		Abstain	46,656,999
Imelda B.	Independent	For	1,832,893,603
Capistrano	Director	Against	-
		Abstain	46,656,999

The Corporate Secretary reported that each of the nominees garnered at least 1,829,805,973 of the votes or 97.36% of the votes as shown in the screen. He certified that with the aforesaid results of voting, each of the nominees has received enough votes for election to the Board.

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing action of the stockholders of the Bank.

STOCKHODERS RESOLUTION NO. 04-2022-04

RESOLVED, for the record, that the Stockholders of the Bank re-elected the following directors as members of the Bank's Board of Directors for the year 2021-2022, to wit:

JONATHAN T. GOTIANUN	Director
ANTONIO C. MONCUPA, JR.	Director
MERCEDES T. GOTIANUN	Director
LOURDES JOSEPHINE GOTIANUN-	-YAP Director
ISABELLE G. YAP	Director
WILSON L. SY	Director
JOSE MARIA G. HOFILEÑA	Independent Director
GREGORIO U. KILAYKO	Independent Director

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ARMANDO L. SURATOS CRISTINA QUE ORBETA IMELDA B. CAPISTRANO

Independent Director Independent Director Independent Director

11. APPOINTMENT OF EXTERNAL AUDITORS

The next item of the Agenda is the appointment of the External Auditor of the Bank for the fiscal year 2022. The Chairman reported that the Board, upon recommendation of the Company's Audit Committee, is endorsing that the shareholders re-appoint Sycip Gorres Velayo and Company as the external auditors of the Bank for the year 2022.

The Corporate Secretary reported that 1,829,658,253 shares or 97.35% of the total shares of the Bank represented in the meeting voted in favor of re-appointing Sycip Gorres Velayo and Company as the external auditor of the Bank for the year 2022.

The tabulation of the votes was shared on the screen of the web meeting:

Opinion	Votes cast	Percentage
For	1,829,658,253	97.35
Against	3,198,750	0.17
Abstained	46,656,999	2.48

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing action of the stockholders of the Bank.

STOCKHOLDERS RESOLUTION NO. 04-2022-05

RESOLVED, for the record, that the stockholders of the Bank re-appointed Sycip Gorres Velayo and Company as the external auditors for the year 2022.

11. AMENDMENT OF THE BY-LAWS

The Chairman informed the shareholders that the next item of the Agenda is the ratification and approval of the action of the Board of Directors of the Bank amending Article V, Section 1 of the By-laws of the Bank, to wit:

RESOLUTION NO. 02-2022-11

RESOLV ED, to amend Section 1, Article V of the By-Laws of the Bank to read as follows:

ARTILCE V

Section 1. General Provisions. The officers of the Corporation shall be: <u>a President, a Chief Executive Officer</u>, one or more Executive Vice Presidents, one or more Senior Vice Presidents, one or more First Vice Presidents, one or more Vice Presidents, the Treasurer, Internal Auditor, the Corporate Secretary and one or more Assistant Vice Presidents. These officers shall be appointed, and their duties and compensation determined, by the Board of Directors.

The President shall be director of the Corporation while the <u>Chief Executive Officer and others need not be directors.</u> Two or more offices may be held by the same person, provided they are not incompatible position.

(Amended portion is underlined. Amended as of Feb. 24, 2022.)

The Corporate Secretary reported that 1,832,857,003 shares or 97.52% of the total shares of the Bank represented in the meeting voted to ratify the action of the Board amending Article V, Section 1 of the By-laws of the Bank.

The tabulation of the votes was shared on the screen of the web meeting:

Opinion	Votes cast	Percentage
For	1,832,857,003	97.52
Against	0	
Abstained	46,656,999	2.48

The Chairman instructed the Corporate Secretary to assign a Resolution Number as record for the forgoing action of the stockholders of the Bank.

STOCKHOLDERS RESOLUTION NO. 04-2022-06

"RESOLVED, for the record, that the stockholders of the Bank ratified Board Resolution No. 02-2022-11, to wit:

'RESOLV ED, to amend Section 1, Article V of the By-Laws of the Bank to read as follows:

ARTILCE V

Section 1. General Provisions. The officers of the Corporation shall be: a Chief Executive Officer, a President, one or more Executive Vice Presidents, or more Senior Vice Presidents, one or more First Vice Presidents, one or more Vice Presidents, the Treasurer, Internal Auditor, the Corporate Secretary and one or more Assistant Vice Presidents. These officers shall be appointed, and their duties and compensation determined, by the Board of Directors.

The President shall be director of the Corporation while the <u>Chief Executive Officer and others need not be directors</u>. Two or more offices may be held by the same person, provided they are not incompatible position.

(Amended portion is underlined. Amended as of Feb. 24, 2022.)'

12. OTHER MATTERS

A. Declaration of Dividends

The Chairman informed the shareholders that the Board of Directors of the Bank in its Special Meeting, which was held earlier today, approved the declaration of PHP 903,007,196 cash dividend which is 20% of the Bank's last year's income or approximately Php 0.40 dividend per share which is about 5% of the latest stock price of the Bank to be paid to all stockholders as of record date May 11, 2022 and payment date May 31, 2022.

13. Question and Answer

The Chairman instructed the Corporate Secretary to read the questions that the Bank received from its shareholders:

1. Do you expect EW's 2022 net income to return to pre-pandemic levels?

The President, Mr. Moncupa, stated that the pre-pandemic income of the bank was about Php 6.5 billion. That the income of the Bank for 2022 will not reach that level. He explained that the impact of the pandemic on the Bank's loan portfolio is quite significant. Hence, the Bank needs to rebuild loans. He expects that the 2022 income is probably closer to its 2021 income but towards the end of 2022, the earning capacity of the Bank is expected to increase and its earning in 2023 should be closer to its 2019 income.

2. Does EW expect further increase in NPLs for 2022?

Mr. Moncupa answered that the Bank does not expect its NPL to increase in 2022. He believes that the pandemic will get better as the year progresses. So, the focus now of the Bank is more on rebuilding and getting more business than resiliency. That the Bank's balance sheet is strong enough to face the pandemic and the Bank will now harness the same balance sheet into producing more income by taking on more risk assets particularly on loans and fixed income securities.

3. Will the Bank continue to declare dividends on a regular basis?

Mr. Moncupa was informed of a question from Mr. Fernandez from Wealth Securities through the chat box: Given EW's recent dividend declaration, will the bank continue to declare dividends regularly moving forward?

In response, Mr. Moncupa explained that the policy of the Bank is to resume the payment of dividends. He explained that in the last few years, instead of going back to the stockholders for a follow-on offer, the Board decided to accumulate the earnings to build its capital. That the Bank is done with its capital build-up and that there is enough capital to fund its needs including the declaration of dividends. That the guidance of the Board is a dividend declaration of between twenty percent to thirty percent of the Bank's net income and the actual dividend rate will

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depend on the opportunities that the Bank sees in the market because if there will be more growth opportunities and the Bank's shareholders will benefit by investing the income so that the Bank can grow bigger and faster, then the dividend declaration will be at the lower end of the aforesaid range. It is also the policy of the Bank to give fair returns to its shareholders. It is the balancing of the growth imperative and interest of the shareholders that will be taken into consideration.

14. ADJOURNMENT

The Chairman was informed that there are no other items in the Agenda of the meeting.

On behalf of the members of the Board of Directors and the Management of the Bank, the Chairman thank the shareholders for their continuing trust and confidence in the Bank and its management.

Upon motion was duly made and seconded and no objections being rendered during the discussions, no other matters were taken up for consideration, therefore, the meeting was adjourned.

CERTIFIED CORRECT:

ATTY. BENEDICTO M. VALERIO, JR. Corporate Secretary

ATTESTED TO:

JONATHAN T. GOTIANUN

Chairman of the Board

ANNEX – Stockholders' meeting attendees list

EAST WEST BANKING CORPORATION ANNUAL STOCKHOLDERS' MEETING – APRIL 22, 2022

Board of Directors

Jonathan T. Gotianun Antonio C. Moncupa, Jr. Lourdes Josephine Gotianun-Yap Mercedes T. Gotianun Isabelle G. Yap Wilson L. Sy Imelda B. Capistrano Atty. Jose Maria G. Hofileña Gregorio U. Kilayko Cristina Que Orbeta Atty. Armando L. Suratos

Officers

Benedicto M. Valerio, Jr. Jacqueline S. Fernandez Gerardo Susmerano Rafael S. Algarra, Jr.

Cecilio Frederick M. Pusag

Ivy B. Uy Richard Chester C. Tamayo Mylene C. Subido

Grace N. Ang Amy Belen R. Dio Emma B. Co Minda L. Cayabyab Raul Victor De Guzman Alessandro L. Villaraza

Stockholders and Visitors

Julius Sanvictores Roi Bonifacio Francis Gotianun Ivan Ramos Jason Manly Young Vincent Villanueva Paul John Lopez

Carmina Jeanne Roque Estelito Vidaurreta Mary Jane Alcala Julianne Perez-Ayento Marian Grace Dayo Gerald Belmonte Loida Cordero Maybelle Belza Lianne Fe Santos Shermin Peña Phoevi Castalone Thea Lacsamana Martinita Eusebio Salvosa Evelyn Carpio Elsie Paras Melody Yapson

Mark Tom Mulingbayan Patricia Pineda Raymond Castaneda Ana Venus Mejia Arlene San Juan ND Fernandez John Luciano Elizabeth Santiago Wendy Estacio

Aldo Gamboa Pamela Peñafiel Jarenz Liao Andrei Soriano Pauline Tolentino Rastine Mackie Mercado Chipongian Lee Irma Isip Jerome Bayhon Julius Macalagay Krista Montealegre Lawrence Agcaoili Likha Cuevas Luz Wendy Noble Mayvelin Caraballo

Ana Alba

Chairman Vice-Chairman, President & CEO Director Director Director Independent Director Independent Director Independent Director Independent Director Independent Director Independent Director

Corporate Secretary SEVP and Chief Lending Officer SEVP and Retail Banking Head SEVP, Treasurer, Treasury, Markets and Off-Balance Sheet Cluster Head EVP, Chief Information Officer and Head of Information Technology SVP and Regional Branch Bankina Head SVP and Wealth Management Head SVP and Head of Securities, Derivatives, Foreign **Exchange** Distribution SVP and Chief Risk Officer FVP and Chief Compliance Officer FVP and Chief Audit Executive **FVP** and Controller FVP and Trust Officer FVP and Bank Marketing and Corporate **Communications Head**

> Raadee Sausa Glaiza Escano Jasper Lim Joel Cortez Jomar Lucinario Michael Sabado Miguel Camus

Shane Torres Vicky Salas Wilson Tan Veronica Arce